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# **Connect with us at:**

rural.maryland.gov (410) 841-5774 rmc.mda@maryland.gov

**Charlotte Davis, Executive Director Scott Warner, Chair** 



facebook.com/RuralMaryland



@RuralMaryland

# Maryland Agricultural and Resource-Based Industry Development Corporation

Did you know that since its inception in 2007...

- MARBIDCO has funded more than 260 farm and rural business projects in nearly every county in Maryland?
- MARBIDCO has assisted 95 young and beginning farmers?
- MARBIDCO has supported the implementation of more than 100 on-farm value added processing projects?
- MARBIDCO makes loans for farming, commercial forestry, and seafood production and processing?
- MARBIDCO makes loans with a grant component for farm energy efficiency projects?

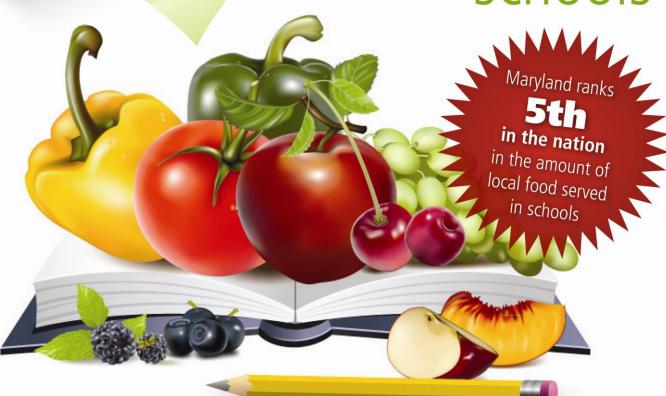
MARBIDCO partners with commercial lenders to offer low-interest loans to young and beginning farmers and other rural businesses looking to expand or diversify their operations.

Find out how MARBIDCO can help your farm, forestry or seafood business. Contact your local bank, farm credit association, or call us directly at (410) 267-6807 for more information.





# to Maryland schools





21 percent of school food budgets were spent on Maryland-grown products, according to the USDA's recently released Farm to School Census.

Top Maryland purchases: apples, peaches, tomatoes, corn and milk

www.marylandfarmtoschool.org

Contact: Karen.Fedor@maryland.gov • 410-841-5773



Maryland Agricultural Conflict Resolution Service

# Mediate— Don't Litigate

The Maryland Agricultural Conflict Resolution Service

- Can resolve conflicts between farmers and their neighbors, organizations and local governments
- Assist with agricultural credit issues
- Assist with unfavorable decisions by USDA agencies
- Offers confidential assistance to help resolve disputes
- Reduces the need for unnecessary litigation
- Increases understanding among agricutural producers, agencies, organizations and communities
- Strengthens agriculture through better communications

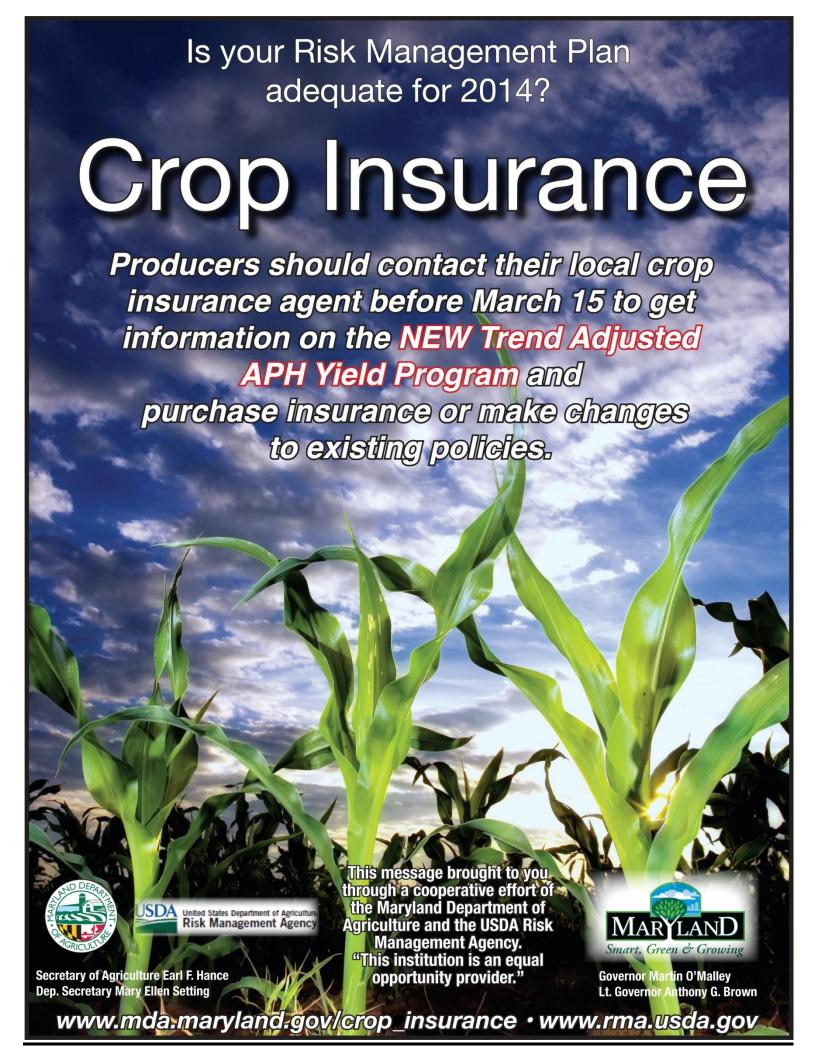


### Maryland Department of Agriculture

Room 208 | 50 Harry S. Truman Parkway | Annapolis MD 21401 410.841.5778 | 800.492.5590

ACReS is an official U.S. Department of Agriculture (USDA) certified agricultural mediation program.





# **MDA Marketing Staff**

Theresa Brophy, Director of International Marketing
Phone: 410-841-5781
Theresa.brophy@maryland.gov

Steve Connelly, Agricultural Marketing Specialist – Crop Insurance Phone: 410-841-5824 Steve.connelly@maryland.gov

Shelby Watson, Agricultural Marketing Specialist – Farmer's Markets
Phone: 410-841-5776
Shelby.watson@maryland.gov

Karen Fedor, Senior Agricultural Marketing Specialist – Farm to School Phone: 410-841-5773 Karen.fedor@maryland.gov

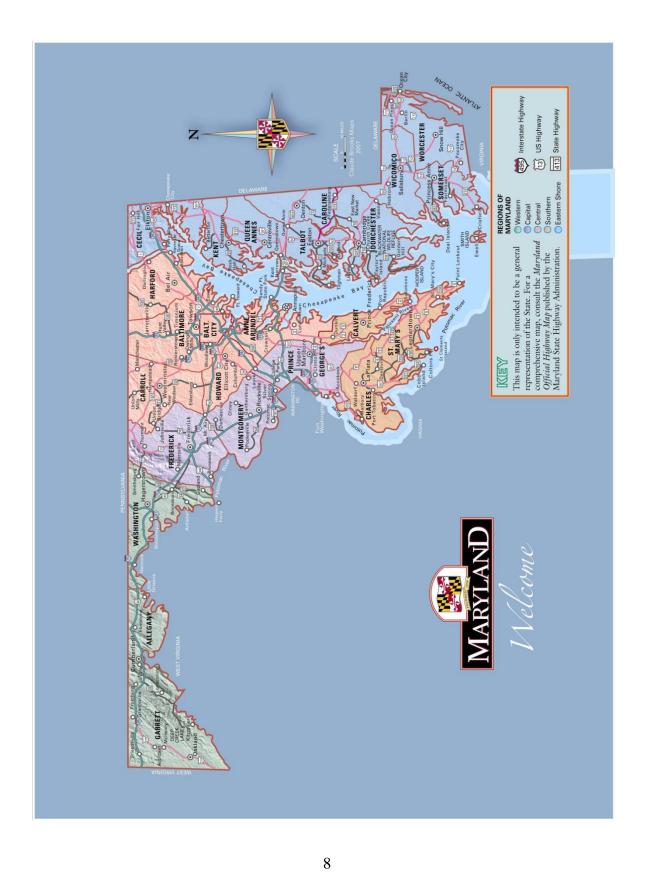
> Mae Johnson, Ag Mediation Phone: 410-841-5778 Mae.johnson@maryland.gov

Donna Hill, Administrative Assistant Phone: 410-841-5987 Donna.hill@maryland.gov

Mark Powell, Chief of Marketing Phone: 410-841-5775 Mark.powell@maryland.gov

Stone Slade, Agricultural Marketing Specialist – Maryland's Best Phone: 410-841-5779 Stone.slade@maryland.gov

# **Maryland Map**



# **Product List**

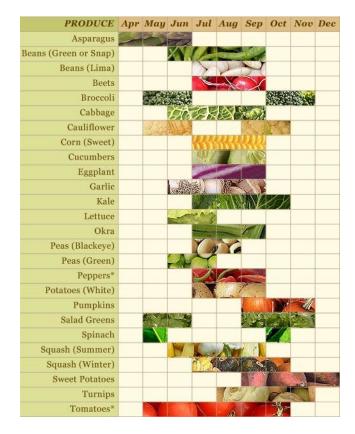
Many farmers grow a variety of fruits and vegetables. Below is a list of typical Maryland products.

**Apples Edamame Soybeans** Persimmons Apricots Eggplant Plums **Endive** Arugula **Potatoes Asian Pears** Grapes **Radishes Green Beans** Raspberries Asparagus Beets **Green Onions** Rhubarb Blackberries **Green Peppers** Rutabagas Blueberries **Hot Peppers** Salad Greens **Bok Choy** Kale **Shallots** Boysenberries Leeks Spinach Broccoli Lettuce **Sprouts Brussel Sprouts** Lima Beans Squash Cabbage Melons Strawberries Cantaloupes Mushrooms Sweet Corn Carrots **Mustard Greens Sweet Peppers** Cauliflower **Nectarines Sweet Potatoes** Celery Okra **Swiss Chard** Cherries **Tomatillos** Onions Collards **Parsnips Tomatoes** Cucumbers Peaches **Turnips** Currants Pears Watermelons Daikon Peas Zucchini

# **Fruits in Season**



# **Vegetables in Season**



# Translation Chart "Pecks to Pounds"

Commodity	Unit	Approximate Net Weight U.S. Metric	
		Pounds	Kilograms
Apples	bushel	48	21.8
	loose pack	38-42	17.2-19.1
	tray pack	40-45	18.1-19.1
	cell pack	37-41	16.8-18.6
Asparagus	crate	30	13.6
Beans	bushel	56-60	25.4-27.2
Blackberries	12, 1/2-pint basket	6	2.7
Broccoli	wirebound crate	20-25	9.1-11.3
Brussel sprouts	ctn, loose pack	25	11.3
Butter	block	55,68	25,30.9
Cabbage	open mesh bag	50	22.7
	flat crate (1 3/4 bu)	50-60	22.7-27.2
	ctn, place pack	53	24
Cantaloupes	crate	40	18.1
Carrots	film plastic bags, mesh		
	sacks, and cartons holding		
	48 1lb. film bags	55	24.9
Cauliflower	WGA crate	50-60	22.7-27.2
Celery	crate	60	27.2
Cherries	lug	20	9.1
Corn	wirebound crate	50	22.7
	ctn, packed 5oz ears	50	22.7
Cucumbers	bushel	48	21.8
Eggplant	bushel	33	15
Eggs	average size, case, 30 doz.	47	21.3
Garlic	ctn of 12 cubes or		
	12 film bag pkgs,		
	12 cloves each	10	4.5
Grapes	Eastern, 12-qt basket	20	9.1
	Western, lug	28	12.7
	Western, 4-basket crate	20	9.1
Honey	gallon	11.84	5.4
Honeydew melons	2/3 ctn	28-32	12.7-14.5
Kale	ctn or crate	25	11.3
Lettuce	carton packed, 24	43-52	19.5-23.6
Lettuce, greenhouse	24-qt basket	10	4.5
Milk	gallon	8.6	3.9
Onions	dry, sack	50	22.7
	green, bunched, ctn 12-doz.	10-16	4.5-7.3

# Translation Chart, Cont. "Pecks to Pounds"

Commodity	Unit	Approximate Net Weight U.S. Metric Pounds Kilograms	
Peaches	bushel	48	21.8
	2 layer ctn or lug	22	10
	3/4-bu, ctn crate	38	17.2
Pears	bushel	50	22.7
Peas	unshelled, bushel	28-30	12.7-13.6
Peppers	bushel	25-30	11.3-13.6
Plums	ctn or lug	28	12.7
	1/2-bu basket	30	13.6
Potatoes	bushel	60	27.2
	barrel	165	74.8
	box	50	22.7
Raspberries	1/2-pt baskets	6	2.7
Spinach	bushel	18-20	8.2-9.1
Strawberries	24-qt crate	36	16.3
	12-qt crate		
Sweet potatoes	bushel	55	24.9
	crate	50	22.7
Tomatoes	crate	60	22.7
	lug box	32	14.5
	2-layer flat	21	9.5
Tomatoes, greenhouse	12-qt basket	20	9.1
Turnips	without tops, mesh sack	50	22.7
	bunched, crate	70-80	31.8-36.3
Watermelons	melons of average or		
	medium size	25	11.3

# **GAP/GHP Certification**

#### Good Agricultural Practices (GAP) and Good Handling Practices (GHP)

The Maryland Department of Agriculture offers two GAP and GHP certification programs for fruit and vegetable producers and packers. The goal of both GAPs and GHPs is to reduce the risk of microbial contamination of fresh fruits and vegetables and the standards are based on the Food and Drug Administration's Guidance to Industry. There is no way to guarantee that everything we grow and consume is free of microbial contamination, however, the risk can be reduced if preventative steps are taken during production, harvest and packing of fresh fruits and vegetables on the farm and in packing houses.

USDA GAP Certified and USDA Harmonized GAP Certified: To meet the requirements of buyers for GAP certification, the farm or business must complete a successful audit of its operation conducted by MDA's Food Quality Assurance Program to determine compliance with Good Agricultural Practices and/or Good Handling Practices. The program is conducted through a cooperative agreement with USDA Agricultural Marketing Service. Successful completion of the audit and certification by USDA provides national recognition for producers to the many buyers now requiring audits for compliance to the GAP guidelines.

MDA State GAP: MDA's Food Quality Assurance Program also offers a Maryland GAP program geared towards producers not required to have certification by their buyers. This program is to assist producers selling directly to consumers or in other ways not requiring audited compliance with a GAP/GHP program. Funding for this program is provided through a Specialty Crop grant from USDA and is offered to producers at no cost.

### <u>Cost-share program for USDA Compliance Audits</u>

As an incentive for more farmers and packers to participate, the MDA has a cost-share program to help with the certification costs. For funds to be awarded, the USDA audit must be approved and payment verified. USDA audits are offered through the MDA's Food Quality Assurance Program through a cooperative agreement with the USDA Agricultural Marketing Service.

For questions on the above programs, please contact:

Deanna Baldwin, Food Quality Assurance Program

410-841-5769 or Deanna.baldwin@maryland.gov

# **Growers, Producers, and Food Processors**

Alcoba Coffee	Homestead Farms Inc.
Apex Bee Company	Hummingbird Farms, Inc.
Azure B, LLC	Infusion Hot Sauce Company, LLC
Baughers Orchard	Kadia's Kitchen, LLC
Baywater Greens LLC	KCC Natural Farms LLC
Blades Orchard	Keep 'Em Buzzin Apiaries & Honey Bee Farm
Butler Farms, Inc.	Koinonia Farm
Caprikorn Farms, LLC	Land's End Farm
Casco Distributors Inc / DBA Nuts To	
You!	Liberty Delight Farms
Cedar Run Farm	Luke's Premier Foods, LLC
Chesapeake Bay Roasting Company	Maple Lawn Turkey Farm
Chesapeake Greenhouse, LLC	Miller Farms
Chocolates and Tomatoes Farm	Nick's Backfire Brands
Choptank Oyster Company	Pattys Garden LLC
Coastal Growers	Prigel Family Creamery
Cottingham Farm LLC	Rise Up Coffee Roasters
Deception Salsa	Sauder's Quality Eggs
Dough Run	Seed of Life Nurseries, Inc
Earth Goddess Organics	Shaw Orchards
En-Tice-Ment Farm Raised Meats, LLC	Shepherds Manor Creamery
Farm to Freezer	Shlagel Farms
Fenugreen	Slippery Slope Farm
Fluid Motion LLC	Solomons Island Winery
Fox Meadow Cucumbers	Somerset Bay Foods
Grand View Farm	Swann Farms
<b>Great Shoals Winery</b>	Sweet Harmony Farm LLC
Gunpowder Bison & Trading Company	Two Oceans True Foods, Inc.
Habanera Farm, LLC	Two Peas Farm LLLC
Hickory Chance Beef	Veteran Compost
Holly Hill Homemade Goods	Woodbourne Creamery at Rock Hill Orchard
Hollywood Oyster Company	

### **Alcoba Coffee**

Jose Castillo, Owner 5316 Crittenden St. Hyattsville, MD 20781 Prince George's County 202-445-8608 jose.castillobeza@yahoo.com

Business Description: Family grown guatemalan coffee, locally roasted.

Farming Practices: Organic Exempt

Desired Markets: Farm Stands and/or Farmers' Market

Products Available: Roasted coffee beans

# **Apex Bee Company**

www.apexbeecompany.com
Don John, Apiary Manager
PO Box 7463
Baltimore, MD 21227
Baltimore City
410-404-1968
email@apexbeecompany.com

Business Description: We are a Maryland based apicultural company specializing in chemical free

beekeeping and we supply all-natural local raw honey and hive products.

Farming Practices: Conventional, Organic Exempt, Chemical Free Beekeeping

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

Products Available: All Natural Honey and Hive Products.

#### **Azure B LLC**

www.azurebllc.com Heidi Briguglio, Partner 4730 Bicknell Road PO Box 306 Marbury, MD 20658 Charles County 301-743-2331 heidib@azurebllc.com

**Business Description:** We are Heidi & Stefano Briguglio and we run a small family, permaculture farm and apiary in Marbury, Maryland. After more than a decade of service as an executive assistant and in the natural foods biz, we decided to ditch our corporate gigs and become self taught farmers. Our commitment to living with future generations in mind is the guiding principal across all of our farming practices. We are pleased to offer expertise, delightful services and interesting, innovative, high quality products hand made by our family for yours.

**Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.)

**Products Available:** Our compact composter allows you to recycle food waste into premium quality soil for your plants and garden. It's so clean and odorless, you can use it right inside your kitchen. It's fun and easy, and a couple of times a year, you'll be rewarded with a generous harvest of nutrient rich soil that doesn't have to be lugged home from the garden supply

### **Baughers Orchard**

www.baughers.com
Les Dietz, Packing House Supervisor
1236 Baugher Rd.
Westminster, MD 21158
Carroll County
410-984-4251
Idietzsr@yahoo.com

**Business Description:** 650 acre farm in Carrol County. Family owned. 4th generation. Retail and wholesale fruits and vegetables, a strong pick your own trade. Wholesale to Farm markets, roadside stands, CSA, marketers and independent grocery stores in the Baltimore area.

**Farming Practices:** Conventional

**Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.)

Products Available: Apples, Asian Pears, Cherries, Melons, Nectarines, Peaches, Plums, Sweet Corn,

Tomatoes, Watermelons

## **Baywater Greens LLC**

www.baywatergreens.com Tim Fields, Sales Manager 27616 Little Lane Salisbury, MD 21804 Wicomico County 443-783-4185 tim@baywatergreens.com

**Business Description:** Baywater Greens is a hydroponic farm that specializes in growing leafy greens 365 days a year. We grow over 7 varieties of specialty lettuces as well as micro-greens and herbs. Our greenhouses are climate controlled allowing produce to grow consistently throughout the year to ensure the best quality. Growing in environmentally controlled greenhouses allows us to avoid using any harmful pesticides or chemicals. Baywater Greens is family owned and operated by sixth generation family farmers deeply rooted in Eastern Shore agriculture. All of our products are harvested daily with the root system still intact to ensure a longer shelf life.

Farming Practices: Pesticide free, controlled environment

Food Quality Programs: MD GAP Certification

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

Products Available: Arugula, Blackberries, Eggplant, Kale, Lettuce, Salad Greens, Squash, Sweet Peppers,

Tomatillos, Tomatoes, Zucchini, Micro Greens, Herbs and Specialty Lettuces

#### **Blades Orchard**

www.bladesorchard.com Stephen Blades, Owner/Orchardist 4822 Preston Road Federalsbrug, MD 21632 Caroline County 410-829-3292

bladesorchard@bladesorchard.com

**Business Description:** A fruit orchard that consistently produces excellent quality peaches, apples, plums, melons, and berries. Our continued expansion means that our ability to meet the needs of our wholesale customers is also consistent. We utilize IPM farming method and are GAP certified pending. We welcome tours of potential buyers.

Food Quality Programs: MD GAP Certification

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

**Products Available:** Apples, Apricots, Beets, Blackberries, Blueberries, Broccoli, Brussel Sprouts, Cabbage, Carrots, Cucumbers, Daikon, Eggplant, Garlic, Green Beans, Green Peppers, Hot Peppers, Kale, Lettuce, Melons, Nectarines, Onions, Peaches, Peas, Plums, Potatoes, Strawberries, Sweet Peppers, Sweet Potatoes, Tomatillos, Watermelons

## **Butler Farms, Inc.**

Alan and Elizabeth Butler, Owners 4461 Shelltown Road Marion, MD 21838 Somerset County 410-957-0730 alanpatti@hughes.net

**Business Description:** Butler Farms is a generational family owned and operated business located in Shelltown, Maryland, specializing in tomatoes, cantaloupes and peppers. Specifically, we grow Roma, grape and several varieties of round tomatoes. Bell peppers and a variety of specialty and hot peppers are also produced. Altogether we grow approximately 100 acres of various plastic culture, irrigated vegetables. We also grow wheat, field corn and soybeans. Our season usually begins July 1st and finishes up in early October. We stand behind our products and work hard to make sure our customers are completely satisfied.

Farming Practices: Conventional

Food Quality Programs: USDA Harmonized GAP

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

Products Available: Cantaloupes, Eggplant, Green Peppers, Hot Peppers, Melons, Tomatoes,

Watermelons, Zucchini, Grape tomatoes

### Caprikorn Farms, LLC

Alice Orzechowski, Owner 20312 Townsend Rd Gapland, MD 21779 Washington County 301-304-4803 kidslovegoatmilk@gmail.com

**Business Description:** Caprikorn Farms starts with our freshest milk from our award winning Saanen goats. Our goats are raised on an all natural diet which produces cheese of exceptional flavor.

Farming Practices: Grass Fed/Pastured, All natural

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

**Products Available:** Raw goat milk cheddar cheese, raw goat milk aged sharp cheddar cheese, raw goat milk jalapeno cheddar cheese, raw goat milk garlic and chives cheddar cheese, raw goat milk gouda cheese, raw goat milk aged gouda cheese, fresh chevre and fresh flavored chevre.

# Casco Distributors Inc / DBA Nuts To You!

Mark Stephenson, President 2020 Windsor Drive Unit G-1 Salisbury, MD 21802 Wicomico County 410-726-1603 mstephenson.jr@gmail.com

**Business Description:** We are growers of pecans and peanuts with two farms on the lower Eastern Shore. We produce a line of all natural nut butters, nut spreads and nut snacks. Our signature brand is called Clinger's Natural that we sell in farmer's markets in Maryland, Delaware and Washington DC. We also wholesale our 11 nut butters to grocers with customers in Maryland, Delaware and Virginia. We have a full line value-added program that sources from our farms and other small farms around the region. We are committed to building our business with processes that enhance small businesses in Maryland.

Farming Practices: Conventional

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

**Products Available:** We grow peanuts (legumes) and pecans (tree-nuts). We source other tree nuts from small farms around country to complete our full line of flavors (almonds, walnuts, hazelnuts, pistachios, macadamia) and we work with a fair trade broker to secure cashew crops from smaller growers in South and Central America.

#### **Cedar Run Farm**

www.cedarruncattle.com
Lew Dodd, Owner
320 John Powell Rd.
Sudlersville, MD 21668
Queen Anne's County
410-708-0554
sales@cedarruncattle.com

**Business Description:** Family farm 4 generations, grass fed & finished beef, naturally fed hogs, free range turkeys & chickens, fresh eggs

Farming Practices: Conventional, Grass Fed/Pastured,

Food Quality Programs: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

**Products Available:** Beef, Chicken, Pork, Turkey, Eggs, Bar-B-Que sauces and seasonings, gluten free bread

# **Chesapeake Bay Roasting Company**

www.cbrccoffee.com
Mary Rosa, Lead Brand Ambassador
2100 Concord Blvd. Ste. J
Crofton, MD 21112
Anne Arundel County
410-919-7117
mary@cbrccoffee.com

Business Description: Local organic coffee roaster producing quality hand roasted premium coffee

products.

Farming Practices: Certified Organic

Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

**Products Available: Coffee** 

# Chesapeake Greenhouse, LLC

www.wegrowlettuce.com
John Maniscalco, Owner
830 Hall Road
Sudlersville, MD 21668
Queen Anne's County
410-205-2460
john@wegrowlettuce.com

**Business Description:** Chesapeake Greenhouse is a local commercial greenhouse located in Queen Anne's County, Maryland. We grow 10 varieties of Lettuces and 9 types of Herbs. Our growing method is called Controlled Environment Agriculture (Hydroponic). We have 42,000 heads of lettuce growing in different stages of production. We grow and sell lettuce all year long.

Farming Practices: Controlled environment agriculture (hydroponic)

**Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Lettuce, Salad Greens, Herbs, Microgreens

#### **Chocolates and Tomatoes Farm**

Mark Mills, Farmer/Owner
9116 Bannister Lane
Gaithersburg, MD 20879
Montgomery County
571-271-2686
chocolatesandtomatoes@gmail.com

**Business Description:** Chocolates and Tomatoes Farm is a Maryland local, sustainable family farm in Montgomery county. We specialize in table produce for fresh markets and restaurants in the community. We are also artisan chocolatiers using seasonal locally sourced ingredients to create unique confections. This year we are adding fresh hops to our offerings for local breweries and home brewers alike. At present we farm approximately 3 acres using no pesticides or synthetic fertilizers.

Farming Practices: Organic Exempt

Food Quality Programs: USDA GAP/GHP Certification

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

**Products Available:** Arugula, Beets, Broccoli, Carrots, Cauliflower, Collards, Cucumbers, Daikon, Garlic, Green Beans, Green Peppers, Hot Peppers, Kale, Lettuce, Mustard Greens, Okra, Onions, Peas, Potatoes, Radishes, Rhubarb, Rutabagas, Salad Greens, Shallots, Spinach, Squash, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatillos, Tomatoes, Turnips, Zucchini, Artisan chocolates, Hops

# **Choptank Oyster Company**

www.choptanksweets.com Kevin McClarren, GM 6035 Castle Haven Rd. Cambridge, MD 21613 Dorchester County 443-521-6425 oysters@marineticsinc.com

**Business Description:** The original farm raised Chesapeake Bay oyster.

Farming Practices: Sustainably aquafarming
Desired Markets: Grocery Chains, Restaurants

**Products Available:** Oysters

#### **Coastal Growers**

www.coastalgrowers.com Will Hales, Partner 1320 Robins Avenue Salisbury, MD 21804 Wicomico County 410-726-9105 will@coastalgrowers.com

Business Description: Commercial vegetable grower/shipper specializing in seedless watermelons

Farming Practices: Conventional

Food Quality Programs: USDA GAP/GHP Certification

**Desired Markets:** Grocery Chains

Products Available: Strawberries, Tomatoes, Watermelons

# **Cottingham Farm LLC**

www.cottinghamfarm.com
Cleo Braver, Co-Owner and Farmer
28038 Goldsborough Neck Road
Easton, MD 21601
Talbot County
443-463-1298
info@cottinghamfarm.com

**Business Description:** Cottingham Farm is a year-round certified organic (by MDA) vegetable & herb grower. We added pastured woodlot Heritage pork and layers, which we hope to certify organic in 2014. Customers are the public, restaurants & grocers focused on local, sustainably produced, healthy food. We sell at year-round Wed-Sat market in Easton, a year-round market in Bethesda, and deliver to Baltimore, D.C, Annapolis & Eastern Shore grocers and restaurants. We protect the Miles River with 50-70 acres of wetland, buffer strips, tree and shrub buffers, grasslands, and organic cover crops every year. Our goal: add an institution focusing on "real foods".

**Farming Practices:** Grass Fed/Pastured, Certified Organic, Beyond organic - we use extensive buffers **Desired Markets:** Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

**Products Available:** Arugula, Beets, Bok Choy, Broccoli, Cabbage, Carrots, Cauliflower, Collards, Cucumbers, Eggplant, Figs, Garlic, Grapes, Green Onions, Kale, Mustard Greens, Parsnips, Potatoes, Radishes, Salad Greens, Spinach, Squash, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatoes, Turnips, Zucchini, Pork, Eggs, Herbs - Basil Varieties, Thyme, Oregano, Rosemary, Fennel, Dill, Sage, Chives, Bay (Bay not certified organic) Jerusalem Artichokes, Ginger, Wine Grapes (Conventional)

# **Deception Salsa**

www.deceptionsalsa.com Chad Houck, Owner 1708 Peartree Lane Crofton, MD 21114 Anne Arundel County 410-353-2861 chad@deceptionsalsa.com

Business Description: Deception Salsa™, GMO-free and gluten-free, was born from a secret family recipe. As thousands of fans nationwide can attest, it starts on the sweet side and then brings the heat. Hence its name, "Deception" and its tagline: "Sweet then Heat.™" Deception Salsa exclusively uses fresh peppers and does not use any frozen items or additives. What's more, no salt or water is used in it's ingredients. Deception Salsa comes in five unique flavors—ranging from mild to wild—ideal for all palates.

**Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.)

**Products Available:** Green Peppers, Tomatillos, Tomatoes, Girly Girl - Mild Salsa, Entice - Medium Black Bean and Corn Salsa. Tease - Medium Tomato Salsa. Our signature salsa is a medium tomato salsa with a good kick. Insanity - Hot Salsa True, this fiery creation uses the same tomato base as our Tease salsa, but gets added kick from Serrano Chilies and Hot Thai Chilies.. I Dare You - Wickedly Hot Salsa If you are a bit crazy and think the Insanity isn't hot enough — here's a product made just for you.

# **Dough Run**

www.doughrun.com
Sarah Sprigg, Owner/Baker
2510 Pocock Rd.
Fallston, MD 21047
Harford County
443-655-0084
sarah@doughrun.com

**Business Description:** Dough Run's mission is to create great tasting, nutritious on-the-go food that will satisfy a wide array of consumers. Reaching schoolchildren to athletes to business professionals, our goal is to offer real wholesome food to transform the variety and taste of healthy eating habits. Great Tasting, "Real Food" and Convenient Producing organic and all natural granola bars, granola and whole wheat pancake mixes.

Farming Practices: We use only organic and natural ingredients

**Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: All natural granola bars, all natural granola, fresh ground organic pancake mix

# **Earth Goddess Organics**

www.eyecatcherslandscapes.com Mary Kay Matthews, Owner 4709A Elmer Derr Rd. Frederick, MD 21703 Frederick County 240-793-6008 eyecatchers1@comcast.net

Business Description: Gourmet Baking - Gluten, Soy, Dairy, Peanut Free Organic Eggs & Produce

Farming Practices: Grass Fed/Pastured, Organic Exempt

**Food Quality Programs:** Maryland Egg Quality Assurance, USDA GAP/GHP Certification **Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

**Products Available:** Asian Pears, Asparagus, Blueberries, Bok Choy, Cabbage, Cantaloupes, Carrots, Cucumbers, Daikon, Eggplant, Figs, Garlic, Green Peppers, Horseradish, Hot Peppers, Kale, Lettuce, Melons, Onions, Pears, Potatoes, Radishes, Raspberries, Salad Greens, Shallots, Spinach, Squash, Sweet Peppers, Tomatillos, Tomatoes, Watermelons, Zucchini, Eggs, Homemade sprouted nut cheeses

## **En-Tice-Ment Farm Raised Meats, LLC**

Deana Tice, Owner
231 Polling House Road
PO Box 163
Harwood, MD 20776
Anne Arundel County
443-336-8492
enticementstables@msn.com

**Business Description:** We raise beef, pork, chicken and lamb in a natural environment without the use of steroids or homones. We offer quality farm raised meats for those that want a better product than the mass produced. We are a 4th generation farm family that continues to raise animals in a natural environment. We only use antibiotics when medically necessary to save an animals life. Please visit our facebook page for more information and pictures of our farm and animals.

Farming Practices: Conventional, Grass Fed/Pastured

Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

Products Available: Beef, Chicken, Lamb, Pork

#### Farm to Freezer

www.farmtofreezer.wordpress.com Cheryl Kollin, CEO 7902 Kentbury Drive Bethesda, MD 20814 Montgomery County 240-249-1958 cheryl@fullplateventures.com

**Business Description:** Farm to Freezer is a new brand of delicious, healthy, and locally-produced foods that are frozen at the peak of ripeness. Our initial premium product line includes: tomato (pasta) sauce, ratatouille, roasted peppers, summer squash, and apple sauce. All of our products are frozen in 16 oz. clear stand up pouches and they have a fresher taste than jarred sauces or canned vegetables. Sales of Farm to Freezer products allow us to deep discount this nutrient-rich food to local hunger relief agencies for those in need.

**Farming Practices:** Conventional, Certified Organic, Organic Exempt, Biodynamic, IPM **Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

**Products Available:** Our premium products this year include: Tomato Pasta Sauce, Ratatouille, Roasted Peppers, Summer Squash, and Apple Sauce.

## Fenugreen

www.fenugreen.com Swaroop Samant, Co-Founder 9110 Red Branch Road Suite P Columbia, MD 21045 Howard County 424-260-3368 hello@fenugreen.com

**Business Description:** FreshPaper by Fenugreen is infused with organic spices that keep fruits & vegetables fresh for 2–4x longer, naturally. Often described by consumers as a "dryer sheet for produce," one small (5"x5") FreshPaper sheet can simply be dropped into fridge drawers, cartons, bags and containers filled with produce. FreshPaper is also recyclable, biodegradable and compostable. The patented and award-winning product has been featured by CNN, The New York Times & The Washington Post since its launch at a farmer's market. Fenugreen's mission is to improve access to fresh, healthy food, and boost the lives of farmers and communities worldwide-"Fresh for All."

Farming Practices: Certified Organic

**Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: FreshPaper

#### Fluid Motion LLC

www.fifthquarterfresh.com
Richard Doak, Vice- President
7 Bunny Lane
Keedysville, MD 21756
Washington County
301-331-2205
richard@fifthquarterfresh.com

**Business Description:** 5th Quarter Fresh is an all natural fat-free high protein chocolate milk ideal for post-workout recovery, nutritious snack for kids, or meal replacement for busy adults and seniors. With 20 grams of fresh protein and 700 mg of calcium in a single serving, 5QF is a delicious way to get the critical nutrients that you body needs in a convenient, portable, and economical drink.

Farming Practices: Conventional

Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

**Products Available: Milk** 

#### **Fox Meadow Cucumbers**

Paul Spies, Owner/Sales Manager 11138 Three Bridge Branch Rd Cordova, MD 21625 Talbot County 410-829-2902 jpspies77@gmail.com

Business Description: Fox Meadow is a family farm located near Easton, MD. We produce

English/European cucumbers, with the ability to produce ~600 cases (12 cucumbers per case) per week.

Our production is year round with deliver available within 250 miles.

Farming Practices: Local Fresh Produce

Food Quality Programs: MD GAP Certification

Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.)

Products Available: Cucumbers, English/European Cucumbers

#### **Grand View Farm**

www.grandviewfarming.com Nick Bailey, Chief Grass Grower 1939 High Point Road Forest Hill, MD 21050 Harford County 4109-372-221 nick@grandviewfarming.com

**Business Description:** Grand View Farm is a multispeciated, pasture-based farm that is focused on organically grown, local food that is produced in a way that simultaneously heals the land. Our customers purchase their beef, pork, chicken and eggs from our on-farm store. We also serve several area restaurant and retail outlets, as well as home delivery services. Our grass fed only cattle are rotated around the pastures followed by our egg layer and broiler chickens in a symbiotic, soil-building relationship that mimics nature. The pigs inhabit the wooded areas and pastures of the farm, adding an important element to its multispeciated aspects.

Farming Practices: Grass Fed/Pastured, GMO-Free, pasture based.

Food Quality Programs: Rabbit and Poultry On-Farm Slaughter/Processing Program, Maryland Egg

Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Beef, Chicken, Pork, Turkey, Eggs

# **Great Shoals Winery**

www.greatshoals.com
Matthew Cimino, Winemaker
14526 New Hampshire Ave.
Silver Spring, MD 20895
Montgomery County
301-706-7568
Matt@greatshoals.com

**Business Description:** Great Shoals Winery partners with farms in our region to source a wide variety of

locally produced fruits. We use this fruit to make our award winning wines and hard ciders.

Farming Practices: Conventional Desired Markets: Restaurants

Products Available: Wine

# **Gunpowder Bison & Trading Company**

www.gunpowderbison.com
John Grimm, Wholesale/Restaurant Sales Manager
1270 Monkton Road
Monkton, MD 21111
Baltimore County
410-343-2277
john@gunpowderbison.com

**Business Description:** Gunpowder Bison & Trading Co is a working bison farm located in northern Baltimore County. Our 300 acres of farmland make a happy home to over 200 grazing bison. GBT was founded in 2004 and opened its doors to the public in 2006. It is GBT's goal to educate families about the health benefits of bison meat, as well as to offer the community an opportunity to learn the history of this amazing animal and it's come back from the brink of extinction.

Farming Practices: Grass Fed/Pastured

Food Quality Programs: USDA GAP/GHP Certification

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

Products Available: Bison

#### Habanera Farm, LLC

www.habanerafarm.com
Henriette den Ouden, Member
2916 Whitehaven Rd.
Tyaskin, MD 21865
Wicomico County
410-873-2953
hdenouden@habanerafarm.com

**Business Description:** Habanera Farm grows superior quality medicinal herbs used for creating tasty teas for customers looking for health and enjoyment, setting high standards for growing and excellence in products while exceeding safety standards. Although a small farm is in no way comparable to the larger companies there are serious advantages: locally grown, high quality, organically grown, flexibility and speed in offering new products, ability for customers to see how their tea is grown, tea tastings offered at various locations, possibilities of custom made teas and Habanera Farm being the only certified herbal tea producer using farm grown herbs in Maryland.

Food Quality Programs: MD Gap Certification, USDA GAP/GHP Certification

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

**Products Available:** Herbal Tea Blends from farm grown herbs, dried, processed and packaged on site in MD certified food processing plant.

## **Hickory Chance Beef**

www.hickorychance.com Robert Magness, Owner 1310 Somerville Road Bel Air, MD 21015 Harford County 410-836-9442 rjm1310@yahoo.com

**Business Description:** We have our own cow/calf herd from which we raise our own hormone and antibiotic free steers that we harvest for our local farmers markets and local restaurants. We use a USDA processor and have included in our line of products beef italian sausage, pulled beef barbeque, and our own sweet beef bologna along with jerky. Our products contain no nitrates in their preparation.

Farming Practices: Grass Fed/Pastured

**Desired Markets:** Grocery Chains, Restaurants

**Products Available: Beef** 

## **Holly Hill Homemade Goods**

www.facebook.com/HollyHillHomemadeGoods Elise Jett, Owner 7768 Jones Hastings Rd. Parsonsburg, MD 21849 Wicomico County 410-430-0103 hollyhillcreations@gmail.com

**Business Description:** Holly Hill Homemade Goods was started in 2010, selling homemade jams and jellies and baked goods at a local farmers' market, using local fruits and vegetables. The next year, we added more markets and started offering our goods to wholesale customers. We also work with a local apiary to offer local wildflower honey. While we have grown over the years, at Holly Hill we still make our jams and jellies as our grandmothers and great-grandmothers did - with love and one batch at a time!

Food Quality Programs: Maryland Egg Quality Assurance

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

**Products Available:** Jams/Jellies/Preserves, Cowboy Candy (pickled jalapenos). Sugar Free Jams are also available. Some products may be subject to seasonal availability.

# **Hollywood Oyster Company**

www.hollywoodoyster.com Tal Petty, CEO 44481 Sotterley Wharf Road Hollywood, MD 20636 St. Mary's County 301-710-6396 tal@hollywoodoyster.com

Business Description: Hollywood Oyster company is an oyster farm practicing sustainable aquaculture on the Western Shore of the Chesapeake Bay. Sweet Jesus and Hollywood oysters are medium brine sweet oysters; they have a merroir of subtle minerality, and a distinctive nutty finish that brings out the best of the oyster.

Farming Practices: Oyster Farm

Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Raw Farmed Oysters

#### Homestead Farms Inc.

www.freshorganicvegetable.com Luke Howard, Owner 2250 Millington Rd Millington, MD 21651 Queen Anne's County 410-708-3105

luke.howard@baybroadband.net

Business Description: Homestead Farms Inc. produces only certified organic produce. It supplies wholesale accounts as well as consumers. Homestead has been farming organically since 2002 and has the infrastructure to grow, pack, refrigerate and ship all size trucks. It delivers to the Baltimore and Washington DC area weekly.

Farming Practices: Certified Organic

Food Quality Programs: MD GAP Certification

**Desired Markets:** Grocery Chains, Institutions (Hospitals, Schools, etc.)

Products Available: Arugula, Beets, Bok Choy, Cabbage, Cantaloupes, Carrots, Cucumbers, Eggplant, Garlic, Green Beans, Green Peppers, Hot Peppers, Kale, Lettuce, Melons, Onions, Potatoes, Radishes, Rutabagas, Salad Greens, Spinach, Squash, Sweet Corn, Sweet Peppers, Swiss Chard, Tomatoes, Turnips, Watermelons

# **Hummingbird Farms, Inc.**

www.facebook.com/HUMMINGBIRDFARMS.official?ref=hl Jennifer Sturmer, Pres. 12319 Ridgely Rd. Ridgely, MD 21660 Caroline County 410-634-2121 hbird@crosslink.net

**Business Description:** Hydroponic tomato farm. Specialties: Beefsteak tomatoes; Red, Yellow, Orange, Red Plum & Golden Plum Cluster tomatoes; Red, Yellow & Orange Cherry, Red & Yellow Grape, &

miniature Plum tomatoes; Heirloom tomatoes

Farming Practices: Conventional

Food Quality Programs: USDA Harmonized GAP

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

Products Available: Tomatoes, Edible Flowers in the Spring

# Infusion Hot Sauce Company, LLC

www.infusionhotsauce.com
Alan Kuzminsky, President
615 Blossom Dr.
Rockville, MD 20850
Montgomery County
240-401-0973
alank@infusionhotsauce.com

**Business Description:** Our business is gourmet condiments and rubs. IHSCo manufactures custom chili infused vinegars made from real chilies and other all natural ingredients. Our rubs are rich and flavorful using the finest quality spices available. Our products are Dragonfire, Firepower, Hypernova and Mango Bango sauces and Mister Pig dry rub.

Farming Practices: Conventional

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

Products Available: Garlic, Hot Peppers

## Kadia's Kitchen, LLC

www.kadiaskitchen.com Kane Kadia, Manager 2817 East-West Hwy Chevy Chase, MD 20815 Montgomery County 240-744-0707 info@kadiaskitchen.com

**Business Description:** Kadia's Kitchen produces five lines of exotics gourmet sauces. The Akara Hot Sauce, the Mafé Sauce Mild or Hot, the Spicy Yassa Sauce Mild or Spicy. All our products are 100% Natural, GMO-Free, Gluten-Free, Vegan, Low-in-Sodium, Low-in-Calories and No-Preservatives.

Farming Practices: Sauces and Mixes

**Food Quality Programs:** 

Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

**Products Available:** The Akara Hot Sauce, a hot and appetizing tomato sauce. The Mafé Hot or Mild, a tasty and delicious peanut Sauce. The Yassa Spicy or Mild, a spicy and mouth-watering lemon onion sauce.

#### **KCC Natural Farms LLC**

www.kccnaturalfarms.com Kelly McGill, Member/Owner 2630 Rocks Road Forest Hill, MD 21050 Harford County 410-803-9200 kcckelly@verizon.net

**Business Description:** Producers of all natural French heritage

chickens,pheasants,quail,chukars/partridge, chicken eggs and quail eggs. All our birds are fed an all natural diet using no animal proteins or antibiotics. We have a full line of chicken parts and our meat cutters can cut your order to your exact needs. Our processing plant is MDA and FDA inspected. We also have a complete freeze drying operation and produce a number of freeze dried dog treats. We provide custom chicken and rabbit processing as well as custom freeze drying services.

**Farming Practices:** Conventional, Grass Fed/Pastured, No antibiotics or animal proteins in feed **Food Quality Programs:** Rabbit and Poultry On-Farm Slaughter/Processing Program, Maryland Egg Quality Assurance

**Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Chicken, Gamebird, Rabbit, Eggs

# Keep 'Em Buzzin Apiaries & Honey Bee Farm

Lyle Bradford, Owner 5685 Bumpy Oak RD. LaPlata, MD 20646 Charles County 301-848-0541 keepembuzzin11@gmail.com

**Business Description:** I am a local beekeeper in Charles County Maryland specializing in varietal honey & honey products. My honey is non- processed or cooked so it retains all of the beneficial enzymes that are healthy for you and the reason for buying local honey. My honey products are non-processed also and are made from my wax and hive products and also from other raw ingredients. I strive to give my customers the utmost quality in my honey & honey products. I also do bee education programs in schools as well as an Adopt-A-Hive Program as well as other services.

**Farming Practices:** Pesticide & herbicide free! As natural as I can keep it. **Desired Markets:** Farm Stands and/or Farmers' Market, Restaurants

Products Available: I will have a variety of honey and honey products such as soaps, lip balms and body

balms that are all natural none processed.

#### **Koinonia Farm**

Raina Gover, Farm Manager 1400 Greenspring Valley Rd Stevenson, MD 21153 Baltimore County 410-486-2405 koinoniaorganicfarm@yahoo.com

Business Description: Oldest organic farm in Maryland. Woman owned and operated family farm selling

organic culinary herbs.

Farming Practices: Certified Organic

Food Quality Programs: USDA Harmonized GAP

**Desired Markets:** Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

**Products Available:** Organic culinary herbs that include but are not limited to Basil, Thai Basil, Chives, Cilantro, Dill, Marjoram, Oregano, Rosemary, Sage, Sorrel, Tarragon, Thyme, Poultry Blend & Roasting

**Blend** 

### **Land's End Farm**

Vinton Lawrence, Owner 23629 Land's End Road Chestertown, MD 21620 Kent County 505-982-1964 vlawrence@nets.com

**Business Description:** Land's End Farm is a 600-acre, bio-diverse, MDA certified organic, family farm, located in Chestertown, Maryland. All of the acreage is managed and certified as organic. We are now licensed under MD DHMH as an on-farm processor of stone-ground, milled grain products – specifically-cornmeal and whole grain corn polenta, whole rye and heritage wheat flour. Our principal field crops are corn, soybeans, alfalfa hay, grass hay, wheat, rye, and barley. Grass-fed beef available in limited amounts. We are interested in establishing relationships with local restaurants, bakers, brewers, and others to grow custom crops of grains, vegetables, and small fruits.

Farming Practices: Grass Fed/Pastured, Certified Organic, Permaculture

Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Asparagus, Figs, Sweet Potatoes, Beef, heritage grain products, rye and wheat flour,

Floriana Red and Hickory King White cornmeal and polenta, Asian medicinal herbs

# **Liberty Delight Farms**

www.libertydelightfarms.com Shane Hughes, Owner 1633 Oakland Road Reisterstown, MD 21136 Baltimore County 443-226-5634 shane@libertydelightfarms.com

**Business Description:** All natural Beef Pork and Chicken **Farming Practices:** Conventional, Grass Fed/Pastured

Food Quality Programs: Rabbit and Poultry On-Farm Slaughter/Processing Program, Maryland Egg

Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

**Desired Markets:** Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Beef, Chicken, Pork, Eggs

## Luke's Premier Foods, LLC

James (Jim) Hudson, Member/Owner 12302-I Somerset Avenue #22 Princess Anne, MD 21853 Somerset County 515-321-7500 jimhudson@lukespremierfoods.com

Business Description: Luke's Heirloom™ Bloody Delicious Mary Mix™ has won a 'Sofi" Finalist award for Outstanding Cold Beverage in the 2013 Sofi™ Awards from the Specialty Food Association. After the Fancy Food show Luke's was named one of the TOP 5 TRENDS for 2013 by the New York Specialty Food Association. Luke's Heirloom™ Tomato Juice, Original Blend Luke's Heirloom™ Tomato Nectar™ (Clear Heirloom tomato juice without the pulp) Luke's Heirloom™ Tomato Nectar™ is a unique product in the food industry.

Farming Practices: Conventional,

Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

Products Available: Tomato mixes, juices, nectar

## **Maple Lawn Turkey Farm**

www.maplelawn.com BJ Radhe, Operations 11788 Scaggsville Road Fulton, MD 20759 Howard County 301-725-2074 radhe16@verizon.net

**Business Description:** Free Range - All Natural Turkeys

Farming Practices: Free Range, all natural

Food Quality Programs: Rabbit and Poultry On-Farm Slaughter/Processing Program

**Desired Markets:** Grocery Chains, Restaurants

Products Available: Turkey,

#### Miller Farms

www.millerfarmsclinton.com
Brad Miller, Direct Farm Marketer
10140 Piscataway Rd.
Clinton, MD 20735
Prince Georges County
301-297-9370
brad.miller@millerfarmsclinton.com

**Business Description:** Miller Farms is a 267 acre farm that has been family owned since 1840. We have a wide array of fresh fruits and crisp vegetables. In addition to our farm, we have a bakery full of delicious home baked goods and homemade ice cream, a nursery abundant with beautiful plants and flowers, mulch, firewood, and much more!

Farming Practices: Conventional

Food Quality Programs: MD GAP Certification

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

**Products Available:** Apples, Blueberries, Broccoli, Cabbage, Cantaloupes, Cauliflower, Collards, Cucumbers, Eggplant, Garlic, Green Onions, Green Peppers, Hot Peppers, Kale, Lettuce, Mustard Greens, Okra, Onions, Peaches, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatoes, Turnips, Watermelons, Zucchini, Eggs

#### **Nick's Backfire Brands**

www.backfirebrands.com
William Nichols, Owner and CEO
14 Tisbury Court
Nottingham, MD 21236
Baltimore County
410-931-2139
backfirebrands@gmail.com

Business Description: Spices and spice products to include but not limited to rubs, chili mixes, pasta

mixes, salsas, hot sauces and BBQ sauces.

Farming Practices: Not a farmer

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

Products Available: Sauces

# **Pattys Garden LLC**

Robert Palmer, Member 7920 Baptist Church Rd. Mardela Springs, MD 21837 Wicomico County 410-572-6824 pattysgardenllc@aol.com

**Business Description:** Organic Farming - Emphasis on Heirloom tomatoes.

Farming Practices: Certified Organic,

Food Quality Programs: MD GAP Certification

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

**Products Available:** Asparagus, Beets, Blueberries, Broccoli, Brussel Sprouts, Cabbage, Cantaloupes, Carrots, Cauliflower, Celery, Collards, Cucumbers, Eggplant, Green Beans, Green Onions, Green Peppers, Hot Peppers, Kale, Leeks, Lettuce, Melons, Peas, Potatoes, Squash, Sweet Peppers, Tomatoes, Turnips, Zucchini

# **Prigel Family Creamery**

www.prigelfamilycreamery.com
Kelvin Castillo, Development and Operations Manager
4852 Long Green Rd
Glen Arm, MD 21057
Baltimore County
410-510-7488
kelvin@prigelfamilycreamery.com

**Business Description:** Prigel Family Creamery processes milk from Bellevale Farm into fresh, nutrient dense dairy foods from our cows that graze on grass grown from organically balanced soils. We process the milk for bottling as well as making ice cream and yogurt at this time.

Farming Practices: Grass Fed/Pastured, Certified Organic

Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Ice Cream, Milk, Yogurt

# **Rise Up Coffee Roasters**

www.riseupcoffee.com
Timothy Cureton, Owner
618 Dover Road
Easton, MD 21601
Talbot County
410-822-1353
wholesale@riseupcoffeee.com

**Business Description:** Rise Up Coffee has been an independent small-batch organic coffee roaster and

retailer since March 2005. Based in Easton, Maryland.

Farming Practices: Certified Organic

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

Products Available: Organic coffee

# Sauder's Quality Eggs

www.saudereggs.com
Evan Fogarty, General Manager
3986 Hampstead-Mexico Road
Hampstead, MD 21074
Carroll County
800-728-1282
evanf@saudereggs.com

Business Description: Producer and marketer of fresh shell eggs. Organic, Cage Free. and Commodity

eggs.

Farming Practices: Conventional, Certified Organic, Cage free eggs

Food Quality Programs: Maryland Egg Quality Assurance

**Desired Markets:** Grocery Chains, Institutions (Hospitals, Schools, etc.)

**Products Available:** Brown and White Eggs

# Seed of Life Nurseries, Inc

www.solnurseries.info Michael Dickson, CEO/Owner 9801 Mckinstry Mill Road New Windsor, MD 21776 Frederick County 240-344-6533 solnurseries@gmail.com

**Business Description:** All natural vegetable grower and 501c3 non profit. We have a CSA and when a person signs up with our CSA, we adopt a family in need in the community and give them fresh produce. We offer summer programs to families on sustainable agriculture.

Farming Practices: All Natural

**Desired Markets:** Institutions (Hospitals, Schools, etc.), Restaurants

**Products Available:** Arugula, Asparagus, Beets, Blackberries, Blueberries, Bok Choy, Broccoli, Brussel Sprouts, Cabbage, Cantaloupes, Carrots, Cauliflower, Collards, Cucumbers, Eggplant, Garlic, Green Beans, Green Onions, Green Peppers, Hot Peppers, Kale, Leeks, Lettuce, Lima Beans, Melons, Mustard Greens, Okra, Onions, Parsnips, Peas, Potatoes, Radishes, Raspberries, Rutabagas, Salad Greens, Shallots, Spinach, Sprouts, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatillos, Tomatoes, Turnips, Watermelons, Zucchini

#### **Shaw Orchards**

www.shaworchards.com
Barron Shaw, Manager
5597 Norrisville Rd.
White Hall, MD 21161
Harford County
717-993-2974
barron@shaworchards.com

**Business Description:** A family farm since 1909, Shaw Orchards offers pick-your-own strawberries, cherries, and blueberries, as well as a wide selection of ready picked peaches, plums, fresh vegetables and more. We sell our fruit to large packing houses, directly to grocery stores, through community farmer's markets, and through our own retail stand located on the historic Mason Dixon line. Pick your own strawberries, cherries, blueberries, apples, and pumpkins. Our farm market is well stocked with local jams, jellies, and other canned goods. Hayrides, apple picking, and pumpkin picking in the autumn.

Farming Practices: Conventional

Food Quality Programs: MD GAP Certification

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

Products Available: Apples, Blueberries, Cherries, Peaches, Plums, Raspberries, Squash, Strawberries

# **Shepherds Manor Creamery**

www.shepherdsmanorcreamery.com
Colleen Histon, Owner-Operator
1126 Slingluff Road
New Windsor, MD 21776
Carroll County
240-388-6633
shepherdsmanorcreamery@verizon.net

**Business Description:** Shepherds Manor Creamery is the first sheep milk dairy in the state of Maryland producing three raw milk sheep's milk cheeses and one fresh pasteurized sheep's milk cheese plus sheep's milk soap. We conduct tours and attend farmers markets. The cheeses are featured at local wineries, farm stores, and a few Maryland restaurants.

Farming Practices: Conventional, Grass Fed/Pastured

**Desired Markets:** Farm Stands and/or Farmers' Market, Restaurants

Products Available: Cheese, Soap

# **Shlagel farms**

www.shlagelfarms.com Russell Shlagel, Owner 12850 Shlagel Rd. Waldorf, MD 20601 Charles County 301-645-4554 shlagelfarms@msn.com

**Business Description:** Shlagel Farms is a diversified 3rd generation, century farm, operated by Russ & Eileen Shlagel and their five children. The farm is located on the northern edge of busy Waldorf, in Charles County, Maryland.

Farming Practices: Conventional

Food Quality Programs: MD GAP Certification

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

**Products Available:** Beets, Cabbage, Cantaloupes, Collards, Cucumbers, Eggplant, Green Peppers, Hot Peppers, Kale, Melons, Squash, Strawberries, Sweet Peppers, Tomatoes, Turnips, Watermelons, Zucchini, Pumpkins, Winter squash

# **Slippery Slope Farm**

Joey Pascarella, Owner, Herbalist 10140 Lapworth Pl. Charlotte Hall, MD 20622 Charles County 703-981-8438 slipperyslopefarm@hotmail.com

**Business Description:** We are a small family run herb farm in southern Maryland. I make a variety of herbal products and natural body care products from herbs grown on the farm. These include herbal soaps, salves, creams, insect repellants, powders, deodorants, etc.

Farming Practices: Organic Exempt

**Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains

Products Available: Herbal soaps, Salves, Creams, Insect repellants, Powders, Deodorants, etc.

# **Solomons Island Winery**

www.solomonsislandwinery.com
Melissa Korando, Manager
515 Garner Lane
Lusby, MD 20657
Calvert County
410-394-1933
mkorando@solomonsislandwinery.com

**Business Description:** Located on 10 acres just north of Solomons Island in southern Calvert County Maryland, we create a variety of quality, award-winning wines for you to share with family and friends for any occasion.

Farming Practices: Conventional

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

Products Available: Wine

# **Somerset Bay Foods**

Richard Evanusa, President 12138 Carol Lane Princess Anne, MD 21853 Somerset County 410-651-4505 rmevanusa@juno.com

**Business Description:** Manufacturing of soups, marinades and seasonings. Soups are Maryland Crab, Cream of Crab and New England Clam Chowder. Marinades are Fish Marinade and a Shrimp Marinade. Our seasoning is an all purpose seasoning, all natural, with no MSG.

Farming Practices: Conventional Desired Markets: Grocery Chains

**Products Available:** Soups, marinades, seasonings

#### **Swann Farms**

www.Swannfarms.com Joe-Sam Swann, Partner 7740 Swan Lane Owings, MD 20736 Calvert County 301-855-3320 joe@swannfarms.com

**Business Description:** Swann Farms is a sixth generation family farm that specializes in wholesale, fresh market fruit and vegetable production. Our primary crop is sweet corn that is harvested to order daily. Our other crops include peaches, strawberries, cantaloupe, watermelons, tomatoes, and pumpkins.

Farming Practices: Conventional

**Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

Products Available: Cantaloupes, Melons, Peaches, Strawberries, Sweet Corn, Tomatoes, Watermelons

# **Sweet Harmony Farm LLC**

www.sweetharmonyfarm.net
Laurianna Williams, Owner
14115 Broadfording Church Rd.
Hagerstown, MD 21740
Washington County
240-347-8006
contact@sweetharmonyfarm.net

**Business Description:** We have a passion for real, wholesome, good tasting food, and feel that every fine meal should be graced by an equally delicious "Sweet Note" at the end. We are a licensed On-Farm Kitchen meeting the health and cleanliness standards laid out in the Maryland Department of Health code. All of our goodies are crafted in small batches for the highest level of freshness, quality and consistency. We care about what we bake for you, our earth's environment and our fellow humans, which is why we strive to use the best ingredients available, many obtained from local sources in Maryland.

Farming Practices: Natural methods not always certified organic

**Food Quality Programs:** 

Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: High Quality Baked Goods

### Two Oceans True Foods, Inc.

www.totfnaturalfoods.com Gaylord Clark, President 1704 Hillside Rd. Stevenson, MD 21153 Baltimore County 4104155846 sales@totfnaturalfoods.com

Business Description: Wholesale/retail of pastured poultry and eggs as well as sustainable seafood from

well-managed fisheries on the East and West Coasts

Farming Practices: Grass Fed/Pastured

Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

Products Available: Chicken, Turkey, Eggs, Honey seasonally, Variety of seasonal seafood

#### **Two Peas Farm LLC**

www.twopeasfarm.com Keith Krause, Farmer 11104 Watkins Rd Cedar Grove , MD 20876 Montgomery County 443-823-6947 info@twopeasfarm.com

**Business Description:** We are a small, diversified vegetable farm located in Cedar Grove, MD and are committed to providing fresh, healthy food to our local community. We practice sustainable agriculture and believe in caring for the environment. Although not yet certified organic, we use only natural growing practices, never compromising with harmful chemical fertilizers or pesticides. For the 2014 growing season, our fresh vegetables will be available through restaurant, direct market, and CSA sales.

**Farming Practices:** Chemical-free, All Natural **Food Quality Programs:** MD GAP Certification

Desired Markets: Farm Stands and/or Farmers' Market, Institutions, Restaurants

**Products Available:** Arugula, Beets, Bok Choy, Broccoli, Cabbage, Carrots, Celery, Collards, Cucumbers, Daikon, Eggplant, Green Beans, Green Onions, Green Peppers, Hot Peppers, Kale, Leeks, Lettuce, Mustard Greens, Onions, Parsnips, Peas, Potatoes, Radishes, Rutabagas, Salad Greens, Shallots, Spinach, Sprouts, Squash, Sweet Peppers, Swiss Chard, Tomatoes, Turnips, Zucchini, Microgreens

#### **Veteran Compost**

www.veterancompost.com
Justen Garrity, President/Founder
328 Bush Chapel Road
Aberdeen, MD 21001
Harford County
410-935-6404
justen@veterancompost.com

Justen@veterancompost.com

**Business Description:** Local farm-based producer of organic compost, compost tea, topsoil, worm castings, and growing mixes. Our award-winning products are great in any garden or landscaping application, and are available in bagged or bulk quantities. We are a veteran-owned business committed to hiring veterans, collecting food scraps from Maryland businesses, and recycling the material into great organic compost. Our facility is fully permitted, licensed and insured. Our products are approved by the Maryland Department of Agriculture for organic farming.

Farming Practices: Conventional, Certified Organic,

**Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: 100% Organic - Compost, worm castings, compost tea, container mix, topsoil

# **Woodbourne Creamery at Rock Hill Orchard**

www.rockhillorchard.com
Mary Fendrick, Manager/Owner
28600 Ridge Road
Mount Airy, MD 21771
Montgomery County
240-207-3732
rockhillorchard@gmail.com

**Business Description:** Grass fed, sustainably raised Guernsey cows producing beautiful, golden milk that is high in components and beta carotene. Processed and bottled on-farm. Fruits, vegetables, already harvested or PYO.

Farming Practices: Conventional, Grass Fed/Pastured, Integrated Pest Management

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools,

etc.), Restaurants

**Products Available:** Apples, Beets, Blackberries, Bok Choy, Carrots, Eggplant, Green Beans, Green Peppers, Horseradish, Hot Peppers, Kale, Lettuce, Okra, Peaches, Radishes, Raspberries, Rhubarb, Salad Greens, Squash, Strawberries, Sweet Peppers, Swiss Chard, Tomatoes, Turnips, Zucchini, Milk

# **Buyers and Distributors**

5 A DAY CSA	Hunter Bros. Inc.
5 Waterside	Jose Andres Catering
Ahold	Keany Produce
Allot Fresh Cuisine	Laurrapin
Anne Arundel Community College	MarVa Harvest
Balducci's	Middleton Tavern
Balducci's Food Lover's Market/ Kings Markets	Nick's Backfire Brand Spices and Seasonings
Belair Produce, Inc.	Onesimus Distributors Coop Foods
Bon Appetit Managment Company @ SMCM	Oxen/The Trusted Table
Canningshed/Woodberry Kitchen	Paul's Homewood Cafe
Carrol's Creek Cafe	Relay Foods
Charles County Public Schools	Ricciuti's Restaurant
Coastal Sunbelt Produce	Safeway Inc.
Crownsville Gardens	SAGE Dining Services
D. J. David & Company	Santoni's Marketplace & Catering
Davis' Pub	Saval Foods Corp.
DC Central Kitchen	Spider Hall Farm LLC
Earth Origins Market	Teddy Bear Fresh Produce
Eastern Correctional Instution	The Class Produce Group
Edward G. Rahll and Sons, Inc.	The Great Cheese
Farm to Freezer	The Great Gourmet
Federal House Bar and Grille	ThinkFoodGroup
Flamingo Flats	Tidewater Inn
FLIK International	Union Hospital of Cecil County
Gertrude's	University of Maryland
Greenbelt Co-op Supermarket	Washington County Public Schools
H&M Wagner & Sons	Washington's Green Grocer
Hellas Restaurant and Lounge	Wegmans Food Markets
Hern Kirkwood	West Kitchen & Tavern, Loews Annapolis Hotel
Herrington on the Bay	Westin Annapolis Hotel/ Azure Restaurant
Hometown Harvest	Whole Foods Market
Honey's Harvest	Zeffert and Gold Catering
Howard County Public School System	

#### **5 A DAY CSA**

www.5adaycsa.com Vicki Reese, CEO 9329 Fraser Ave Silver Spring, MD 20910 Montgomery County 301-595-0379 vreese@5adaycsa.com

Business Description: 5 A DAY CSA is a company committed to providing organically grown foods to

families in the metropolitan DC area.

**Preferred Farming Practices:** Certified Organic

Preferred Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification

Products Needed: All fruits and vegetables, Hard crabs, Soft crabs, All dairy and egg products

#### 5 Waterside

Anna Chaney, Owner
421 Deale Road
Tracys Landing, MD 20779
Anne Arundel County
410-867-9787
achaney@herringtononthebay.com

**Business Description:** Restaurant/Catering

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry))

**Products Needed:,** Asparagus, Carrots, Green Peppers, Lettuce, Onions, Potatoes, Squash, Sweet Corn, Sweet Peppers, Tomatoes, Beef, Chicken, Pork, Crab Meat, Oysters, All dairy and egg products, Rockfish

#### Ahold

Robert Backer, Vegetable Category Manager 1149 Harrisburg Pike Carlisle, PA 17013 Middlesex County 717-254-1602 robert.backer@aholdusa.com

**Business Description:** Giant Food grocery stores

**Preferred Farming Practices:** Conventional, Certified Organic **Preferred Food Quality Programs:** USDA Harmonized GAP

**Products Needed:** All fruits and vegetables

#### **Allot Fresh Cuisine**

www.allotfresh.com Steve Lebowitz, Owner 1702 Cedar Park Rd. Annapolis, MD 21401 Anne Arundel County 443-822-0306 allotfresh@gmail.com

**Business Description:** Kosher catering, delivery, take-out and festival food vending. In-house food service for Congregation Kneseth Israel and Aleph Bet Jewish Day School. Kosher supervision by Rabbi Moshe P. Weisblum.

**Preferred Farming Practices:** Conventional, Certified Organic, Kosher (Cholov Yisroel) dairy and Kosher slaughtered beef, bison, lamb, poultry

**Products Needed:** All fruits and vegetables, Beef, Bison, Chicken, Duck, Geese, Lamb, Turkey, Veal, Bluefish, Flounder, Striped Bass, Eggs

# **Anne Arundel Community College**

www.aacc.edu
Valora Palmer, Catering Manager
101College Parkway
Suite 140
Arnold, MD 21012
Anne Arundel County
410-777-2128
vepalmer@aacc.edu

**Business Description:** Community College Dining Services Department

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Products Needed: All fruits and vegetables, Beef, Chicken, Pork, Turkey, All seafood, All dairy and egg

products

#### Balducci's

www.balduccis.com
John Coleman, Wine & Cheese Merchant
9201 Corporate Blvd.
Suite 340
Germantown, MD 20850
Montgomery County
703-798-4391
jcoleman@balduccis.com

**Business Description:** Specialty Food Retail

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Products Needed: All fruits and vegetables, All meats, All seafood, Cheese, Wine/Beer/Cider

# **Balducci's Food Lover's Market/ Kings Markets**

Bill Hedge, Director of Prepared Foods - bhedge@balduccis.com - 973-463-6465

Paul Kneeland, VP Produce Floral Seafood Meat - pkneeland@kingssm.com - 973-463-6380

700 Lanidex Plaza

Parsippany, NJ 07054

Morris County

**Business Description:** Specialty Foods Markets New York, New Jersey, Connecticut, Maryland, Virginia, **Preferred Farming Practices:** Conventional, Grass Fed/Pastured, Certified Organic, Local, Heritage

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

### Belair Produce, Inc.

www.belairproduce.com Rob Mumma, EVP 7226 Parkway Drive Hanover, MD 21076 Anne Arundel County 410-782-8000 belairproduce@me.com

**Business Description:** Foodservice Distributor **Preferred Farming Practices:** Conventional

Preferred Food Quality Programs: MD GAP Certification, Maryland Egg Quality Assurance, USDA

**GAP/GHP Certification** 

# **Bon Appetit Managment Company @ SMCM**

Derek Nottingham, Director of Operations 16800 Point Lookout Rd. St. Mary's City, MD 20686 St. Mary's County 240-895-4220 derek.nottingham@cafebonappetit.com

**Business Description:** Residential and retail food service at Saint Mary's College of MD **Preferred Farming Practices:** Conventional, Grass Fed/Pastured, Certified Organic,

Preferred Food Quality Programs: USDA GAP/GHP Certification, USDA Harmonized GAP, USDA

Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

# Canningshed/Woodberry Kitchen

www.woodberrykitchen.com
Micah Martin, Produce and Preservation Manager
2002 Clipper Park Road
No.401
Baltimore, MD 21211
Baltimore City
410-235-1876
micah@woodberrykitchen.com

**Business Description:** Woodberry Kitchen is a restaurant in Baltimore City. **Preferred Farming Practices:** Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

#### **Carrol's Creek Cafe**

www.carrolscreek.com
Richard McClure, GM
410 Severn Ave.
Annapolis, MD 21403
Anne Arundel County
410-263-8102
rmcclure@carrolscreek.com

**Business Description:** Restaurant

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

# **Charles County Public Schools**

www.ccboe.com
Bill Kreuter, Food Service Supervisor
5980 Radio Station Road
PO Box 2770
LaPlata, MD 20646
Charles County
301-392-5573
wkreuter@ccboe.com

**Business Description:** School district

Products Needed: All fruits and vegetables, All dairy and egg products

#### **Coastal Sunbelt Produce**

Brian Martin, Buyer - bmartin@coastalsunbelt.com
Gwen Welcher, Buyer - gwelcher@coastalsunbelt.com
John Masaschi, Wholesale Sales/Buyer - jmasaschi@coastalsunbelt.com
8704 Bollman Place
Savage, MD 20763
Howard County
301-617-4353

**Business Description:** Coastal Sunbelt Produce has emerged as the leading food service distributor of produce and dairy in the Mid-Atlantic.

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

**Products Needed:** All fruits and vegetables, All dairy and egg products, Butter, Cheese, Eggs, Milk, Yogurt, Frozen dough, Frozen purees

#### **Crownsville Gardens**

Delia Edelmann, Owner
1241 Generals Hwy.
Crownsville, MD 21032
Anne Arundel County
410-923-9800
crownsvillegardens1241@yahoo.com

**Business Description:** Retail Garden Center

Preferred Farming Practices: Conventional, Grass Fed/Pastured

**Products Needed:** All fruits and vegetables, Eggs, Local Honey, locally produced food novelties( dried nuts/fruits, chips, ect.)

# D. J. David & Company

David Bean, Owner 2 Fantail Court Berlin, MD 21811 Worcester County 410-251-6383 flavordrizzles@gmail.com

**Business Description:** Greengrocer

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products, jams,

jellies, pickles, candies, seasoning mixes, etc.

#### **Davis' Pub**

www.davispub.com
Darby Butts, Chef
400 Chester Ave.
Annapolis, MD 21403
Anne Arundel County
410-268-7432
davispubeastport@gmail.com

**Business Description:** Local neighborhood Pub providing affordable Pub style food. Recently featured on the Food Network's ^Diners, Drive-Ins and Dives. Certified by the City of Annapolis as Environmental Stewards in the Spring of 2010. Seasonal local produce and seafood feat.

**Preferred Farming Practices:** Certified Organic

**Products Needed:** Apples, Asparagus, Blueberries, Cabbage, Carrots, Lettuce, Tomatillos, Tomatoes, Beef, Chicken, Crab Meat, Striped Bass, All dairy and egg products

#### **DC Central Kitchen**

www.dccentralkitchen.org
Amy Bachman, Procurement Manager
2625 Evarts St. NE
Washington, DC 20018
202-400-2806
abachman@dccentralkitchen.org

**Business Description:** We are a non-profit whose mission is to use food as a tool to strengthen our community. We cook 5,000 a meals a day which we send to area shelters using recovered food. In addition we have a social enterprise arm that serves healthy school food in 8 DC Public Schools.

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, Chicken, Turkey, Bluefish, Cheese

# **Earth Origins Market**

Jim Kleinschmidt, General Manager 108 Malboro Ave. Easton, MD 21613 Talbot County 410-822-4852 jkleinschmidt@unfi.com

**Business Description:** Organic grocery store and supplemental market.

**Preferred Farming Practices:** Certified Organic

#### **Eastern Correctional Instution**

James White, Correctional Dietary Lt. 30420 Revells Neck Rd. Westover, MD 21890 Somerset County 410-845-4000 jewhite@dpscs.state.md.us

**Business Description:** Male Correctional Facility

Preferred Farming Practices: Conventional, Certified Organic

Preferred Food Quality Programs: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork,

Poultry)

Products Needed: All fruits and vegetables, Beef, Chicken, Turkey, Veal, All dairy and egg products

#### **Edward G. Rahll and Sons Inc.**

www.rahllproduce.com
T.j. Rahll, Operations Manager
7460 Conowingo Ave.
Jessup, MD 20794
Anne Arundel County
410-799-3800
tj@rahllproduce.com

Business Description: Edward G. Rahll and Sons Inc. is full line wholesaler of fresh fruits, vegetables, and

herbs, delivering to the Baltimore/Washington area for over 60 years

Preferred Farming Practices: Conventional, Certified Organic

Preferred Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification

Products Needed: All fruits and vegetables, Eggs

#### Farm to Freezer

www.farmtofreezer.wordpress.com Cheryl Kollin, Founder and CEO 7902 Kentbury Drive Bethesda, MD 20814 Montgomery County 240-491-1958 cheryl@fullplateventures.com

**Business Description:** Farm to Freezer is a new brand of delicious, healthy, and locally-produced foods that are frozen at the peak of ripeness. Our initial premium product line includes: tomato (pasta) sauce, ratatouille, roasted peppers, summer squash, and apple sauce.

Preferred Farming Practices: Certified Organic, Organic growing practices

**Products Needed:** Apples, Eggplant, Garlic, Green Peppers, Onions, Sweet Peppers, Tomatoes, Zucchini. Seeking surplus and seconds produce at reduced pricing to process into tomato pasta sauce, ratatouille, blanched and roasted vegetables, and apple sauce.

#### **Federal House Bar and Grille**

Randall Ballard, Chef
22 Market Space
Annapolis, MD 21401
Anne Arundel County
410-268-2576
randy@federalhouserestaurant.com

**Business Description:** Full service family dining.

**Preferred Farming Practices:** Conventional, Grass Fed/Pastured, Certified Organic **Preferred Food Quality Programs:** MD GAP Certification, Rabbit and Poultry On-Farm

Slaughter/Processing Program

Products Needed: All fruits and vegetables, Bison, Chicken, Lamb, Pork, Turkey, Veal, All seafood, All

dairy and egg products

# **Flamingo Flats**

www.flamingoflats.com
Robert Deppe, Owner
100 South Talbot St.
P. O. Box 441
Saint Michaels, MD 21663
Talbot County
4107452053
bigbird@flamingoflats.com

**Business Description:** Flamingo Flats is going into it's 25th year in business. We are the Oldest Hot Sauce Shop in the USA. We carry Marinades, Salsa's, Olives, Pickles, Mustards, Dry Rubs and BBQ's, not to mention Major Flamingo Party Goods. Please stop in for our Famous Tasting Bar with "St. Michaels Blue Crab Salsa "and "Chesapeake Fire Hot Sauce".

Preferred Farming Practices: Conventional, Certified Organic

**Products Needed:** Hot Peppers

#### **FLIK International**

Matthew Dorsey, Chef
One Medimmune Way
Gaithersburg, MD 20878
Montgomery County
202-579-2426
matthew.dorsey@compass-usa.com

**Business Description:** B & I sector

Preferred Farming Practices: Grass Fed/Pastured

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

#### Gertrude's

www.gertrudesbaltimore.com John Shields, Chef/Owner 10 Art Museum Drive Baltimore, MD 21218 Baltimore City 410-889-3399 john@johnshields.com

**Business Description:** Regional American restaurant specializing in Chesapeake cuisine **Preferred Farming Practices:** Conventional, Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

# **Greenbelt Co-op Supermarket**

www.greenbelt.coop Bob Davis, General Manager 121 Centerway Greenbelt, MD 20770 Prince Georges County 301-474-0522 greencoop1@aol.com

**Business Description:** Supermarket & Pharmacy

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: Maryland Egg Quality Assurance, USDA Harmonized GAP, USDA

Inspection (Beef, Pork, Poultry)

### **H&M Wagner & Sons**

www.hmwagner.com
Ted Hyman, Produce Buyer
7204 May Wagner Ln.
Glen Burnie, MD 21061
Anne Arundel County
410-766-1150
ted@hmwagner.com

**Business Description:** Restaurant supply **Preferred Farming Practices:** Conventional

Preferred Food Quality Programs: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork,

Poultry)

**Products Needed:** All fruits and vegetables, Apples, Arugula, Asparagus, Beets, Blackberries, Blueberries, Broccoli, Brussel Sprouts, Cabbage, Cantaloupes, Carrots, Cauliflower, Celery, Cherries, Collards, Cucumbers, Eggplant, Endive, Garlic, Grapes, Green Beans, Green Onions, Green Peppers, Horseradish, Hot Peppers, Kale, Leeks, Lettuce, Lima Beans, Melons, Mushrooms, Mustard Greens, Nectarines, Okra, Onions, Peaches, Pears, Peas, Plums, Potatoes, Radishes, Raspberries, Rhubarb, Salad Greens, Shallots, Spinach, Sprouts, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatillos, Tomatoes, Turnips, Watermelons, Zucchini, Beef, Chicken, Pork, Turkey, Veal, Flounder, Butter, Cheese, Eggs, Milk

# **Hellas Restaurant and Lounge**

www.hellasrestaurantandlounge.com
Michael Stavlas, Exec chef/ General Manager
8498 Veterans Hwy
Millersville, MD 21108
Anne Arundel County
410-733-1009
mstavlas@verizon.net

**Business Description:** Independent proprietorship specializing in regional cuisine as well as authentic

Greek fare.

**Preferred Farming Practices:** Grass Fed/Pastured

Preferred Food Quality Programs: USDA GAP/GHP Certification, USDA Inspection (Beef, Pork, Poultry)

#### **Hern Kirkwood**

www.hearnkirkwood.com
Buzz Morrissey, Vice President of Sales
7251 Standard Drive
Hanover, MD 21076
Anne Arundel County
410-712-6000
bmorrissey@hearnkirkwood.com

Business Description: Perishables Specialist selling Produce, Meat, Poultry, Seafood and Dairy to the

Foodserivce industry from Northen Virginia to Philadelphia, Pa. **Preferred Farming Practices:** Conventional, Grass Fed/Pastured

Preferred Food Quality Programs: MD GAP Certification, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products, Halal

proteins

# Herrington on the Bay

www.herringtononthebay.com Mike Archibald, Executive Chef 7151 Lake Shore Drive North Beach, MD 20714 Anne Arundel County 410-741-5101 chefs@herringtononthebay.com

**Business Description:** Full Service Catering Company, Wedding and Special Events Site **Preferred Farming Practices:** Conventional, Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

**Products Needed:** Asparagus, Carrots, Green Peppers, Lettuce, Onions, Potatoes, Squash, Sweet Corn, Sweet Peppers, Tomatoes, Beef, Chicken, Pork, Crab Meat, Oysters, All dairy and egg products, Rockfish

#### **Hometown Harvest**

www.hometownharvest.com
Tony Brusco, Owner
4635 Wedgewood Blvd.
Frederick, MD 21703
Frederick County
301-798-2616
tony@hometownharvest.com

**Business Description:** We are a Farmers Market Delivery Service, making over a thousand home deliveries through out MD, DC, and VA. We are Local and Farmer Owned and managed. **Preferred Farming Practices:** Conventional, Grass Fed/Pastured, Certified Organic

**Products Needed:** All fruits and vegetables, Beef, Chicken, Pork, Turkey, Bluefish, Flounder, Perch, Shrimp, Striped Bass, Butter, Cheese, Milk, Yogurt

# **Honey's Harvest**

www.honeysharvest.com
Rachel Leitch, Manager
7150 Lake Shore Drive
North Beach, MD 20714
Anne Arundel County
410-257-7757
rachel@honeysharvest.com

Business Description: Market, Deli, Catering

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

**Products Needed:,** Asparagus, Carrots, Green Peppers, Lettuce, Onions, Potatoes, Squash, Sweet Corn, Sweet Peppers, Tomatoes, Beef, Chicken, Pork, All dairy and egg products, Coffee, Salsas, Honey, Honey Sticks

# **Howard County Public School System**

www.hcpps.org
Mary Klatko, Director, Food & Nutrition Service
HCPSS- Food & Nutrition System
10910 Route 108
Ellicott City, MD 21401
Howard County
410-313-6738
mary\_klatko@hcpps.org

Business Description: Food & Nutrition Service Program for Howard County Public School System

**Preferred Farming Practices:** Conventional

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All dairy and egg products

#### **Hunter Bros. Inc.**

Chip Wiechec, President
Philadelphia Wholesale Produce Market
6700 Essington Ave. Units H-8, H-9
Philadelphia, PA 19153
215-336-4343
hbfruit@aol.com

**Business Description:** Hunter Bros. is a 3rd generation Produce Wholesaler, Distributer, Re-packer of Fresh Fruits and Vegetables. Our customers are located from Boston to North Carolina and are Chain

Stores, Purveyors, Restaurants, Foodservice Distributors, Co-ops, Farm Market

**Preferred Farming Practices:** Conventional

Preferred Food Quality Programs: USDA GAP/GHP Certification

**Products Needed:** All fruits and vegetables

# **Jose Andres Catering**

Sean Wheaton, Chef Thinkfood Group 717 D St. NW Washington, DC 20004 202-638-0202 seanw@thinkfoodgroup.com

Business Description: ThinkFoodGroup is the management company behind Chef Jose Andres family of

restaurants and retail operations, including 8 outlets in the DC area.

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork,

Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

# **Keany Produce**

Steve Welch, Local Products Coordinator - stephen.welch@keanyproduce.com - 301-618-5364
Tim Lyddane, Buyer - tim.lyddane@keanyproduce.com
Marcia Laskos, Sales Representative - marcia@keanyproduce.com
Lauren Messina, Territory Marketing Assoc.- lauren.messina@keanyproduce.com
Mary Baran, Customer Relations Manager - mary.baran@keanyproduce.com
Kendall Snyder, Territory Marketing Assoc. - kendall.snyder@keanyproduce.com

3310 75th Ave Landover, MD 20785 Prince Georges County 301-772-3333

**Business Description:** Wholesale foodservice

Preferred Farming Practices: Conventional, Certified Organic

Preferred Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification

Products Needed: All fruits and vegetables, All meats, All seafood, Cheese

### Laurrapin

www.laurrapin.com
Bruce Clarke, Executive Chef/Owner
209 North Washington Street
Havre de Grace, MD 21078
Harford County
410-939-4956
sherifa@laurrapin.com

**Business Description:** Restaurant and full service catering

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

#### MarVa Harvest

www.marvaharvest.com
Ray Nosbaum, Owner/President
1503 Sanford Road
Silver Spring, MD 20902
Montgomery County
240-381-3346
ray.marvaharvest@gmail.com

**Business Description:** MarVa Harvest is a MD for-profit, community benefit small business providing locally and sustainably grown food to people of all incomes, particularly low and moderate income individuals and households in the Takoma Park/Long Branch/Langley Park communities.

**Preferred Farming Practices:** Grass Fed/Pastured, Certified Organic, Other, the provider can follow 'organic' practices without being certified organic

**Products Needed:** All fruits and vegetables, All meats, Butter, Cheese, Eggs, frozen fruits and vegetables, Preserves made from local produce, Juices made from local fruit

#### **Middleton Tavern**

Arthur Gross, Chef 2 Market Space Annapolis, MD 21401 Anne Arundel County 410-263-3323 jj.wine@verizon.net

Business Description: Restaurant in Annapolis.

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Products Needed: All fruits and vegetables, All seafood, All dairy and egg products

# **Nick's Backfire Brand Spices and Seasonings**

www.backfirebrands.com Nick Nichols, Owner, CEO 14 Tisbury Court Nottingham, MD 21236 Baltimore County 410-931-2139 backfirebrands@gmail.com

**Business Description:** Proveyor of seasonings and spice blends to include, chili mixes, rubs, pasta mixes, salsas, hot sauces and BBQ sauces.

# **Onesimus Distributors Coop Foods**

Alvin Smith, General Manager 2113 Springholly Dr. District Heights, MD 20747 Prince Georges County 301-516-8387 alvinsmith10@hotmail.com

Business Description: Independent retailer of natural soaps, aromatherapy oils, herbal extracts, etc.

Preferred Farming Practices: Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork,

Poultry)

# Oxen/The Trusted Table

www.thetrustedtable.com
J.Todd Smith, CEO
206 West Street
Annapolis, MD 21401
Anne Arundel County
917-328-1156
todd@thetrustedtable.com

**Business Description:** A subsidiary of farm-to-table innovation lab Oxen Innovation, The Trusted Table offers sustainable food to residents in the Maryland and DC region. On the philosophy that other factors matter apart from Organic, we've developed a custom certification metr

**Preferred Farming Practices:** Grass Fed/Pastured, Certified Organic, Other, Demonstrably and verifiably sustainable

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

#### **Paul's Homewood Cafe**

Chris Nicholas, Owner
919 West Street
Annapolis, MD 21401
Anne Arundel County
410-267-7891
chris@paulscafe-annapolis.com

**Business Description:** Full service resturant.

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

# **Relay Foods**

www.relayfoods.com
Cassy Kelly, Local Produce Buyer
PO BOX 1311
Charlottesville, VA 22920
Albemarle County
434-906-2579
cassy.kelly@relayfoods.com

**Business Description:** Online grocery/retail business providing sustainable and everyday goods to customers in the Baltimore/DC, Richmond, Williamsburg, Charlottesville, Lynchburg, Staunton VA areas.

Preferred Farming Practices: Grass Fed/Pastured, Certified Organic, Sustainable

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

#### Ricciuti's Restaurant

www.ricciutis.com
James Ricciuti, Chef/Owner
3308 Olney Sandy Spring Rd.
Olney, MD 20832
Montgomery County
3015703388
info@ricciutis.com

**Business Description:** Farm to Table Restaurant in Olney Maryland. **Preferred Farming Practices:** Grass Fed/Pastured, Certified Organic

### Safeway Inc.

David Treherne, Manager Division Operations Safeway Produce 4551 Forbes Blvd. Lanham, MD 20706 Prince Georges County 301-918-6683 dave.treherne@safeway.com

**Business Description:** Grocery Store

**Preferred Farming Practices:** Conventional, Certified Organic **Preferred Food Quality Programs:** MD GAP Certification

**Products Needed:** All fruits and vegetables

# **SAGE Dining Services**

www.sagedining.com
Stephen Freas, Purchasing Director
1402 York Rd.
Suite 100
Lutherville, MD 21093
Baltimore County
410-339-3950
steve@sagedining.com

Business Description: SAGE is the leading food service provider for independent schools and private colleges. SAGE is independently owned and operated. SAGE buys local and organic products, wherever possible. We work closely with local merchants, state farm bureaus and other Preferred Farming Practices: Conventional, Grass Fed/Pastured, conventional Preferred Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification, USDA Harmonized GAP, USDA Inspection (Beef, Pork, Poultry)

**Products Needed:** All fruits and vegetables, All meats, All seafood, All dairy and egg products, Grains, Breads, Soy products

# Santoni's Marketplace & Catering

www.santonis.com
Michael Serio, Vice President of Operations
4854 Butler Road
Glyndon, MD 21071
Baltimore County
410-833-6610
mserio@santonis.com

**Business Description:** Upscale Deli, Bakery and Catering **Preferred Farming Practices:** Conventional, Certified Organic

Preferred Food Quality Programs: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork,

Poultry)

**Products Needed:** All fruits and vegetables, Beef, Bison, Chicken, Lamb, Pork, Turkey, Veal, All seafood, All dairy and egg products

### Saval Foods Corp.

www.savalfoods.com
Mike Smollon, Center of the Plate Specialist
P.O. Box 8630
6740 Dorsey Road
Elkridge, MD 21075
Anne Arundel County
443-871-0302
michaelsmollon@savalfoods.com

**Business Description:** #1 Independently Owned Food Service Co. in Maryland, Virginia and Washington DC family owned and operated for over 80 years by the Saval family. Saval offers a CSA fresh produce program to their employees. We're proud to sell locally raised fresh beef

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All meats

# **Spider Hall Farm LLC**

www.spiderhallfarm.com Catherine Hamilton, Owner 3915 Hallowing Point Rd. Prince Frederick, MD 20678 Calvert County 410-610-0094 spiderhallfarm@gmail.com

**Business Description:** Farm Stand selling local goods.

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic,

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, Oysters, All dairy and egg products, Canned

goods, Baked goods and other specialty goods

# **Teddy Bear Fresh Produce**

www.teddybearfresh.com
Todd Sabatino, General Manager - todd@leesalinsllc.com
Mary Salins, Owner - mary@teddybearfresh.com
Martin Saylor, Sales - martins@teddybearfresh.com
28595 Mary's Court
Easton, MD 21601
Talbot County
410-819-8205

**Business Description:** We supply restaurants, schools, and food service facilities. We handle a full line of fresh produce as well as dairy and cheese. We also sell several non produce food Items and some frozen products as well. Since we are located in Easton, MD, we mainly service the Eastern Shore.

**Preferred Farming Practices:** Conventional, Certified Organic **Preferred Food Quality Programs:** MD GAP Certification

Products Needed: All fruits and vegetables, Cheese

# The Class Produce Group

Dainel Ehm, Buyer/Sales 8477 Dorsey Run Rd. P.O. Box 2003 Jessup, MD 20794 Howard County 410-799-5700 dehm@classproduce.com

**Business Description:** Wholesale fruit & vegetables

Preferred Farming Practices: Conventional, Certified Organic Preferred Food Quality Programs: USDA GAP/GHP Certification

Products Needed: All fruits and vegetables, All seafood, Eggs

#### **The Great Cheese**

Eric Johns, Chef/Cheese Monger 1111 Wilson Dr. Baltimore, MD 21223 Baltimore City 410-528-0700 ericsj@thegreatcheese.com

**Business Description:** We buy and sell local artisan cheese and dairy products. **Preferred Farming Practices:** Conventional, Grass Fed/Pastured, Certified Organic

**Products Needed:** All dairy and egg products

#### **The Great Gourmet**

www.thegreatgourmet.com Kim Scott, CEO 5115 Clark Canning House Rd. Federalsburg, MD 21632 Caroline County 410-754-8800 kim@thegreatgourmet.com

Business Description: Our company is divided into four segments: E-Commerce/Television, Exporting,

Full-Line Distribution, and Fulfillment. **Preferred Farming Practices:** Conventional

Preferred Food Quality Programs: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork,

Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

#### The Watermen's Inn

Brian Julian, Chef/Owner 901 West Main Street Crisfield, MD 21817 Somerset County 410-968-2119 watermenbrian@yahoo.com

**Business Description:** Farm to table restuarant

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: Rabbit and Poultry On-Farm Slaughter/Processing Program, Maryland

Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

**Products Needed:** All fruits and vegetables, Beef, Chicken, Duck, Gamebird, Pork, Rabbit, Veal, All seafood, All dairy and egg products

### **ThinkFoodGroup**

Terri Cutrino, Special Projects Chef 717 D St. NW 6th Floor Washington, DC 20004 703-655-3560 terric@thinkfoodgroup.com

**Business Description:** Restaurant group

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

#### **Tidewater Inn**

David Fitzhugh, Banquet/Sous Chef 101 East Dover St. Easton, MD 21601 Talbot County 410-822-1300 chef@tidewaterinn.coom

**Business Description:** Full Service, 200 seat restaurant offering breakfast, lunch, & dinner. Banquet facility includes weddings & corporate events. Open 7 days a week. 98 Room Historic Hotel.

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

### **Union Hospital of Cecil County**

www.uhcc.com
Holly Emmons, Food Service Manager
106 Bow Street
Elkton, MD 21921
Cecil County
410-392-7046
hemmons@uhcc.com

**Business Description:** Healthcare

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, Pork, Crab Meat, Shrimp

# **University of Maryland**

David Raymond, Procurement Administrator 1150 South Campus Dining Hall Bldg 026 Univ. of Md. College Park, MD 20742 Prince Georges County 301-314-8040 draymond@umd.edu

**Business Description:** College and University Food Service

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification, USDA

Harmonized GAP, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

### **Washington County Public Schools**

www.wcps.k12.md.us
Jody Francisco, Manager of Culinary Development
820 Commonwealth Avenue
Hagerstown, MD 21741
Washington DC County
301-766-2845
francjod@wcps.k12.md.us

**Business Description:** Washington County Public Schools, serving over 20,000 students and 43 schools.

Preferred Farming Practices: Conventional, Grass Fed/Pastured

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, Beef, Bison, Chicken, Duck, Pork, Turkey, Bluefish, Crab

Meat, Perch, Soft crabs, Striped Bass, Cheese, Eggs, Milk

# **Washington's Green Grocer**

www.washingtonsgreengrocer.com Lisa Zechiel, Owner 8741 Ashwood Drive Units O/P/Q Capitol Heights, MD 20743 Prince Georges County 703-507-5010 lisa@washingtonsgreengrocer.com

**Business Description:** We are a unique home delivery service of organic/local produce, dairy, grass-fed meat and other specialty items. We have proudly been serving the Washington DC Metro Area since 1994! Find us at www.washingtonsgreengrocer.com Twitter & Instagram @GreenGroc

**Preferred Farming Practices:** Grass Fed/Pastured, Certified Organic, Other, Organically Grown/Not Certified

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

**Products Needed:** All fruits and vegetables, All meats, All seafood, All dairy and egg products, Other locally produced products like jams and jellies etc.

### **Wegmans Food Markets**

www.wegmans.com
Jason Smith, VA MD Produce Merchandiser
1500 Brooks Avenue, Box 30844
Rochester, NY 14603-0844
Monroe County
585-269-9519
Jason.Smith2@wegmans.com

**Business Description** Headquartered in Rochester, New York, Wegmans is a privately held, family-owned company, founded in 1916 by the Wegman family. Danny Wegman is CEO, and Colleen Wegman, his daughter, is president. These five statements explain what we're all about: 1.We care about the well-being and success of every person. 2. High standards are a way of life. We pursue excellence in everything we do. 3. We make a difference in every community we serve. 4. We respect and listen to our people. 5. We empower our people to make decisions that improve their work and benefit our customers and our company.

Preferred Farming Practices: Conventional, Certified Organic

Preferred Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification, USDA

Harmonized GAP

**Products Needed:** Blackberries, Blueberries, Carrots, Cauliflower, Garlic, Green Beans, Green Peppers, Okra, Raspberries, Strawberries, Zucchini

### West Kitchen & Tavern, Loews Annapolis Hotel

www.annapoliswestkt.com
Kevin Relf, Executive Chef - krelf@annapoliswestkt.com
Randee Arnold, Server - randee.n.arnold@gmail.com
126 West Street
Annapolis, MD 21401
Anne Arundel County
410-295-3257

**Business Description:** Restaurant- Chesapeake inspired American cuisine. **Preferred Farming Practices:** Grass Fed/Pastured, Certified Organic **Preferred Food Quality Programs:** USDA Inspection (Beef, Pork, Poultry)

**Products Needed:** All fruits and vegetables, Beef, Bison, Chicken, Duck, Gamebird, Lamb, Pork, Clams, Crab Meat, Flounder, Oysters, Soft crabs, Striped bass, All dairy and egg products

### Westin Annapolis Hotel/ Azure Restaurant

www.azureannapolis.com
James Barrett, Exec Chef/ F&B Dir
100 Westgate Circle
Annapolis, MD 21401
Anne Arundel County
410-972-4311
jbarrett@westinannapolis.com

Business Description: Full service hotel, restaurant, and lounge

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: USDA GAP/GHP Certification, USDA Harmonized GAP, USDA

Inspection (Beef, Pork, Poultry)

**Products Needed:** All fruits and vegetables, Beef, Bison, Chicken, Duck, Gamebird, Geese, Goat, Lamb, Ostrich, Pork, Rabbit, Turkey, Veal, Bluefish, Clams, Crab Meat, Flounder, Hard crabs, Mussels, Oysters, Perch, Shrimp, Soft crabs, Striped Bass, All dairy and egg products

#### **Whole Foods Market**

Matt Lamoreaux, Produce Coordinator - matt.lamoreaux@wholefoods.com - 301-984-4874

Deanna Miano, Regional Specialty Buyer - deanna.miano@wholefoods.com - 301-984-4753

Cliff Brunson, Regional Meat Buyer - cliff.brunson@wholefoods.com - 301-984-4758

Karin Geiselhart, Prepared Foods & Bakery Buyer - karin.geiselhart@wholefoods.com - 301-998-6870

5515 Security Lane

Suite 900

Rockville, MD 20852

Montgomery County

**Business Description:** Certified Organic Grocer **Preferred Farming Practices:** Certified Organic

Preferred Food Quality Programs: USDA GAP/GHP Certification

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

# **Zeffert and Gold Catering**

www.zeffertandgold.com
Matthew Gold, General Manager - matt@zeffertandgold.com
Daniel Elardo, Corporate Chef - daniel@zeffertandgold.com
6601 Whitestone Road Suite E
Baltimore, MD 21207
Baltimore City
410-944-4481

**Business Description:** Catering and Event Planning.

Preferred Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

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# **Additional Attendees**

Anne Arundel County Government	Maryland Hospitals for a Healthy Environment	
Anne Arundel County Public Schools	Maryland State Department of Education	
Arcadia Center for Sustainable Food &		
Agriculture	Office of the State Superintendent of Education, DC	
Baltimore Green Works	Olney Farmers and Artists Market	
Bowensville Farm and Nursery	Reed Hellman Wordsmith	
Branch Avenue in Bloom	Share Our Strength	
Cecil County Economic Development	Slack Winery	
City of Havre de Grace	Southern Maryland Agricultural Development Commission (SMADC)	
Family League	The Food Trust	
Farm Credit	Town of Perryville	
Greenbelt Farmers Market	University of Maryland Eastern Shore	
Jessup Correctional Institution	University of Maryland Extension, Washington County	
Island Farmers Market	University of Maryland Extension, Charles County	
Lower Eastern Shore Beekeepers		
Association	University of MD Extension, Prince George's County	
Maryland Agricultural Education Foundation		

# **Anne Arundel County Government**

www.aacounty.org
Barbara Polito, Agricultural Program Administrator
1 Harry S Truman Parkway
Annapolis, MD 21401
Anne Arundel County
410-222-7317
rppoli10@aacounty.org

**Business Description:** Agricultural and Woodland Preservation Programs

# **Anne Arundel County Public Schools**

Dane Emery, Specialist, Food and Nutrition Services 2666 Riva Road Suite 100 Annapolis, MD 21401 Anne Arundel County 410-222-5900 dmemery@aacps.org

**Business Description: Public School** 

### **Arcadia Center for Sustainable Food & Agriculture**

Benjamin Bartley, Mobile Market Director 9000 Richmond Highway Alexandria, VA 22309 Fairfax County 571-384-8845 benjamin@arcadiafood.org

**Business Description:** Mobile Farm Stand

#### **Baltimore Green Works**

www.baltimoregreenworks.com
Christina Nutile, Program Manager
PO Box 66088
Baltimore, MD 21239
Baltimore City
410-657-2249
christina@baltimoregreenworks.com

**Business Description:** Baltimore Green Works (BGW) is a nonprofit organization whose mission is to support environmental efforts that better the quality of life in Baltimore. Attracting nearly 8,000 participants each year, BGW's focus continues to provide community members with current information on environmental issues and best sustainable practices through programs such as Baltimore Green Week and the Sustainable Speaker Series.

# **Bowensville Farm and Nursery**

Suzi Gibson, Owner 4900 Sixes Rd Prince Frederick, MD 20678 Calvert County 443-404-4773 suzi@bowensvillefarm.com

Business Description: I grow heirloom vegetable transplants, herbs, and unique flowers.

#### **Branch Avenue in Bloom**

www.branchavenueinbloom.org
Lamar Weaver, Public Relations Coordinator
3411 Branch Avenue
Temple Hills, MD 20748
Prince George's County
301-702-2250
lweaver1@umd.edu

Business Description: Branch Avenue in Bloom, a program of the Maryland Small Business and Technology Development Center, is a revitalization initiative based on the Main Street Four-Point Approach (an economic development outline design for revitalization initiatives). Our mission is to revitalize the Branch Avenue commercial corridor. Our endeavors involve: empowering the local businesses within Branch Avenue by offering them free business counseling and resources, supporting and developing physical assets that bring more value to the area (e.g. Farmers' Market, Urban Farm), and being engaged in projects that promote the Branch Avenue corridor in a positive image. BAIB has been operating a Farmers' Market within the Temple Hills area since 2011. We are currently one of the few outlets that provide fresh, locally grown produce within an area that the USDA has designated as a food desert.

### **Cecil County Economic Development**

www.cecilcountyag.org
Joanne Richart-Young, Agriculture Coordinator
200 Chesapeake Boulevard
Suite 2700
Elkton, MD 21921
Cecil County
410-996-8469
jrichart@ccgov.org

**Business Description:** Our office is the "Chamber of Commerce for Agriculture" in Cecil County and State of Maryland.

# City of Havre de Grace

www.havredegracemd.com
Carolyn Sweet, Manager of Economic Development
711 Pennington Ave.
Havre de Grace, MD 21078
Harford County
443-562-1531
carolyns@havredegracemd.com

Business Description: Local government, promoting the growth of the local food sector.

# **Family League**

Katherine Klosek, Director, Baltimore Partnership to End Childhood Hunger 2305 North Charles Street, Suite 200 Baltimore, MD 21231 Baltimore City 410-845-8985 kklosek@flbcinc.org

**Business Description:** Coalition of private and public organizations working to end childhood hunger in Baltimore City.

#### **Farm Credit**

www.mafc.com
Jenny Kreisher, Marketing Specialist
700 Corporate Center Court
Suite L
Westminster, MD 21157
Carroll County
410-848-1033
jboduch@mafc.com

**Business Description:** Financial services (farm loans, residential/new construction loans, equipment loans, crop insurance)

#### **Greenbelt Farmers Market**

www.greenbeltfarmersmarket.org
Anne Marigza, Secretary, GFM Board of Directors
P.O. Box 613
Greenbelt, MD 20768
Prince George's County
240-476-8769
info@greenbeltfarmersmarket.org

**Business Description:** Greenbelt Farmers Market, a 501©3 nonprofit provides a market venue for farmers and other vendors of fresh, nutritious, high-quality food grown or produced within 100 miles. Located on the west parking lot at Roosevelt Center in Old Greenbelt, Maryland, on Sunday mornings Mothers Day through the Sunday before Thanksgiving (excluding Labor Day weekend), the Greenbelt Farmers Market is a producer-only market.

#### **Jessup Correctional Institution**

Joan Hampson, Correctional Dietary Manager Rt 175 and Maryland House of Correction Road Jessup, MD 20794 Anne Arundel County 410-540-6306 jhampson@dpscs.state.md.us

**Business Description:** Correctional facility

#### **Island Farmers Market**

www.kentislandfarmersmarket.com
Diane Bedlin, Creator/Manager
830 Romancoke Rd.
Stevemsville, MD 21666
Queen Anne's County
410-643-3283
dianebedlin@gmail.com

**Business Description:** Year round market: Outdoors in good weather, Indoors in winter and inclement weather. Wide selection of food including meats, seafood, dairy (milk, cheese, yogurt), mushrooms, produce, olives, olive oil and vinegars, pickles, nuts and nut butter, coffee and tea, hummus, artisan breads and pastries plus gluten free items and wine; also available take away food like pierogies, BBQ, soups and salads

### **Lower Eastern Shore Beekeepers Association**

Jennifer Williams, Vice President 404 Wheatley Drive Easton, MD 21601 Talbot County 410-690-4292 landaffbees@gmail.com

**Business Description:** The Lower Eastern Shore Beekeepers Association represents over 50 beekeepers on Delmarva producing local honey and providing pollination services.

### **Maryland Agricultural Education Foundation**

www.maefonline.com
Peggy Eppig, Coordinator of Farm-Based Education
403 Oakington Road
POB 536
Havre de Grace, MD 21078
Harford County
410-939-9030
peppig@maefonline.com

**Business Description:** MAEF provides agricultural educational resources, ag advocacy, professional development training, and K-12 teacher support through curriculum in Maryland.

# **Maryland Hospitals for a Healthy Environment**

www.mdh2e.org, www.healthyfoodinhealthcare.org
Louise Mitchell, Sustainable Foods Program Mgr - Louise.Mitchell@som.umaryland.edu
Gina Navarro, Sustainable Foods Project Coordinator - gnavarro@som.umaryland.edu
Center for Integrative Medicine, U MD School of Medicine
520 W. Lombard Street, East Hall
Baltimore, MD 21201
Baltimore City
443-257-3209

Business Description: The Healthy Food in Health Care program of Maryland Hospitals for a Healthy Environment (MD H2E) provides technical assistance, education, networking opportunities, and recognition to hospitals and nursing homes throughout Maryland to assist them in increasing their purchase of local sustainably produced foods. The Chesapeake Food Leadership Council, hosted by MD H2E, brings hospitals and other institutions, farmers, distributors and other stakeholders together to share best practices, learn and network, implement purchasing initiatives throughout the supply chain, and advocate for policies that support healthier local sustainable foods for hospitals, other institutions and the communities they serve.

### **Maryland State Department of Education**

Erin Kennedy, Coordinator of Select Education Initiatives & Effectiveness 200 West Baltimore Street
Baltimore, MD 21201
Baltimore City
410-767-0495
ekennedy@msde.state.md.us

**Business Description:** MSDE's program manager for Farm to School and the Fresh Fruit & Vegetable Program. Additional responsibilities include outreach for all child nutrition programs.

### Office of the State Superintendent of Education

www.osse.dc.gov/service/farm-school-program
Erica Steinhart, Farm to School Specialist
810 FIrst Street NE
4th Floor
Washington, DC 20002
202-442-8940
erica.steinhart@dc.gov

**Business Description:** The Office of the State Superintendent of Education (OSSE), formerly known as the State Education Office, sets proactive policies, exercises vigilant oversight and directs resources that guarantee residents receive the highest quality of education. The Healthy Schools Act Initiatives team of OSSE's Wellness and Nutrition Services Division was established as a component of the implementation plan for the Healthy School Act (HSA). The Healthy Schools Act Initiatives team monitors school menus and compliance with other aspects of the HSA, and also provides technical support and training to schools in the areas of school menus, farm to school, school gardens, local wellness policies, healthy vending, fundraising and prizes, physical activity, physical education, and health education.

# **Olney Farmers and Artists Market**

www.olneyfarmersmarket.org
Judith Newton, Market Runner; Blogger; Chef Liaision
P.O. Box 1787
Olney, MD 20830
Montgomery County
202-257-5326
info@olneyfarmersmarket.org

**Business Description:** Olney Farmers and Artists Market is a thriving market looking forward to its eighth year of operation in Olney, Montgomery County. We have a diverse group of food producers and artists. We also provide a platform for musicians and local chefs for demos.

#### **Reed Hellman Wordsmith**

www.reedhellmanwordsmith.com
Reed Hellman, Writer/Editor
8109 Dogwood Road
Windsor Mill, MD 21244
Baltimore County
410-265-7471
reedhellmanwordsmith@comcast.net

**Business Description:** I write a regular culinary adventures column for Recreation News, the largest travel and leisure monthly in the Mid Atlantic. I also frequently write food-related articles for the Business Monthly.

# **Share Our Strength**

Kristen Blazsik, Project Coordinator 2305 North Charles Baltimore, MD 21218 Baltimore City County 419-930-7610 kblazsik@strength.org

Business Description: Anti-hunger non profit.

# **Slack Winery**

www.slackwine.com
Lauren Horlock, Marketing and Sales
16040 Woodlawn Lane
Ridge, MD 20680
St. Mary's County County
301-609-1055
Lauren@slackwine.com

Business Description: Slack produces award winning Maryland wines from estate grown grapes.

### **Southern Maryland Agricultural Development Commission (SMADC)**

www.smadc.com
Christine L. Bergmark, Executive Director
P.O. Box 745
15045 Burnt Store Road
Hughesville, MD MD 20637
Southern Maryland Region (Anne Arundel, Calvert, Charles, Prince George's & St. Mary's counties)
Charles County
301-274-1922
cbergmark@smadc.com

Business Description: SMADC promotes diverse, market-driven agricultural enterprises, coupled with land preservation to enhance Southern Maryland's regional farms as sustainable businesses now and into the future. Programs include 'So. Maryland, So good', connecting Southern Maryland farms with consumers; the Buy Local Challenge, educating the public on the importance of a sustainable farm industry for the future of our environment and our public health; the Southern Maryland Trails: Earth, Art and Imagination, an award winning guide to everything handmade, homegrown and locally harvested encompassing farms, natural heritage, the arts and culture; Cornelia and the Farm Band, educating children to the benefits of healthy farm food and healthy lifestyles; Maryland FarmLINK helping farmers sell or buy farmland, mentor novice farmers, and find important farming news and information.

#### **Spruce Run Farm**

www.sprucerunrd.com
Josh Lewis, Proprietor
12924 Spruce Run Rd.
Myersville, MD 21773
Frederick County
301-293-1070
joshua@sprucerunrd.com

**Business Description:** Spruce Run Farm is a small but growing farm in northern Frederick County specializing in artisinal jams and jellies, honey, and hickory syrup in addition to fresh produce, chicken and quail eggs, and poultry.

#### The Food Trust

www.thefoodtrust.org
Kelsey Porter, Project Associate, Consulting
One Penn Center
1617 JFK Blvd.
Philadelphia, PA 19103
Philadelphia County
215-575-0444
kporter@thefoodtrust.org

**Business Description:** Non-profit committed to healthy food access issue. Mid Atlantic Regional Lead Agency for the National Farm to School Network.

# **Town of Perryville**

www.perryvillemd.org
Doreen Smith, Economic Development Coordinator
PO Box 773
Perryville, MD 21903
Cecil County
410-642-6066
dsmith@perryvillemd.org

**Business Description:** Perryville is a municipality in Cecil County, MD I am the Economic Development Coordinator and Farmers Market Coordinator. Last year was the first year for our Farmers' Market and we are looking to expanding and growing the Market in the coming season.

# **University of Maryland Eastern Shore**

Erroll Mattox, Farm Management Specialist UMES - Henson Center Princes Anne, MD 21853 Somerset County 410-651-6210 eamattox@umes.edu

**Business Description:** University of Maryland Extension

### **University of Maryland Extension, Washington County**

www.extension.umd.edu/MREDC
Ginger Myers, Ag Marketing Specialist UME
WMREC
18330 Keedysville Road
Keedysville, MD 21756
Washington County
301-432-2767
gsmyers@umd.edu

**Business Description:** Marketing development and assistance, business planning, specialty foods and processing, entrepreneurial coaching.

### **University of Maryland Extension, Charles County**

Chris Seubert, Area Extension Director, Southern Maryland 9375 Chesapeake St. Suite 119
La Plata, MD 20646
Charles County 301-934-5403
cseubert@umd.edu

**Business Description:** Area Extension Director for Calvert, Charles and St. Mary's Counties for University of Maryland Extension.

# University of MD Extension, Prince George's County

Janna Howley, Agricultural Marketing Specialist 6707 Groveton Drive Clinton, MD 20735 Prince George's County 301-868-8780 jhowley@umd.edu

**Business Description:** Help preserve and promote agriculture in Prince George's County. Provide economic development support to county farmers and food businesses.

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