

BUYER-GROWER EXPO DIRECTORY



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Choose Maryland-Grown.

Difference.

Maryland Farm to School connects schools to local farms to provide Maryland students with fresh, nutritious, delicious foods.

www.marylandfarmtoschool.org



Mediate–Don't Litigate

The Maryland Agricultural Conflict Resolution Service

- Can resolve conflicts between farmers and their neighbors, organizations and local governments
- Assists with agricultural credit issues
- Assists with unfavorable decisions by USDA agencies
- Offers confidential assistance to help resolve disputes
- Reduces the need for unnecessary litigation
- Increases understanding among agricutural producers, agencies, organizations and communities
- Strengthens agriculture through better communications

What is Maryland ACReS?

Maryland Agricultural Conflict Resolution Service (ACReS) is the official U.S. Department of Agriculture (USDA)—certified agricultural mediation program for Maryland, offering confidential assistance to help resolve agriculture related disputes before they end up in court.

What is Mediation?

Mediation is a voluntary, confidential process in which a neutral third party (the mediator) assists farmers, agricultural lenders, agencies, families and citizens to resolve disputes in a nonadversarial setting outside of the tradtional legal and regulatory processes.

What are the Benefits of Mediation? Mediation is:

- Neutral The mediator is impartial and has no vested interest.
- Voluntary All parties come to mediation under their own free will and can leave the process at anytime.
- Confidential Parties agree that communication between the parties will be confidential.
- Time and Cost Efficient The mediation process tends to be quicker than going to court. Mediation is generally less costly than litigation.
- "Self-Determination" Participants design the solution themselves.

What is the Cost?

An initial consultation with program staff and the initial mediation session is free. If additional mediation sessions are needed, nominal costs are shared by the parties. Full or partial waivers of fees may be available.

Want to Know More?

Contact Maryland ACReS at:



Maryland Department of Agriculture Room 208 | 50 Harry S. Truman Pkwy. Annapolis MD 21401 410.841.5778 | 800.492.5590 www.marylandacres.com



Maryland Agricultural and Resource-Based Industry Development Corporation Celebrating 10 Years of Helping Fund Maryland's Ag Businesses!

A few of our accomplishments since 2007 include:

- Helping over 200 young and beginning farmers with financial assistance (including first-time land purchases)!
- Funding over 400 farm and rural business projects in every county in Maryland!
- Supporting the implementation of over 150 on-farm value added processing projects!

MARBIDCO provides loans for farming (including shellfish aquaculture), commercial forestry, and seafood production and processing; as well as providing loans with a grant component for farm energy efficiency projects.

MARBIDCO partners with commercial lenders to offer low-interest loans to young and beginning farmers and other rural businesses looking to expand or diversify their operations.

Find out how MARBIDCO can help your farm, forestry or seafood business. Contact your local bank, farm credit association, or call us directly at (410) 267-6807 for more information.



www.marbidco.org (Office) 410-267-6807 (Fax) 410-267-6809



MDA MARKETING STAFF

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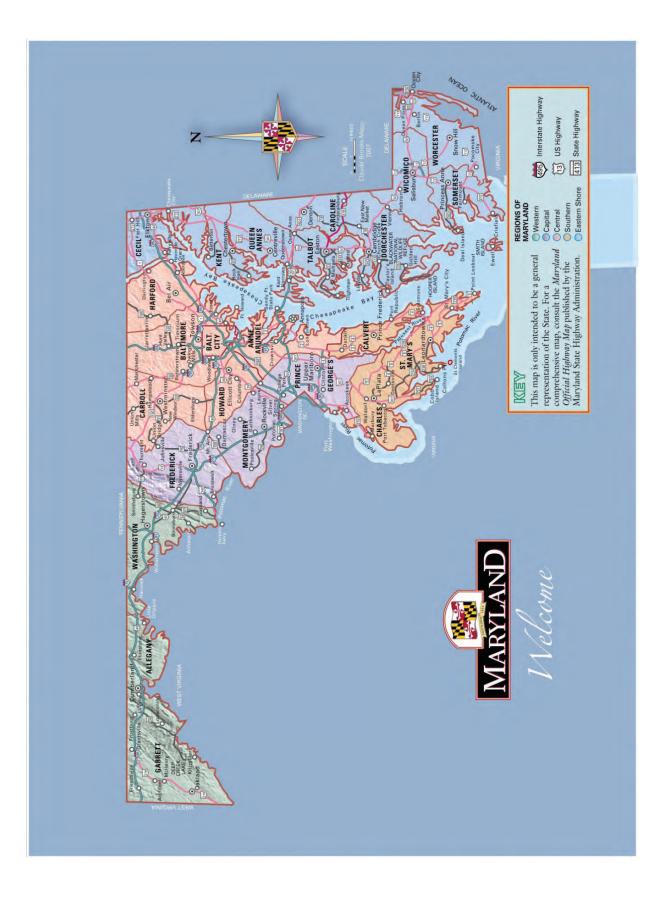
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PRODUCT LIST A listing of typical Maryland products



Apples Apricots Arugula **Asian Pears** Asparagus Beets Blackberries Blueberries Bok Choy **Boysenberries** Broccoli **Brussels Sprouts** Cabbage Cantaloupes Carrots Cauliflower Celery Cherries Collards Cucumbers Currants Daikon

Edamame Soybeans Eggplant Endive Grapes **Green Beans** Green Onions **Green Peppers Hot Peppers** Kale Leeks Lettuce Lima Beans Melons Mushrooms **Mustard Greens** Nectarines Okra Onions **Parsnips** Peaches Pears Peas

Persimmons Plums Potatoes Radishes **Raspberries** Rhubarb Rutabagas Salad Greens Shallots Spinach Sprouts Squash Strawberries Sweet Corn Sweet Peppers Sweet Potatoes Swiss Chard Tomatillos Tomatoes Turnips **Watermelons** Zucchini



FRUITS IN SEASON

ON/	64 h	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
	Apples	0	0	0					0	0	0	0	0
	Apricots				_		0	0					
9	Asian Pears								0	0	0		
	Blackberries							0	0	0			
202	Blueberries						0	0	0	8			
	Cantaloupes		-					0	0	0		-	
	Cherries						0	0	1				
	Grapes			E						0			
7	Honeydew							0	0	0			
94	Nectarines							0	0				
	Peaches							0	0	0			
102	2 Pears							6	0	0	0		
Coo	Plums							0	0	0			
	Raspberries						0	0	0	0	0		
	Strawberries					0	0						
C. Str	Watermelon							0	0	0			

Product is available either through storage or green house production



VEGETABLES IN SEASON

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DE
Asparagus				0	0	0						
Beans, Green/ Snap						0	0	0	0			
Beans, Lima							0	0	0	i.		
Beets							ă	ă	ă			
Broccoli					0	0	-	-	-	0	0	
Brussel					-	-				-	-	
Sprouts									0	0	0	
Cabbage						0	0		0	0		
Carrots							Õ	0	0	õ		
Cauliflower					0	0			Õ	Õ	0	
Chard					-	0			Ō	0	0	
Collards						ŏ	0	0	0	Õ	0	
Corn						Ő	0	Ő	0			
Cucumbers	0	0	0	0	0	0	Õ	0	Ő	0	0	C
S Eggplant							0	Ö	0			
Herbs					0	0	ŏ	Õ	ŏ	0		
Garlic						õ	õ	õ	õ			
Kale					0	ŏ				0	0	
Lettuces			0		õ	õ	0	0	0	õ	ŏ	C
Mushrooms	õ	õ	õ	õ	ŏ	ŏ	õ	õ	õ	õ	ŏ	ē
Okra		1					õ	õ	õ			
Onions					0	0	ŏ	ŏ	ŏ	0	0	
Peas						õ	õ	-	õ	õ		
Peas, Black-eye						(0	0	Ē	Ē		
Peppers							0	0	0	-	-	
Radishes					0	0	E		0	0	0	
Potatoes						0	0	0	0			
Pumpkins									0		0	
Soybeans, Edaname									0	0		
Spinach					0	0			0	0	0	
Squash, Summer						0	0	•	0	0		
Squash,								-	ä	-	-	
Winter W								0	0	0	0	
Sweet Potatoes									•	۲	0	0
Turnips					0	0			0	0	0	
Tomatoes	0	0	0	0	0	0	0	0	0	0		C



TRANSLATION CHART PECKS TO POUNDS

Commodity	Unit	Approximate Net Weight				
		U.S. Pounds	Metric Kilograms			
Apples	bushel	48	21.8			
	loose pack	38-42	17.2-19.1			
	tray pack	40-45	18.1-19.1			
	cell pack	37-41	16.8-18.6			
Asparagus	crate	30	13.6			
Beans	bushel	56-60	25.4-27.2			
Blackberries	12, 1/2-pint basket	6	2.7			
Broccoli	wirebound crate	20-25	9.1-11.3			
Brussels sprouts	ctn, loose pack	25	11.3			
Butter	block	55,68	25,30.9			
Cabbage	open mesh bag	50	22.7			
	flat crate (1 3/4 bu)	50-60	22.7-27.2			
	ctn, place pack	53	24			
Cantaloupes	crate	40	18.1			
Carrots	film plastic bags, mesh sacks, and cartons holding 48 1lb. film bags	55	24.9			
Cauliflower	WGA crate	50-60	22.7-27.2			
Celery	crate	60	27.2			
Cherries	lug	20	9.1			
Corn	wirebound crate	50	22.7			
	ctn, packed 5oz ears	50	22.7			
Cucumber	bushel	48	21.8			
Eggplant	bushel	33	15			
Eggs	average size, case, 30 doz.	47	21.3			
Garlic	ctn of 12 cubes or 12 film bag pkgs, 12 cloves each	10	4.5			
Grapes	Eastern, 12-qt basket	20	9.1			
	Western, lug	28	12.7			
	Western, 4-basket crate	20	9.1			
Honey	gallon	11.84	5.4			
Honeydew melons	2/3 ctn	28-32	12.7-14.5			
•						



TRANSLATION CHART PECKS TO POUNDS

Commodity	Unit	Approximate Net Weight				
		U.S. Pounds	Metric Kilograms			
Kale	ctn or crate	25	11.3			
Lettuce	carton packed, 24	43-52	19.5-23.6			
Lettuce, greenhouse	24-qt basket	10	4.5			
Milk	gallon	8.6	3.9			
Onions	dry, sack	50	22.7			
	green, bunched, ctn 12-doz.	10-16	4.5-7.3			
Peaches	bushel	48	21.8			
	2 layer ctn or lug	22	10			
	3/4-bu, ctn crate	38	17.2			
Pears	bushel	50	22.7			
Peas	unshelled, bushel	28-30	12.7-13.6			
Peppers	bushel	25-30	11.3-13.6			
Plums	ctn or lug	28	12.7			
_	1/2-bu basket	30	13.6			
Potatoes	bushel	60	27.2			
	barrel	165	74.8			
_	box	50	22.7			
Raspberries	1/2-pt baskets	6	2.7			
Spinach	bushel	18-20	8.2-9.1			
Strawberries	24-qt crate	36	16.3			
	12-qt crate	28-32	12.7-14.5			
Sweet potatoes	bushel	55	24.9			
_	crate	50	22.7			
Tomatoes	crate	60	22.7			
_	lug box	32	14.5			
	2-layer flat	21	9.5			
Tomatoes, greenhouse	12-qt basket	20	9.1			
Turnips	without tops, mesh sack	22.7				
	bunched, crate	70-80	31.8-36.3			
Watermelons	melons of average or medium size	25	11.3			

GAP/GHP Certification and the FSMA Produce Safety Rule

The Maryland Department of Agriculture (MDA) offers two GAP and GHP certification programs for fruit and vegetable producers and packers. The goal of both GAPs and GHPs is to reduce the risk of microbial contamination of fresh fruits and vegetables. The current standards are based on the Food and Drug Administration's Guidance to Industry and are in the process of being revised to incorporate the Food Safety Modernization Act Produce Safety Rule requirements. MDA has entered into a cooperative agreement with FDA to develop a Maryland Produce Safety Program that provides outreach, education, technical assistance, inspection and enforcement equivalent to the requirements of the FSMA Produce Safety Rule. There is no way to guarantee that everything we grow and consume is free of microbial contamination, however, the risk can be reduced if preventative steps are taken during production, harvest and packing of fresh fruits and vegetables on the farm and in packing houses.

Food Safety Modernization Act Produce Safety Rule: MDA, the University of Maryland Plant Sciences Department and University of Maryland Extension are currently offering FSMA Produce Rule training with an FDA approved curricula, outreach and technical assistance to Maryland produce growers to facilitate compliance with the Rule. By the FDA established compliance dates, MDA will be conducting inspection and enforcement activities to ensure Maryland produce growers are compliant with the Rule.

USDA GAP Certified and USDA Harmonized GAP Certified: To meet the requirements of buyers for GAP certification, the farm or business must complete a successful audit of its operation conducted by MDA's Food Quality Assurance Program to determine compliance with Good Agricultural Practices and/or Good Handling Practices. The program is conducted through a cooperative agreement with USDA Agricultural Marketing Service. Successful completion of the audit and certification by USDA provides national recognition for producers to the many buyers now requiring audits for compliance to the GAP guidelines.

MDA State GAP: MDA's Food Quality Assurance Program also offers a Maryland GAP certification program geared towards producers that are direct marketers, selling to retailers that accept the MDA GAP certification and/ or those producers that are working towards USDA certification. Producers must attend approved food safety training and successfully complete an audit to become MDA GAP certified. Funding for this program is provided through a Specialty Crop grant from USDA and is offered to producers at no cost.

COST-SHARE PROGRAM FOR USDA COMPLIANCE AUDITS

As an incentive for more farmers and packers to participate, the MDA has a cost-share program to help with the certification costs. To be eligible for funding, a producer/handler's USDA GAP/GHP or Harmonized audit must be approved and payment of audit fees verified. USDA GAP/GHP and Harmonized audits are offered through the MDA's Food Quality Assurance Program through a cooperative agreement with the USDA Agricultural Marketing Service.

For questions on the above programs, please contact: Deanna Baldwin, Food Quality Assurance Program 410-841-5769 or Deanna.baldwin@maryland.gov



PRODUCERS Growers, Food Producers and Watermen

5 A DAY CSA Apex Bee Company BARNOLA Bartenfelder farms **Baywater Greens, LLC Blades Orchard Bramble Blossoms** Cabin Creek Heritage Farm and Ice Kitchen **Caprikorn Farms** CASCO Distributors Inc/ DBA Nuts to you Chesapeake Farm to Table Chesapeake Greenhouse, LLC Chesapeake Harvest **Chouquette Chocolates Coastal Growers** Congressional Seafood Co. **Cornerstone Farms Inc.** (t/a Wrights Market) **Cottingham Farm Dough Run Dress It Up Dressing Edrich Farms FireFly Farms**

Fiore Winery & Distillery Fox Meadow Produce, LLC Free Range Eggs **FreshPaper** Grand View Farm Gunpowder Bison & Trading Co. **HEX Ferments** Hollywood Oyster Company Homestead Farms, Inc Hummingbird Farms, Inc. Koinonia Farm Land's End Farm **Liberty Delight Farms Loveville Produce** Auction Madhouse Oysters, LLC **Maple Lawn Turkey** Farm MeatCrafters Milkhouse Brewery at Stillpoint Farm Miller Farms **Mobtown Fermentation** Mother Smucker, LLC

Natures Garlic Farm Nice Farms Creamery LLC Oksana's Produce farm Old Line Custom Meats / Roseda Farm Orchid Cellar Meadery and Winery Potomac Sprout Company Rise Up Coffee Roasters Salazon Chocolate Co. Schrolls Gourmet Foods. Inc **Shlagel Farms Somerset Bay Foods** South Mountain Creamery **Stoecker Farms** Strohmer's Farm The Sweet Farm Two Oceans True Foods, Inc. WOMSAUCE, LLC Zekiah Farms Zivaara Chocolatier



P R O D U C E R S

5 A DAY CSA

Vicki Reese, CEO 12005 Old Baltimore Pike, Beltsville, MD 20705 Prince George's County (301) 595-0379 vreese@5adaycsa.com www.5adaycsa.com

Business Description: 5 A DAY CSA is a local and woman-owned source of nutrition and wellness information offering a variety of familiar and unique specialty and ethnic crops from around the globe. Based in Beltsville, we use sustainable agriculture practices that include water and soil conservation, solar energy and soil enrichment. From avuvo to zucchini, we grow vegetables and fruit for your customers from all parts of the world. **Desired Markets:** Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Apples, Arugula, Asian Pears, Asparagus, Beets, Blackberries, Blueberries, Bok Choy, Broccoli, Brussels Sprouts, Cabbage, Carrots, Cauliflower, Celery, Cherries, Collards, Cucumbers, Daikon, Edamame Soybeans, Eggplant, Endive, Figs, Garlic, Green Beans, Green Onions, Green Peppers, Hot Peppers, Kale, Leeks, Lettuce, Lima Beans, Melons, Mustard Greens, Nectarines, Okra, Onions, Pears, Peas, Persimmons, Plums, Potatoes, Radishes, Raspberries, Rhubarb, Rutabagas, Salad Greens, Shallots, Spinach, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatoes, Watermelons, Zucchini, Hibiscus, Peanuts, Garden Egg, Sweet Potato, Sweet Potato Leaves, Ground Cherries, Avuvo, Fish Peppers, and other ethnic crops.

Apex Bee Company

Don John, Apiary Manager P.O. Box 7463, Baltimore, MD 21227 Baltimore City (410) 404-1968 email@apexbeecompany.com www.apexbeecompany.com

Business Description: We are a local apicultural business based in central Maryland specializing in chemical-free beekeeping practices. **Desired Markets:** Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Honey

BARNOLA

Aisha Thompson, Owner and CEO 14101 Dawn Whistle Way, Bowie, MD 20721 Prince George's County (301) 357-4022 hello@lovebarnola.com www.lovebarnola.com

Business Description: BARNOLA specializes in handcrafted organic and all-natural granolas inspired by Caribbean flavors. Each flavor is carefully crafted to create light crunchy savory and traditional granolas. We also support our community through our BARNOLA Books program which aims to support reading in our local schools.,

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

Products Available: Granola

Bartenfelder Farms

Jessie Harding, Sales 4110 Payne Road, Preston, MD 21655 Caroline County (410) 913-2590 bartfarms9813@yahoo.com

Business Description: Our home farm is in Preston Maryland on Payne Road, and we also farm in Hurlock and Cambridge. We grow a wide range of produce from sweet corn and melons to collards and tomatoes. We are family owned and operated and proud to say we are at least the 7th generation produce farmers in our family. We sell at local retail farmers markets and ship wholesale throughout Maryland. Our #1 wholesale items are greens, kale, collards, cabbage, and sweet corn. Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Farming Practices: Conventional Food Quality Programs: MD GAP Certification

Products Available: Beets, Broccoli, Collards, Daikon, Kale

Baywater Greens, LLC

Tim Fields, Manager 27616 Little Lane, Salisbury , MD 21801 Wicomico County (443) 783-4185 tim@baywatergreens.com www.baywatergreens.com

Business Description: Baywater Greens is a 6th generation family farm growing seasonal and hydroponic produce, including everything from edible flowers to seedless watermelons. In the past few years we have been focusing on heirloom varieties and organic growing practices. We take food safety very seriously and have been GAP-certified by the MDA each year since 2012. Our refrigerated trucks deliver year-round in the Maryland and Washington D.C. areas.

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Farming Practices: Conventional Food Quality Programs: MD GAP Certification

Products Available: Arugula, Beets, Bok Choy, Broccoli, Brussels Sprouts, Cabbage, Carrots, Cauliflower, Celery, Collards, Cucumbers, Eggplant, Green Peppers, Hot Peppers, Kale, Lettuce, Salad Greens, Sprouts, Squash, Swiss Chard, Tomatillos, Tomatoes, Watermelons, Zucchini

Blades Orchard

Stephen Blades, Owner 4822 Preston Road, Federalsburg, MD 21632 Caroline County (410) 829-0334 bladesorchard@bladesorchard.com www.bladesorchard.com

Business Description: We are a fruit and vegetable farm with a value-added line that includes preserves, butters, honey, and hard cider (Faulkner Branch Cidery & Distilling Co., LLC) Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants Food Quality Programs: MD GAP Certification

Products Available: Apples, Apricots, Blackberries, Blueberries, Cabbage, Cantaloupes, Carrots, Cauliflower, Cherries, Collards, Cucumbers, Eggplant, Figs, Garlic, Green Onions, Green Peppers, Hot Peppers, Kale, Lettuce, Melons, Nectarines, Okra, Onions, Peaches, Pears, Plums, Radishes, Spinach, Strawberries, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatoes, Turnips, Watermelons, Zucchini

Bramble Blossoms

Robert Bramble, Owner 6938 Hubbard Road, Hurlock, MD 21643 Dorchester County (410) 310-2748 brambleblossoms@comcast.net www.brambleblossoms.com

Business Description: Bramble Blossoms is a newly established state-of-the-art hydroponic greenhouse specializing in leafy greens- bibb, red leaf, romaine and spring mix lettuce. GAP-certified. 12 years experience in greenhouse production Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants Food Quality Programs: MD GAP Certification

Products Available: Lettuce

Cabin Creek Heritage Farm and Ice Kitchen

Doug Hill, Owner 18235 Claggett Landing Road Upper Marlboro, MD 20774 Prince George's County (301) 430-0170 farm@cabincreekheritagefarm.com www.cabincreekheritagefarm.com

Business Description: We are a local, woodland and pasture-based, sustainable family farm. As 1st generation farmers, we care a lot about our land and how we raise our animals. We raise our animals in their natural environment free of pesticides, without the use of steroids, antibiotics or hormones. In 2016, we added handcrafted, artisan ice pops featuring fresh fruit, herbs, and produce sourced from local farms to bring you a burst of refreshing flavor in every bite!

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Farming Practices: Grass Fed/Pastured

Food Quality Programs: Rabbit and Poultry On-Farm Slaughter/Processing Program, Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Available: Beef, Chicken, Lamb, Pork, Rabbit, Turkey, Eggs, Locally sourced dairy, jams/jellies, honey

Caprikorn Farms

Rhonda Drake, Operations Manager 20312 Townsend Road, Gapland MD, 21779 Washington County (301) 304-4803 kidslovegoatmilk3@gmail.com www.kidslovegoatmilk.com

Business Description: At Caprikorn Farms we start with our best-tasting goat milk, from goats allowed to browse as nature intended. This natural diet produces milk of exceptional flavor - perfect for cheese. Our raw goat milk cheese is literally hand made in small batches in the tradition of the best artisanal farmstead cheeses. We are Maryland's first On Farm Home Licenses Goat Cheese Processor.

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Farming Practices: Grass Fed/Pastured

Products Available: Cheese

CASCO Distributors Inc. DBA Nuts to You

Mark Stephenson, President P.O. Box 1102, Salisbury, MD 21802 Wicomico County (410) 726-1603 mstephenson.jr@gmail.com

Business Description: Growers of peanuts and pecans. Producers of Clingers Natural Nut Butter. All natural no added oil or sugar. Sourced from our crop and through co-op of small nut growers (500 acres or less). We offer wholesale of our raw crop and our Clingers Natural Nut Butter brand. We also offer a food service program for restaurants, juice bars and wherever our products fit. Produced on Maryland's eastern shore in Salisbury. **Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.),

Restaurants

Farming Practices: Conventional

Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Available: Nut butters

Chesapeake Farm to Table

Beckie Gurley, Owner 16813 Yeoho Road, Sparks, MD 21152 Baltimore County (410) 205-6152 chesapeakef2t@gmail.com www.chesapeakefarmtotable.com

Business Description: Chesapeake Farm to Table is a farmer owned and operated local food hub based in Sparks, Maryland (Baltimore County) connecting a network of 26 small-scale sustainable farmers with customers in our region.

Desired Markets: Restaurants

Farming Practices: Grass Fed/Pastured, Certified Organic

Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification

Products Available: Apples, Arugula, Asian Pears, Asparagus, Beets, Blackberries, Blueberries, Bok Choy, Broccoli, Brussels Sprouts, Cabbage, Cantaloupes, Carrots, Cauliflower, Celery, Cherries, Collards, Cucumbers, Currants, Daikon, Eggplant, Endive, Figs, Garlic, Green Beans, Green Onions, Green Peppers, Horseradish, Hot Peppers, Kale, Leeks, Lettuce, Melons, Mushrooms, Mustard, Greens, Nectarines, Okra, Onions, Parsnips, Peaches, Pears, Peas, Persimmons, Potatoes, Radishes, Raspberries, Rhubarb, Rutabagas, Salad Greens, Shallots, Spinach, Sprouts, Squash, Strawberries Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatillos, Tomatoes, Turnips, Watermelons, Zucchini, Beef, Chicken, Pork, Turkey, Cheese, Eggs

Chesapeake Greenhouse, LLC

John Maniscalco, Owner 830 Hall Road, Sudlersville, MD 21668 Queen Anne's County (410) 205-2460 john@wegrowlettuce.com www.wegrowlettuce.com

Business Description: Farm to table grower of local lettuce, herb and microgreens that are available year round. We have been growing hydroponically since 2008 and offer direct delivery to the Annapolis, Baltimore, & Washington, DC areas.

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants **Products Available:** Arugula, Baby Kale, Baby Red Romaine, Baby Romaine, Baby Spring Mix – 8 lettuce variety Boston Bibb, Frisee, Green Oak Leaf, Lettuce Bouquet Mix – 4 lettuces grown into one full-size head Red Lollo Rosa, Red Oak Leaf, Romaine, Basil, Lime Basil, Thai Basil, Garlic Chives, Mint Oregano, Dill

Chesapeake Harvest

Andy Andrews, Field Services Coordinator 101 Marlboro Ave, Ste. 53, Easton, MD 21601 Talbot County (410) 708-6932 andy@chesapeakeharvest.com www.chesapeakeharvest.com

Business Description: Chesapeake Harvest offers Bayfriendly, high quality, locally grown produce from the Delmarva region. We work with all types of wholesale buyers such as groceries, distributors, restaurants and institutions in supplying fresh, local produce. Our farmers are committed to the production of the finest quality produce and practice Bay-friendly stewardship in accordance with environmental goals.

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Farming Practices: Conventional, Grass Fed/Pastured, Certified Organic

Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification, USDA Harmonized GAP

Products Available: Apples, Arugula, Asparagus, Beets, Blackberries, Blueberries, Bok Choy, Broccoli, Brussels Sprouts, Cantaloupes, Carrots, Cauliflower, Celery, Collards, Cucumbers, Daikon, Eggplant, Garlic, Green Beans, Green Onions, Green Peppers, Hot Peppers, Kale, Leeks, Lettuce, Lima Beans, Melons, Mushrooms, Mustard Greens, Okra, Onions, Parsnips, Peaches, Pears, Peas Potatoes, Radishes, Raspberries, Rhubarb, Rutabaga, Salad Greens, Shallots, Spinach, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatillos, Tomatoes, Turnips, Watermelons, Zucchini

PRODUCERS

Chouquette Chocolates

Sarah Dwyer, Owner 7621 Rickenbacker Dr, Suite 500 Gaithersburg, MD 20879 Montgomery County (301) 651-4442 Sarah@chouquette.us www.chouquette.us

Business Description: Sarah Dwyer has been obsessed with chocolate-covered caramels since she first saw a Whitman's Sampler at her grandmother's house. After years in banking, and inspired by a year in Paris pastry school, she started Chouquette to share delicious happiness with the world. Combining European techniques, local ingredients and beautiful designs make Chouquette unique in the chocolate space. It's no surprise that small-batch, chocolate-covered caramels are still our passion. Try one and you'll know why. Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Chocolates and Confections

Coastal Growers

Will Hales, Partner 1320 Robins Avenue, Salisbury MD, 21804 Wicomico County (410) 726-9105 will@coastalgrowers.com www.coastalgrowers.com

Business Description: Commercial vegetable grower/ shipper specializing in seedless watermelons. Grocery Chains Farming Practices: Conventional Food Quality Programs: USDA Harmonized GAP Desired Markets: Grocery Chains

Products Available: Strawberries, Tomatoes, Watermelons

Congressional Seafood Co.

Kelly Morris, Director of Marketing 7775 Chesapeake Bay Court, Jessup, MD 20794 Howard County (410) 799-8626 ksm@congressionalseafood.com www.congressionalseafood.com

Business Description: Seafood distributor and wild blue catfish supplier.

Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Wild Fish

Cornerstone Farms Inc. t/a Wrights Market

Charles Wright IV, President 9300 Old Railroad RD, Mardela Springs, MD 21837 Wicomico County (410) 742-8845 charles@wrightsmarket.com www.wrightsmarket.com

Business Description: Our farm consists of 800 acres of vegetables, grains, and a retail roadside market. Our vegetable crops of larger acreage include sweet corn, watermelons, pumpkins and processing sweet potatoes. The farm has traditionally-grown vegetable crops for processors and our own retail market needs, along with some wholesale produce. We are currently developing and expanding our wholesale produce business with an emphasis on sweet potatoes and sweet corn. Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants, Farming Practices: Conventional

Products Available: Melons, Sweet Corn, Sweet Potatoes, Watermelons

Cottingham Farm

Cleo Braver, Owner and Head Farmer 28038 Goldsborough Neck Road, Easton, MD 21601 (443) 463-1298 cleo@cottinghamfarm.com www.cottinghamfarm.com

Business Description: Cottingham Farm grows USDA-certified organic heirloom vegetables and raises pastured, rotationally grazed heritage hogs and layers in Talbot County. We sell our produce and pork to niche whole foods grocers and restaurants which focus on locally and sustainably raised foods, as well as to the public and CSA members. We deliver to our customers in Baltimore, in Washington, and on the Eastern Shore. Desired Markets: Grocery Chains, Restaurants Farming Practices: Grass Fed/Pastured, Certified Organic

Food Quality Programs: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Available: Arugula, Beets, Bok Choy, Broccoli, Brussels Sprouts, Cabbage, Carrots, Cauliflower, Cucumbers, Daikon, Edamame Soybeans, Eggplant, Garlic, Grapes, Green Beans, Green Onions, Hot Peppers, Kale, Mustard Greens, Okra, Radishes, Salad Greens, Spinach, Squash, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatoes, Turnips, Zucchini, Pork, Eggs, Herbs-Basil Varieties

Dough Run

Sarah Sprigg, Owner/Baker 2510 Pocock Road, Fallston, MD 21047 Harford County (443) 655-0084 sarah@doughrun.com www.doughrun.com

Business Description: Granola company specializing in granola bars, clusters (cookies) and loose granola. Many gluten-free, dairy-free and soy-free options. Healthy food that tastes great! Woman-owned company using local Maryland honey from Apex Bee Company. We also have a whole wheat pancake mix with fresh ground wheat. Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Granola, Granola Bars Clusters (granola cookies), Pancake Mix

Dress It Up Dressing

Sophia Maroon, CEO 5512 Greystone Street, Chevy Chase MD, 20815 Montgomery County (301) 979-9555 Sophia@dressitupdressing.com www.dressitupdressing.com

Business Description: Despite hundreds of options in the salad dressing aisle, none of the products offered resemble a dressing made from scratch. Dress It Up Dressing keeps it simple: we use recognizable ingredients to create a unique product that offers convenience without sacrificing quality. Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Salad dressings in retail and food-service sizes.

Edrich Farms

Edward Stanfield, President 2829 Offutt Road, Randallstown, MD 21133 Baltimore County (410) 922-6523 amy.annable@edrichlum.net

Business Description: We offer organic, hydroponically grown sprouts, including broccoli sprouts, alfalfa sprouts, sunflower sprouts and wheat grass. Desired Markets: Chains, Institutions (Hospitals, Schools, etc.), Restaurants Farming Practices: Certified Organic

Products Available: Sprouts, Sweet Corn

PRODUCERS

Fiore Winery & Distillery

Anthony Fiore, Owner 3026 Whiteford Road, Pylesville, MD 21132 Harford County County (410) 879-4007 tony.fiore@fiorewinery.com www.fiorewinery.com

Business Description: Small family owned and operated winery and distillery located in rural Harford County, MD. **Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

Products Available: Grapes, Wine and Spirits

FireFly Farms

Pablo Solanet, Owner 107 S. Main Street, P.O. Box 257, Accident MD, 21520 Garrett County (202) 297-5559 pablo@fireflyfarms.com www.fireflyfarms.com

Business Description: Founded in 2000 by partners Mike Koch & Pablo Solanet, FireFly Farms now comprises of a community of cheese makers and cheese mongers dedicated to making excellent cheese, creating value for the regional farming community and the rural economy of western Maryland's Garrett County, and ensuring that its operations are sustainable and protect our natural environment for future generations. Maryland's premier and most-awarded cheese maker, FireFly Farms is a proud member of the Maryland Cheese Guild and the American Cheese Society.

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants **Farming Practices:** Grass Fed/Pastured

Products Available: Cheese

Fox Meadow Produce, LLC

Alex Spies, Owner 11138 Three Bridge Branch Rd, Cordova, MD 21625 Talbot County (443) 786-2315 dalexspies@gmail.com www.foxmeadowproduce.com **Business Description:** Farm with greenhouse producing Long English cucumbers. The farm also has Black Angus beef sold by the half and quarter. Fox Meadow Produce also shares property with Triple Creek Winery. **Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants, MD GAP Certification

Products Available: Cucumbers, Beef

Free Range Eggs

Harry Dalton, Farmer 24556 McIntosh RD, Hollywood MD, 20636 St. Mary's County (301) 475-8224 bee2charmer@gmail.com

Business Description: We offer free range brown eggs. **Food Quality Programs:** Maryland Egg Quality Assurance

Products Available: Eggs

FreshPaper

Carrie Murphy, Manager P.O. Box 880, Columbia, MD 21044 Howard County (424) 260-3368 hello@fenugreen.com www.fenugreen.com

Business Description: Fenugreen FreshPaper helps consumers, retailers and farmers reduce food waste, naturally. Infused with organic spices, one FreshPaper sheet can be simply placed into fridge drawers, bags, cartons, and shipping containers to keep fruits and vegetables fresh for up to 2-4x longer. Recyclable, biodegradable and compostable, patented and awardwinning FreshPaper has been featured by the New York Times, The Washington Post, the Today Show, Oprah, and Forbes since launching at a farmer's market. **Desired Markets:** Farm Stands and/or Farmers' Market,

Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Farming Practices: Certified Organic

Products Available: Specialty Paper

Grand View Farm

Nick Bailey, Farmer 1939 High Point Road, Forest Hill, MD 21050 Harford County (410) 937-2221 nick@grandviewfarming.com www.grandviewfarming.com

Business Description: We are a multi-species, pasturebased family farm producing 100% grass fed beef, GMOfree, pasture-raised pork and GMO-free pastured poultry and eggs. We take a holistic approach to raising animals by implementing intensive pasture management, daily animal rotations and pasture species stacking. Our customers include over 200 families that visit the farm and on-farm store, Baltimore area butcher shops, area restaurants, as well as regional "farmers market home delivery" services and other retail outlets. **Desired Markets:** Grocery Chains, Institutions

(Hospitals, Schools, etc.), Restaurants **Farming Practices:** Grass Fed/Pastured, Rabbit and Poultry On-Farm Slaughter/Processing Program,

Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Available: Beef, Chicken, Pork, Turkey, Eggs

Gunpowder Bison & Trading Co.

Robin Troy, Wholesale Manager 1270 Monkton Road, Monkton, MD 21111 Baltimore County (443) 933-0468 robin@gunpowderbison.com www.gunpowderbison.com

Business Description: As a family owned and operated farm, Gunpowder Bison raises all natural bison, with no hormones or antibiotics. All processing is done under USDA inspection. Our products can be purchased at our store in Monkton, Maryland or through our on-line store. You will also find our bison meat on the menus of restaurants throughout the mid-Atlantic region, and on shelves of regional grocery stores.

Desired Markets: Restaurants Farming Practices: Grass Fed/Pastured Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Available: Bison

HEX Ferments

Meaghan Carpenter, Co-owner 529 E Belvedere Ave, Baltimore, MD 21218 Baltimore County (410) 775-5044 hex@hexferments.com www.hexferments.com

Business Description: HEX Ferments uses the traditional method of fermentation to preserve and transform local, organic produce into nourishing foods – presently unique sauerkrauts, kimchi, seasonal ferments, and kombucha tea. Fermented foods for thousands of years have been an effective way to preserve the harvest and make foods more digestible while detoxifying and enhancing nutrients. The effect of fermentation makes flavors more complex, while adding naturally occurring probiotics to your diet. Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

Products Available: Beets, Carrots, Celery, Daikon, Garlic, Green Onions, Hot Peppers, Onions, Radishes, Sweet Peppers, Unique Sauerkrauts, Kimchi, Seasonal Ferments, and Kombucha Tea

Hollywood Oyster Company

Tal Petty, Member P.O. Box 69, Hollywood, MD 20636 St. Mary's County (301) 710-6396 tal@hollywoodoyster.com www.hollywoodoyster.com

Business Description: Oyster farm; grower of Hollywood and Sweet Jesus Oysters

Products Available: Oysters

PRODUCERS

Homestead Farms, Inc.

Alison Howard, Owner 2250 Millington Road, Millington, MD 21651 Queen Anne's County (410) 490-7038 alisonphoward@gmail.com www.freshorganicvegetables.com

Business Description: Homestead Farms, Inc., a USDA-Certified Organic, Harmonized GAP vegetable farm on Maryland's Eastern Shore, specializes in wholesale production and marketing of green cabbage, curly kale, yellow squash, zucchini and seedless watermelon. We also meet market demand for custom growing and packing for CSA businesses, buying clubs and retail produce markets.

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Farming Practices: Certified Organic Food Quality Programs: USDA Harmonized GAP

Products Available: Arugula, Beets, Bok Choy, Broccoli, Brussels Sprouts, Cabbage, Cantaloupes, Carrots, Cauliflower, Celery, Collards, Cucumbers, Daikon, Eggplant, Garlic, Green Beans, Green Onions, Green Peppers, Hot Peppers, Kale, Leeks, Lettuce, Melons, Mushrooms, Mustard Greens, Onions, Potatoes, Radishes, Rutabagas, Salad Greens, Spinach, Squash, Sweet Corn, Sweet Peppers, Sweet Potatoes, Tomatillos, Tomatoes, Turnips, Watermelons, Zucchini

Hummingbird Farms, Inc.

Rick Sturmer, Sales 12319 Ridgely Road, Ridgely, MD 21660 Caroline County (410) 634-2121 hbird@crosslink.net www.facebook.com/HUMMINGBIRDFARMS.official

Business Description: Hummingbird Farms grows two crops of off-season production, October to January and March to July, delivering up to eleven tons a week to supermarkets and gourmet stores. We have evolved a strategy that helps us stand up against the competition. Since for most consumers, the most important quality is taste and size, we grow plenty of beefsteak tomatoes. But we also have expanded into other varieties, like heirloom, cherry, and red, yellow, and orange clusters. Our typical customer looks for us because we are picking the tomatoes at peak when red and ripe with flavor. Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Farming Practices: Conventional Food Quality Programs: USDA Harmonized GAP

Products Available: Tomatoes, Beefsteak Tomatoes; Red, Yellow, Orange, Red Plum & Golden Plum Cluster Tomatoes; Red, Yellow & Orange Cherry, Red & Yellow Grape, & Miniature Plum Tomatoes; Heirloom Tomatoes

Koinonia Farm

Raina Gover, Farm Manager 1400 Greenspring Valley Road, Stevenson, MD 21153 Baltimore County (410) 486-2405 koinoniaorganicfarm@yahoo.com

Business Description: Farm offering wholesale organic culinary herbs. Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants Farming Practices: Certified Organic Food Quality Programs: USDA Harmonized GAP

Products Available: Culinary Herbs

Land's End Farm

Vinton Lawrence, Owner 23629 Land's End Road, Chestertown, MD 21620 Kent County (410) 778-1866 vlawrence@nets.com

Business Description: Land's End Farm is an MDAcertified, organic farm located in Chestertown, MD. Our principal field crops are corn, soybeans, alfalfa hay, grass hay, wheat, rye, and barley. We produce value-added, heritage grain products - flour, polenta, and cornmeal - and also sell food-grade, whole grain to distillers and brewers. We provide flour and polenta to restaurants and artisanal bakeries. We custom grind to order. We are interested in establishing relationships with local restaurants, bakers, brewers, distilleries and others to grow custom crops of grains, vegetables, and small fruits. Desired Markets: Restaurants

Farming Practices: Grass Fed/Pastured, Certified Organic

Products Available: Asparagus, Currants, Figs, Sweet Potatoes, Beef, Fresh ginger, Asian medicinal herbs, foodgrade, heritage varieties of whole grains (Redeemer wheat, Abruzzi rye, Floriana Valsugana polenta corn, Hickory King white corn and meal, hulless barley), We can custom stone grind small grains to grits, polenta, flour. We are certified for on-farm, organic processing by MD Dept. of Health. We also grow black walnuts and pecans in small quantities and can custom grow a wide variety of organic vegetables and small fruits.

Liberty Delight Farms

Shane Hughes, Owner 1633 Oakland Road, Reisterstown, MD 21136 **Baltimore County** (443) 226-5634 shane@libertydelightfarms.com www.libertydelightfarms.com

Business Description: All natural meat producer, Angus/ simmental beef, Berkshire pork, poultry and rabbit. Desired Markets: Institutions (Hospitals, Schools, etc.), Restaurants

Farming Practices: Grass Fed/Pastured

Food Quality Programs: Rabbit and Poultry On-Farm Slaughter/Processing Program, Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Available: Beef, Chicken, Lamb, Rabbit, Turkey, Eggs

Loveville Produce Auction

Ivan Winger, President 40454 Bishop Road, Loveville, MD 20656 St. Mary's County (240) 538-2005 Donna.sasscer@stmarysmd.com www.stmarysmd.com

Business Description: The Loveville Produce Auction sells fresh fruits and vegetables that are picked daily. The Auction is open three days a week during the peak season and specializes in bedding plants, cut flowers, and hanging baskets. There is an annual spring craft auction and a Fall Pumpkins Galore Auction. Firewood and hay are also sold in the fall and spring. The Auction also features a small-lot auction that appeals to smaller buyers and homeowners.

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Farming Practices: Conventional, Organic Exempt

Products Available: Apples, Arugula, Asian Pears, Asparagus, Beets, Blackberries, Blueberries, Bok Choy, Broccoli, Brussels Sprouts, Cabbage, Cantaloupes, Carrots, Cauliflower, Cherries, Collards, Cucumbers, Eggplant, Endive, Figs, Garlic, Grapes, Green Beans, Green Onions, Green Peppers, Horseradish, Hot Peppers, Kale, Leeks, Lettuce, Lima Beans, Melons, Mushrooms, Mustard Greens, Onions, Parsnips, Peaches, Pears, Peas, Plums, Potatoes, Radishes, Raspberries, Rhubarb, Rutabagas, Salad Greens, Shallots, Spinach, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatillos, Tomatoes, Turnips, Watermelons, Zucchini, Eggs, Hay and Firewood, Handmade Crafts, Cut Flowers, Bedding Plants and Hanging Baskets.

PRODUCERS

Madhouse Oysters, LLC

Ted Cooney, Founder 2405 Hoopers Island Road, P.O. Box 181 Fishing Creek, MD 21634 Dorchester County (410) 310-4132 ted@madhouseoysters.com www.madhouseoysters.com

Business Description: We are an oyster aquaculture operation selling to wholesale and retail customers. Available Monday through Friday, 12 months a year. Oyster farming is a totally organic endeavor with no food or chemical inputs to sustain and grow the oysters. The only outcomes from farm activities are the oysters and a cleaner, more naturally healthy and diverse environment surrounding the farm.

Products Available: Oysters

Maple Lawn Turkey Farm

BJ Radhe, Operations 11788 Scaggsville Road, Fulton, MD 20759 Howard County (301) 725-2074 bj.radhe@gmail.com www.maplelawn.com

Business Description: Farm offering fresh, free-range, all-natural turkeys Desired Markets: Grocery Chains, Restaurants Farming Practices: Grass Fed/Pastured Food Quality Programs: MD GAP Certification, Rabbit and Poultry On-Farm Slaughter/Processing Program

Products Available: Turkey

MeatCrafters

Mitch Berliner, Owner 7902 Turncrest Drive, Potomac, MD 20854 Montgomery County (301) 440-8496 berlinermp@gmail.com www.meatcrafters.com

Business Description: We are the only USDA facility making traditional cured salamis, Skinny Salamis, duck breast prosciutto and 50 different kinds of unique sausages. We also custom make sausages for local farmers.

Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Available: All Meats

Milkhouse Brewery at Stillpoint Farm

Tom Barse, Owner 8253 Dollyhyde Road, Mt. Airy, MD 21771 Frederick County (301) 829-6950 tom@milkhousebrewery.com www.milkhousebrewery.com

Business Description: Milkhouse Brewery is Maryland's first farm brewery. We handcraft quality beer using as many locally sourced products as possible, including hops grown here on our farm. Our goal is to produce a 100% Maryland beer! Our products are available (through self-distribution) in many fine restaurants and bottle shops, farm markets, and in our on-site tasting room. In addition to beer we also raise critically endangered Leicester Longwool sheep for fleece, wool products, breeding stock, and a limited number of market lambs.

Desired Markets: Farm Stands and/or Farmers' Market, Restaurants

Farming Practices: Grass Fed/Pastured

Products Available: Handcrafted Beer, Raw Wool, Fleece and Yarn

Miller Farms

Brad Miller, Farmer 10140 Piscataway Road, Clinton, MD 20735 Prince George's County (301) 297-9370 bpmiller14@gmail.com www.millerfarmsclinton.com

Business Description: Miller Farms is a 267-acre farm located in Prince George's County, Maryland, that has been family owned and operated since 1840. We grow a wide array of fresh fruits, crisp vegetables and much more! In addition to our farm, we have a bakery full of delicious home-baked goods and handmade ice cream, and a nursery abundant with beautiful plants and flowers.

Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants Farming Practices: Conventional Food Quality Programs: MD GAP Certification

Products Available: Apples, Asparagus, Beets, Blackberries, Blueberries, Broccoli, Cabbage, Cantaloupes, Carrots, Cauliflower, Cherries, Collards, Cucumbers, Eggplant, Green Beans, Green Onions, Green Peppers, Hot Peppers, Kale, Melons, Mushrooms, Mustard Greens, Nectarines, Okra, Onions, Peaches, Plums, Potatoes, Salad Greens, Spinach, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatillos, Tomatoes, Turnips, Watermelons, Zucchini, Eggs

Mobtown Fermentation

Sidharth Sharma, Owner 9 W. Aylesbury Road, Suite I Lutherville-Timonium, MD 21093 Baltimore County (410) 252-2850 mobtownfermentation@gmail.com www.mobtownfermentation.com

Business Description: We are the makers of Wild Kombucha. Kombucha is a probiotic health drink made from the fermentation of green tea with a probiotic culture. Wild Kombucha is our urban spin on the beverage. By adding specific ratios of organic juices we are able to flavor the product in a way that curbs the natural vinegar tones. We currently sell to grocery stores, cafes, and yoga studios including Whole Foods, MOM's Organic, and YogaWorks. Our kombucha comes in four flavors: Ginger-Grapefruit, Mango-Peach, Elderberry, and Apple Spice. It is completely vegan, gluten-free, and is made exclusively with organic ingredients. Desired Markets: Grocery Chains, Restaurants

Products Available: Ready-to-Drink Health Beverages in Four Flavors: Ginger-Grapefruit, Mango-Peach, Elderberry, and Apple Spice

Mother Smucker, LLC

Amber Smucker, Owner/Operator 4865 Eastern Neck Road, Rock Hall, MD 21661 Kent County (484) 368-9274 mothersmuckersalsa@gmail.com www.mothersmuckersalsa.com

Business Description: We are a salsa and marinara producer on the Eastern Shore of Maryland. Our specialty is producing salsa and marinara from only fresh and local produce. We operate under the On-Farm Processing Kitchen license from the state of Maryland. Currently, we retail in 11 locations across Kent, Queen Anne's, and Cecil counties of Maryland and Rehobeth Beach of Delaware.

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Medium Salsa and Marinara Sauce Made From Locally Sourced Ingredients

PRODUCERS

Nature's Garlic Farm

James Reinhardt, Owner 0610 Old Cordova Road, Easton, MD 21601 Talbot County (410) 829-1718 sales@naturesgarlicfarm.com www.naturesgarlicfarm.com

Business Description: Growers of gourmet garlic. We pride ourselves on growing large, high quality hardneck garlic bulbs without the use of herbicides or pesticides. We wholesale our garlic bulbs to grocery stores, gourmet markets, produce stands, farmers markets, CSA's, restaurants as well as produce wholesalers. We provide signage and marketing assistance to our retailers and guarantee our product.

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Food Quality Programs: MD GAP Certification, USDA Harmonized GAP

Products Available: Garlic, Garlic Scapes

Nice Farms Creamery, LLC

Bob Miller, Owner 25786 Auction Road, Federalsburg, MD 21632 Caroline County (410) 829-4456 nicefarmscreamery@gmail.com www.nicefarmscreamery.com

Business Description: Grass-based dairy farm that has an on-farm processing facility since 2009. Produces Creamline, Skim, and Chocolate Milks along with a yogurt line and seasonal ice cream and egg nog and butter.

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants **Farming Practices:** Grass Fed/Pastured

Products Available: Butter, Ice Cream, Milk, Yogurt

Oksana's Produce Farm

Oksana Bocharova, Owner 2517 McGinnes Road, Chestertown, MD 21620 Queen Anne's County (410) 487-1925 oksanaboch89@gmail.com www.oksanasproduce.com

Business Description: Produce grown using 100 percent organic practices and fermented vegetables such as sauerkrauts, kimchi, chow chow, curried cauliflower, fermented daikon radish and dill pickles. Oksana cultures her own veggies or those she sources locally. She adds herbs, spices, and minimal salt, and uses no sugar or preservatives.

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Arugula, Beets, Bok Choy, Daikon, Eggplant, Green Beans, Green Onions, Green Peppers, Hot Peppers, Kale, Lettuce, Mustard Greens, Radishes, Salad Greens, Sprouts, Squash, Strawberries, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatoes, Turnips, Watermelons, Zucchini

Old Line Custom Meats Roseda Farm

Mike Brannon, Vice President 1600 S. Monroe St., Baltimore, MD 21230 Baltimore County (410) 962-5530 mike@olcmc.com www.rosedabeef.com

Business Description: Welcome to Black Angus beef done the right way—the way it was meant to be. Welcome to Roseda Farm. • Locally Raised • All-Natural • No Antibiotics Unless Medically Necessary • No Growth Hormones, Ever • Fed an All-Vegetable Diet • Dry-Aged to Absolute Perfection. Just taste our story! Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Available: Beef

Orchid Cellar Meadery and Winery

Dan Kennedy, Sales and Marketing Manager 8546 Pete Wiles Rd., Middletown, MD 21769 Frederick County (301) 473-3568 dan@orchidcellar.com www.orchidcellar.com

Business Description: In 2010, we opened our doors in Middletown, MD, offering a small collection of meads and a single red wine. Since then, we've grown into a one-of-a-kind boutique mead and wine producer with an array of products and fans all across the US and beyond. We believe patience is a virtue, at least when it comes to making fermented goodness, and quantity should never trump quality.

Desired Markets: Grocery Chains, Restaurants Farming Practices: Conventional

Products Available: Grapes, Mead and Wine

Potomac Sprout Company

Wesley Yu, Sales and Operations 8202 Blacks Mill Road, Thurmont, MD 21788 Frederick County (240) 483-4891 wes.yu@potomacsproutcompany.com www.potomacsproutcompany.com

Business Description: We are an indoor hydroponic farm located in Thurmont, MD, specializing in growing organic green leaf sprouts without soil, using state-ofthe-art hydroponic equipment. We use only organic growing methods and prioritize food safety and quality above all else. We grow and harvest our sprouts weekly to ensure our customers receive the freshest products; we also test our facility every week for harmful pathogens. **Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Farming Practices: Certified Organic

Products Available: Broccoli, Daikon, Kale, Sprouts, Green Leaf Sprouts, Organic Alfalfa Sprouts, Organic Daikon Radish Sprouts, Organic Broccoli Sprouts, Alfalfa Sprouts, Broccoli Sprouts, China Red Radish Sprouts, German Kale Sprouts, Siberian Dwarf Kale Sprouts, Clover Sprouts

Rise Up Coffee Roasters

Mark Airey, Wholesale Specialist 618 Dover Road, Easton, MD 21601 Talbot County (410) 822-1353 mark@riseupcoffee.com www.riseupcoffee.com

Business Description: Established in 2005, we are an independent, small-batch coffee roaster located in Maryland. Rise Up is 100% dedicated to sustainable coffees (Certified Fair Trade + Organic), and recently received national recognition as Maryland's Best Coffee. As a relationship-driven company, establishing healthy wholesale relationships is a major focus at this year's Buyer-Grower Expo.

Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants Farming Practices: Certified Organic

Products Available: Coffee

Salazon Chocolate Co.

Tom Barnes, Marketing and Operations Manager P.O. Box 1221, Eldersburg, MD 21784 Carroll County (443) 300-8877 tom@salazonchocolate.com www.salazonchocolate.com

Business Description: Maryland-based maker of premium organic, salted dark chocolate bars. Sold nationally in 2,000+ stores. Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.) Farming Practices: Certified Organic

Products Available: Chocolate

Schrolls Gourmet Foods, Inc.

Jerry Joyce, Owner 3715 4th Ave., Edgewater, MD 21037 Anne Arundel County (443) 995-3363 schrollsfood@gmail.com

Business Description: Gourmet sauerkraut producer. **Desired Markets:** Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants

Products Available: Sauerkraut

Shlagel Farms

Russell Shlagel, Owner 12850 Shlagel Road, Waldorf, MD, 20601 Charles County (301) 645-4554 info@shlagelfarms.com www.shlagelfarms.com

Business Description: We are proud to be a Maryland Century Family Farm. We have a pick-your-own strawberry patch in May and a pick-your-own pumpkin patch in October. We also grow a large variety of fruits and vegetables that we retail at local farmer's markets and wholesale to several chain stores. **Desired Markets:** Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Farming Practices: Conventional Food Quality Programs: USDA Harmonized GAP

Products Available: Asparagus, Beets, Blackberries, Blueberries, Broccoli, Brussels Sprouts, Cabbage, Cantaloupes, Collards, Cucumbers, Eggplant, Green Beans, Green Onions, Green Peppers, Hot Peppers, Kale, Leeks, Lima Beans, Melons, Nectarines, Onions, Peaches, Peas, Radishes, Spinach, Squash Strawberries, Sweet Corn, Swiss Chard, Tomatillos, Tomatoes, Turnips, Watermelons, Zucchini, Beef, Pork

Somerset Bay Foods

Richard Evanusa, President 12138 Carol Lane, Princess Anne, MD 21853 Somerset County (410) 651-4505 rmevanusa@juno.com

Business Description: We manufacturers soups, seafood marinades and seasoning blends and produce Maryland crab soup, cream of crab soup and New England clam chowder. We also manufacture and bottle a fish marinade and a shrimp marinade. Desired Markets: Grocery Chains Farming Practices: Conventional

Products Available: Soups, Marinades, Seasonings

South Mountain Creamery

Lori Sallat, Marketing Director 8305 Bolivar Road, Middletown MD, 21679 Frederick County (410) 708-5940 lori.sallet@smcdairy.com www.southmountaincreamery.com

Business Description: Production of all natural grass fed milk, cream, yogurt, sour cream, butter and ice cream. All of our dairy comes cows we milk ourselves on our farm. Certified Humane, Cage Free eggs, all natural, grass fed beef raised on our pastures. **Desired Markets:** Farm Stands and/or Farmers' Market,

Grocery Chains, Restaurants Farming Practices: Grass Fed/Pastured

Products Available: Beef, Chicken, Pork, Butter, Eggs, Ice Cream, Milk, Yogurt

Stoecker Farms

Charles Stoecker, Owner/Production Manager 2501 Gibson Road, White Hall, MD 21161 Baltimore County (410) 340-2372 Stoecker.farms@gmail.com www.Stoeckerfarms.com

Business Description: Stoecker Farms is a 127-yearold family farm specializing in vegetables and small fruit. We follow organic practices and Integrated Pest Management. We raise a wide variety of heirloom tomatoes and ethnic vegetables.

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Food Quality Programs: MD GAP Certification

Products Available: Arugula, Asparagus, Beets, Blackberries, Blueberries, Bok Choy ,Broccoli,Brussels Sprouts, Cabbage, Cantaloupes, Carrots, Cauliflower, Celery, Collards, Cucumbers, Daikon, Eggplant, Endive, Garlic, Green Beans, Green Onions, Green Peppers, Hot Peppers, Kale, Leeks, Lettuce, Lima Beans, Melons, Mustard Greens, Okra, Onions, Parsnips, Peas, Potatoes, Radishes, Raspberries, Rhubarb, Rutabagas, Salad Greens, Shallots, Spinach, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Swiss Chard, Tomatillos, Tomatoes, Turnips, Watermelons, Zucchini

Strohmer's Farm

Brenda Strohmer, Owner 3501 Hernwood Road, Woodstock, MD 21163 Baltimore County 410) 922-5060 bastrohmer@hotmail.com www.strohmersfarm.com

Business Description: We are a farm offering natural beef, pork and goat. Our farm features an on-farm stand with our meats. We also offer fall activities with farm tours, pumpkin patch, corn maze and other activities. **Food Quality Programs:** USDA Inspection (Beef, Pork, Poultry)

Products Available: Beef, Chicken, Goat, Pork

The Sweet Farm

Rachel Armistead, Owner 11301 Renner Road, Woodsboro, MD 21798 Frederick County (240) 397-0484 rachel@thesweetfarm.com www.thesweetfarm.com

Business Description: The Sweet Farm offers a diverse line of naturally fermented foods made with nothing but organic and local vegetables, sea salt, and spices. Our krauts, pickles, and fermented mustards are full of beneficial bacteria that aid digestion and nourish the microbiome, making them as healthy as they are delicious. The Sweet Farm's products are available for wholesale purchase, retail purchase through our markets and on-line store, and as part of our catering and event menus.

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains

Farming Practices: Certified Organic

Products Available: Sauerkraut, Pickles and Mustards

Two Oceans True Foods, Inc.

Gaylord Clark, President 1704 Hillside Road, Stevenson, MD 21153 Baltimore County (410) 415-5846, sales@totfnaturalfoods.com www.totfnaturalfoods.com

Business Description: Wholesale/retail sales of pastureraised poultry, eggs, and pork as well as fresh and flashfrozen seafood products.

Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Farming Practices: Grass Fed/Pastured Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Available: Chicken, Pork, Turkey, Eggs, Shellfish and Other Seafood

WOMSAUCE, LLC

Houman Rasouli, Owner 11808 Danville Drive, North Bethesda, MD 20852 Montgomery County (410) 963-7361 houman@womsauce.com www.womsauce.com

Business Description: Our sauces started as family recipes in our own home kitchen and around the dinner table. They were created to enhance every dish from appetizer to the entree. Their flavor-enhancing characteristics intensify base dishes' flavor versus just adding heat that overpowers the taste. After years of friends and family asking us to make extra sauce to take home with them, we decided to make the sauces available for all the food lovers out there. We hope they bring as much joy to your dishes as they have with ours. Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants Farming Practices: Conventional

Farming Fractices: Conventional

Products Available: Hot Sauces

Zekiah Farms

Cindy Beuchert, Owner P.O. Box 784, 5235 Bryantown Road, Bryantown, MD 20617 Charles County (240) 216-4065 cmbeuchert@gmail.com

Business Description: Meats: naturally raised meats are hormone, antibiotic, and steroid free. Our animals are raised on a natural diet of pasture, hay, and grain to meet their nutritional needs. Premium Dry Aged Beef (Dry-aged for 14-21 days), provides a more flavorful and tender cut. The meats are flash-frozen and vacuumsealed to maintain its freshness and flavor. Our hotdogs, meat sticks, jerky, and smoked products are uncured and nitrate/nitrite-free. Honey: We provide quality local raw honey, available from 2 oz to 5 lb containers both glass and plastic. Direct and wholesale. Produce: Seasonal check for current availability. Desired Markets: Farm Stands and/or Farmers' Market, Grocery Chains, Restaurants Farming Practices: Organic Exempt Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Available: Beets, Cabbage, Cauliflower, Cucumbers, Green Beans,,Green Peppers, Kale, Onions, Squash, Sweet Corn, Sweet Peppers, Swiss Chard, Tomatoes, Watermelons, Zucchini, Beef, Chicken, Goat, Lamb, Pork, Honey

Zivaara Chocolatier

Puja Satiani, Founder & Chocolatier 2341 Distribution Circle, Silver Spring, MD 20910 Montgomery County (240) 772-1589 puja@zivaara.com www.zivaara.com

Business Description: "Zivaara," which is derived from ancient South Asian languages, means "best life." Zivaara reflects our belief that chocolate, and its mother, the cacao bean, can be part of our best lives given their uses and their mood-enhancing, beautifying, and antioxidant properties. We create our edibles and skincare in small batches, including chocolate bars, truffles, toffees, caramels, dry rub for cooking, and body oil. Products are natural and without preservatives. Vegan, dairy-free options available.

Desired Markets: Grocery Chains, Institutions (Hospitals, Schools, etc.), Restaurants

Products Available: Chocolate Truffles, Caramels, Hot Drinking Chocolate, Chocolate Bars, Toffees, Skincare, Customized Chocolates



BUYERS/DISTRIBUTERS

A&H Quality Foods Ahold **AIDA Bistro** & Wine Bar **Belair Produce Bo Brooks Restaurant Capital Area Food Bank** Carrol's Creek Cafe **CCPS DBA Shore Gourmet** Market The Charmery Chesapeake Brewing Co. **Chesapeake's Bounty** The Class Produce Group The Common Market **Mid Atlantic** The Comus Inn **Dawson's Market** Di Pasquale's Italian Market **Dorchesters Farm Foods** Downtown Crown Wine & Beer **Eastern Food Services**, Inc.

Euclid Exporters Inc FoodPRO Corp Franklins **Fully Grown Fresh Pro Food Distributors** From the Farmer Greenbelt Co-op Supermarket & Pharmacy Harris Teeter Hearn Kirkwood Hellas Restaurant and Lounge Herrington on the Bay Hunter Bros. Inc **Keany Produce Company** Laurrapin Grille Lidl US Marriott **Modern Cook Shop** Old Line Fine Wine, **Spirits & Bistro** Preserve Produce Source Partners

Richardson Farms Riva Gardens Safeway Eastern SAGE Dining Services Sanofi Santoni's Marketplace & Catering Severn Inn Simply Delicious **Desserts & Catering** Slate Farm Brewery Somerset County **Public Schools Specialty Food Dynamics**, LLC Sweetgreen Tall Tales Brewing Co. **The Palate Pleasers Union Hospital of Cecil** County Westin Annapolis

Whole Foods Market



A&H Quality Foods

www.anhmarket.com

Santi Zabaleta, Owner santi@anhmarket.com, (703) 789-5060 Chris Hadley, Manager chadley@anhmarket.com, (703) 789-5060 Arthur Hapner, Director of Purchasing ahapner@anhmarket.com, (703) 789-5060

4215-B Howard Avenue, Kensington, MD 20895 Montgomery County

Business Description: Food distributor and food retail store.

Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Preferred Food Quality Programs: MD GAP Certification, Rabbit and Poultry On-Farm Slaughter/ Processing Program, USDA GAP/GHP Certification, USDA Harmonized GAP, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

Ahold

Kris Sechler, Merchandiser kris.sechler@ahold.com, (717) 240-7522 Anthony Chanka, Category Merchandise anthony.chanka@ahold.com, (717) 240-7593

1149 Harrisburg Pike, Carlisle, PA 17013 Cumberland County

Business Description: Retailer Preferred Farming Practices: Conventional, Certified Organic Preferred Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification

Products Needed: All fruits and vegetables

AIDA Bistro & Wine Bar

www.aidabistro.com

Joe Barbera , Owner joe@aidabistro.com, (410) 953-0500

6741 Columbia Gateway Drive, Columbia, MD 21046 Howard County

Business Description: AIDA Bistro is an Italian restaurant in Columbia, MD committed to providing you with the best culinary experience. We offer fresh food, straight from local farms, paired with our unique wine experience featuring one of the largest offerings of Wines On Tap in the US.

Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Products Needed: All fruits and vegetables, Beef, Bison. Lamb, Pork, Rabbit, Turkey, All seafood, All dairy and egg products

Belair Produce

www.belairproduce.com

Allison Dugdale, Account Manager msdugdale@gmail.com, (410) 782-8000 J.J. Minetola, Sales Representative jj@belairproduce.com, (410) 782-8000

7226 Parkway Drive, Hanover, MD 21076 Baltimore County

Business Description: Mid-sized, independent, familyowned produce and gourmet specialty company serving the tri-state area.

Preferred Farming Practices: Conventional, Certified Organic

Preferred Food Quality Programs: Maryland Egg Quality Assurance

Products Needed: All fruits and vegetables, All dairy and egg products

Bo Brooks Restaurant

www.bobrooks.com

Kristofor Sandholme, Chef Ksandholm@bobrooks.com, (410) 558-0202

2780 Light House Point East, Baltimore, MD 21224 Baltimore City

Business Description: This long-running waterfront seafood spot specializing in cocktails & crabs resembles a lighthouse.

Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

Capital Area Food Bank

Ronny Faragasso, Assistant Director of Procurement faragasso@capitalareafoodbank.org (202) 644-9886

4900 Puerto Rico Ave., NE, Washington, DC 20017 Washington, DC

Business Description: Non-profit food bank. We purchase fresh produce and dry goods. **Preferred Farming Practices:** Conventional

Products Needed: Apples, Carrots, Onions, Potatoes, Sweet Potatoes, Turkey, plus #2 produce and/or excess inventory.

Carrol's Creek Cafe

www.carrolscreek.com

Ricardo Bello rbello.carrolscreek@gmail.com, (410) 263-8102 Jeffrey Jacob jacobs.carrolscreek@gmail.com, (410) 263-8102 Richard McClure, General Manager rmcclure@carrolscreek.com, (410) 263-8102

410 Severn Ave, Annapolis , MD 21403 Anne Arundel County **Business Description:** Elegant waterfront seafood restaurant overlooking Spa Creek and serving classic Chesapeake fare.

Preferred Farming Practices: Conventional, Grass Fed/ Pastured Certified Organic

Preferred Food Quality Programs: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

CCPS - DBA Shore Gourmet Market

www.shoregourmetmarket.com

Mark Harris, Food Production/Education Manager harris.mark@ccpsstaff.org, (410) 479-2452

512 Franklin St, Denton, MD 21629 Caroline County

Business Description: Breakfast/Lunch restaurant located in the Caroline Culinary Center. Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Products Needed: All fruits and vegetables, All meats, Shrimp, All dairy and egg products

The Charmery

www.thecharmery.com

David Alima, Master Creamer david@thecharmery.com, (410) 814-0493

W 36th St., Baltimore, MD 21211 Baltimore City

Business Description: Ice cream shop located in Baltimore City. Preferred Farming Practices: Grass Fed/Pastured, Certified Organic

Products Needed: All fruits and vegetables, All dairy and egg products

BUYERS/DISTRIBUTERS

Chesapeake Brewing Co.

www.chesbrewco.com

Carolyn Marquis, Owner chesbrewco@yahoo.com, (410) 268-0000

114 West Street, Annapolis, MD 21401 Anne Arundel County

Business Description: Brewing great beers and serving farm-to-table fare. Preferred Farming Practices: Conventional Preferred Food Quality Programs: Rabbit and

Poultry On-Farm Slaughter/Processing Program, USDA Inspection (Beef, Pork, Poultry)

Products Needed: Brussels Sprouts, Spinach, Sprouts, Strawberries, Tomatoes, Beef, Chicken, Gamebird, Lamb, Crab Meat, Mussels, Oysters, Shrimp, Soft Crabs, Striped Bass, Butter, Hops

Chesapeake's Bounty

www.chesapeakesbounty.com

Veronica Cristo, Store Manager, North Beach Market veronica@chesapeakesbounty.com, (410) 586-3881 William Kreamer, Owner william@chesapeakesbounty.comm (410) 586-3881

6415 Saint Leonard Road, Saint Leonard, MD 20685 Calvert County

Business Description: A Calvert County-based chain of food markets that sells exclusively foods from the Chesapeake region, right down to the ingredients. Preferred Farming Practices: Grass Fed/Pastured, Certified Organic, Other (organically-grown, biodynamic, permaculture)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

The Class Produce Group

www.classproduce.com

Daniel Ehm, Buyer/Sales dehm@classproduce.com, (410) 799-5700

8477 Dorsey Run Road, P.O. Box 2003, Jessup, MD 20794 Howard County

Business Description: Wholesale distributor of fruits and vegetables. Preferred Farming Practices: Conventional, Certified Organic Preferred Food Quality Programs: MD GAP

Certification, USDA GAP/GHP Certification

Products Needed: All fruits and vegetables, Eggs

The Common Market Mid Atlantic

www.commonmarketphila.org

Abby Massey, Outreach Coordinator abby@thecommonmarket.org, (215) 275-3435 Keirstan Kure, Procurement Associate cmmaprocurement@thecommonmarket.org (215) 275-3435

428 E Erie Ave., Philadelphia, PA 19134 Montgomery County County

Business Description: The Common Market is a missiondriven distributor of local foods to the Mid-Atlantic region. Our mission is to strengthen regional farms while making the local bounty accessible to communities and the institutions that serve them. We provide the infrastructure to connect public and private schools, hospitals, universities, grocery stores and workplaces to good food grown by our region's sustainable farmers. Preferred Farming Practices: Grass Fed/Pastured, Certified Organic, Other (Sustainable/IPM/ Manage for soil health, small and medium sized family farms) Preferred Food Quality Programs: USDA GAP/GHP Certification, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, Chicken, Lamb, Pork, All dairy and egg products, Value-added products, jams and jellies

The Comus Inn

www.thecomusinn.com

Elise Wendland, Chef elise.wendland@gmail.com, (301) 349-5100

23900 Old Hundred Road, Dickerson, MD 20842 Montgomery County

Business Description: Restaurant and event venue in the agricultural reserve of Montgomery County by Sugarloaf Mountain.

Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, Beef, Chicken, Duck, Gamebird, Lamb, Pork, Rabbit, Crab Meat, Oysters, Perch, Shrimp, Soft Crabs, Striped Bass, All dairy and egg products

Dawson's Market

Dan Lamprecht, Purchasing Director danl@ellwoodthompsons.com, (262) 352-0517

225 N Washignton St. Rockville, MD 20850 Montgomery County

Business Description: Retail natural foods store. Preferred Farming Practices: Grass Fed/Pastured, Certified Organic, Other (Anything fitting our standards) Preferred Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, Beef, Bison, Chicken, Duck, Goat, Lamb, Ostrich, Pork, Turkey, All seafood, All dairy and egg products

Di Pasquale's Italian Market

www.dipasquales.com

Joseph Di Pasquale, Owner mustogusto@aol.com, (410) 276-6787 Sabrina Di Pasquale, Owner sabrimastellone@verizon.net, (410) 276-6787

3700 Gough Street, Baltimore, MD 21224 Baltimore County

Business Description: A family-owned business that has been around for over 100 years. A hidden gem that sells imported Italian foods and products. Preferred Farming Practices: Certified Organic Preferred Food Quality Programs: MD GAP Certification, Rabbit and Poultry On-Farm Slaughter/ Processing Program, Maryland Egg Quality Assurance, USDA GAP/GHP Certification, USDA Harmonized GAP, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

Dorchesters Farm Foods

Ronald Williams, Owner ron@dorcehstersseafood.com, (202) 813-5993

3522 Terrace Drive, Apt C, Suitland, MD 20746 Prince George's County

Business Description: We are a distributor of farm foods directly to homes, stores and retail institutions. **Preferred Farming Practices:** Conventional, Certified Organic

Preferred Food Quality Programs: MD GAP Certification, Rabbit and Poultry On-Farm Slaughter/ Processing Program, Maryland Egg Quality Assurance, USDA GAP/GHP Certification, USDA Harmonized GAP, USDA Inspection (Beef, Pork, Poultry)

Downtown Crown Wine & Beer

www.downtowncrownwine.com

William Van Laaten, Wine Buyer/ Food Manager

wvanlaaten@gmail.com, (301) 674-5015

303 Copley Place, Gaithersburg, MD 20878 Montgomery County

Business Description: Wine & beer Bar that also offers small plates to enjoy with the beverages. Preferred Farming Practices: Grass Fed/Pastured, Certified Organic Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry) Products Needed: All meats

Eastern Food Services, Inc.

www.easternfood.com

Chris Umstot, Sr. Purchasing and Sales Manager chrisumstot@easternfood.com, (202) 713-0888

8660 Cherry Lane, Unit 39, Laurel MD, 20707 Prince George's County

Business Description: Eastern Food Services, Inc., carries a wide variety of foods and products, offering businesses the flexibility and selection to customize your menus. Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Products Needed: All fruits and vegetables, Chicken, All seafood, All dairy and egg products

Euclid Exporters, Inc.

www.euclid-energy.com

Mohmmad Zaheen, President corporate@euclid-energy.com (240) 252-2350

604 S. Frederick St., Suite 215, Gaithersburg, MD 20877 Montgomery County

Business Description: Exporter of agricultural

commodities

Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic Preferred Food Quality Programs: MD GAP Certification, Rabbit and Poultry On-Farm Slaughter/ Processing Program, Maryland Egg Quality Assurance, USDA GAP/GHP Certification, USDA Harmonized GAP, USDA Inspection (Beef, Pork, Poultry)

Products Needed: Chicken, Cheese, Yogurt

FoodPRO Corp

www.myfoodpro.com

Rocky Rinehart, VP of Purchasing rrinehart@myfoodpro.com, (301) 663-3171

321 East 5th Street, Frederick, MD 21701 Frederick County

Business Description: Wholesale broadline foodservice distributor. Preferred Food Quality Programs: Conventional

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

Franklins

www.franklinsbrewery.com

Mike Franklin, Owner bymortoyz@hotmail.com, (301) 221-4787

5121 Baltimore Ave, Hyattsville, MD 20781
Prince George's
Business Description: Brewpub serving such American standards as burgers and steaks.
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic
Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Fresh Pro Food Distributors

www.freshprofood.com

Howard Fisher, Buyer hfisher@freshprofood.com, (201) 832-1895

1 Dedrick Road, West Caldwell, NJ 07007 Sussex County

Business Description: Food distributor, including fruits and vegetables. **Preferred Farming Practices:** Conventional, Certified Organic **Products Needed:** All fruits and vegetables, Cheese

From the Farmer

www.fromthefarmer.com

Tyler Baer, Director of Sourcing

tbaer@fromthefarmer.com, (303) 525-6997

5204 Sunnyside Ave, Beltsville, MD 20705 United States

Business Description: A food delivery company servicing the greater Washington DC area with fresh produce, meats, dairy, and artisanal baked goods from small farms and producers.

Preferred Farming Practices: Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, Duck, Goat, Lamb, Pork, Turkey, Crab Meat, Shrimp, Cheese, Eggs

Fully Grown

Brianna Billups

briannabillups95@gmail.com, (410) 905-8985 1142 Pelham Wood Road, Parkville, MD 21234 Baltimore County

Business Description: Fully Grown is an organic line of fruit-based snacks focused on changing the nutritional health of children, families, and communities. **Preferred Farming Practices:** Certified Organic **Products Needed:** All fruits and vegetables, Herbs and spices

Greenbelt Co-op Supermarket & Pharmacy

www.greenbelt.coop

Joseph Gareri, Outreach Coordinator info@greenbelt.coop, (301) 474-0522

121 Centerway, Greenbelt, MD 20770 Prince George's County

Business Description: Community market and pharmacy featuring natural & organic foods, beer and wine, plus DVD rentals. Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products, Beer, wine, and health and beauty products

Harris Teeter

www.harristeeter.com

Brandon Ashley, Meat/Seafood Local Buyer bashley@harristeeter.com, (757) 645-5332 Robert Daly, Local Produce Field Buyer rdaly@harristeeter.com, (202) 744-0348

701 Crestdale Road, Matthews, NC 28105

Business Description: Harris Teeter Supermarkets, Inc. is an American supermarket chain based in Matthews, North Carolina, just outside Charlotte. Preferred Farming Practices: Conventional, Certified Organic

Preferred Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All seafood

Hearn Kirkwood

www.HearnKirkwood.com

Charles Gilbert, CEO Cgilbert@hearnkirkwood.com, (410) 712-6000 Ed Hunter, Director ehunter@hearnkirkwood.com, (410) 712-6000

7251 Standard Drive, Hanover, MD 21076 Anna Arundel County

Business Description: Perishable food distributor Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic Preferred Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

Hellas Restaurant and Lounge

www.hellasrestaurantandlounge.com

Michael Stavlas, Owner mstavlas@verizon.net, (410) 987-0948 Mandy Stavlas, Manager/Purchaser mdisney1975@gmail.com, (410) 987-0948

8498 Veterans Hwy, Millersville, MD 21108 Anne Arundel County

Business Description: Hellas Restaurant and Lounge is a family-owned business located in Anne Arundel County. **Preferred Farming Practices:** Conventional, Grass Fed/ Pastured

Products Needed: Apples, Apricots, Asparagus, Beets, Blackberries, Blueberries, Broccoli, Brussels Sprouts, Cantaloupe, Carrots, Cauliflower, Celery, Cherries, Collards, Cucumbers, Edamame Soybeans, Eggplant, Figs, Garlic, Grapes, Green Beans, Green Onions, Green Peppers, Horseradish, Hot Peppers, Kale, Leeks, Lettuce, Lima Beans, Melons, Mushrooms, Mustard Greens, Onions, Peaches, Pears, Peas, Potatoes, Radishes, Raspberries, Salad Greens, Shallots, Spinach, Squash, Strawberries, Sweet Corn, Sweet Peppers, Sweet Potatoes, Tomatillos, Tomatoes, Watermelons, Zucchini, Beef, Bison, Chicken, Goat, Lamb, Pork, Turkey, Veal, Clams, Crab Meat, Flounder, Hard Crabs, Mussels, Oysters, Shrimp, Soft Crabs, Striped Bass, All dairy and egg products, Polenta/grits, coffee

Herrington on the Bay

www.herringtononthebay.com

Anna Chaney, Owner

achaney@herringtononthebay.com, (410) 741-5101 **Mike Archibald, Chef** chefs@herringtononthebay.com, (410) 741-5101 **Matt Grosse, Chef** chefs@herringtononthebay.com, (410) 741-5101 **Jennifer Morse, Chef** chefs@herringtononthebay.com, (410) 741-5101 **Bill Schockley, Chef** chefs@herringtononthebay.com, (410) 741-5101

7151 Lake Shore Drive, North Beach, MD 20714 Anne Arundel County

Business Description: Full-service caterer and event venue on the Chesapeake Bay. **Preferred Farming Practices:** Grass Fed/Pastured USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

Hunter Bros. Inc

www.pwpm.net/merchants/hunter

Chip Wiechec, President hbfruit@aol.com, (215) 336-4343

6700 Essington Ave., Units H-8, H-9 Philadelphia, PA 19153

Business Description: Wholesale produce distributor. Preferred Farming Practices: Conventional Preferred Food Quality Programs: USDA GAP/GHP Certification

Products Needed: All fruits and vegetables, Edamame Soybeans

Keany Produce Company

www.keanyproduce.com

Chris Keany, Account Executive

cjk@keanyproduce.com, (301) 772-3333 **Roy Cargiulo, Executive Director Sales and Marketing** roy@keanyproduce.com, (301) 772-3333 **Anthony Cargiulo, Sales** arc@keanyproduce.com, (301) 772-3333 **Giovanni Cesaratto, Specialty Foods Buyer** Giovanni.Cesaratto@KeanyProduce.com, (703) 618-5426 **Daniel ORourke, Purchasing/Procurement** daniel.orourke@keanyproduce.com, (240) 464-6197 **Jos. Morales, Sales** jose.morales@keanyproduce.com (240) 694-6055 **Steve Welch, Local Product Coordinator** stephen.welch@keanyproduce.com, (301) 618-5364

3310 75th Avenue, Landover, MD 20785 Prince George's County

Business Description: Regional distributor of produce and gourmet food items to the food service trade. Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic, Other (hydroponic) Preferred Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification, USDA Harmonized GAP, Maryland Egg Quality Assurance

Products Needed: All fruits and vegetables, All meats, All seafoods, All dairy and egg products, local fruit jams packed in 1.25 ounce jars, mini fruit jams and nut butters

Laurrapin Grille

www.laurrapin.com

Sherifa Clarke, General Manager sherifa@laurrapin.com, (410) 459-6017 Janice Rogers, General Manager Janice@laurrapin.com, (410) 459-6017 Kristina Sciarra, Executive Chef/Owner Kristina@laurrapin.com, (410) 939-4956

209 N Washington Street, Havre de Grace, MD 21078 Harford County

Business Description: Restaurant and catering establishment serving organic, locally sourced New American fare and drinks, with weekend live music.

Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

Lidl US

www.lidl.com

Tammy Roberts, Purchasing Manager, Fresh Produce tammy.roberts@lidl.us, (571) 882-3836

3500 S. Clark Street, Arlington, VA 22202 ArlingtonCounty

Business Description: Grocery retail store. Preferred Farming Practices: Conventional, Certified Organic Preferred Food Quality Programs: MD GAP Certification, USDA Harmonized GAP

Products Needed: All fruits and vegetables

Marriott

www.marriott.com

Kiran Patnam

Kiran.patnam@marriott.com, (443) 250-8789 Jeff Siebold, Director of Restaurants jeff.siebold@marriott.com, (443) 250-8789

700 Aliceanna Street, Baltimore, MD 21202 Baltimore City

Business Description: Hotel and restaurants. Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

BUYERS/DISTRIBUTERS

Modern Cook Shop

www.moderncookshop.com

Andy Gruver, Owner gruver.forkandwrench@gmail.com, (443) 799-2504 Tom Hamrick, General Manager uwrestaurant@gmail.com, (443) 540-0122

901 South Wolfe St., Baltimore, MD 23231 Baltimore City

Business Description: Market and restaurant serving seasonal American eats plus craft cocktails in expansive digs.

Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Preferred Food Quality Programs: MD GAP Certification, Maryland Egg Quality Assurance, USDA GAP/GHP Certification, USDA Harmonized GAP, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

Old Line Fine Wine, Spirits & Bistro

www.oldlinewine.com

Larry Pendleton, Owner Larry@oldlinewine.com, (301) 937-5999 Tad Peel, AGM Tad@oldlinewine.com, (301) 937-5999

11011 Baltimore Avenue, Beltsville, MD 20705 Montgomery County

Business Description: Casual American Bistro with 140 seats, looking to explore sourcing locally where we can. **Preferred Farming Practices:** Grass Fed/Pastured, Certified Organic

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

The Palate Pleasers

www.palatepleasers.com

Amy Daniels, Chef amy.palatepleasers@me.com, (410) 263-6941

1023 Bay Ridge Ave., Annapolis MD 21043 Anne Arundel County

Business Description: Full service catering and gourmet to go (carry out). 27 years in business. Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, Beef, Chicken, Pork, Turkey, Veal, Clams, Crab Meat, Flounder, Mussels, Oysters, Shrimp, All dairy and egg products

Preserve

www.preserve-eats.com

Michelle Hoffman, GM/Owner michelle@preserve-eats.com, (443) 598-6920 Jeremy Hoffman, Chef/ Owner jeremy@preserve-eats.com, (443) 598-6920 Brian Hohl, Sous Chef peopleschamp385@aol.com, (443) 598-6920 Brian Cieslak, Line Cook bcieslak64@gmail.com, (443) 598-6920

164 Main Street, Annapolis, MD 21401 Anne Arundel County

Business Description: Casual American Restaurant with a focus on pickling and fermentation. **Preferred Farming Practices:** Conventional, Grass Fed/ Pastured, Certified Organic

Produce Source Partners

www.producesourcepartners.com

Dan Budi, Director of Retail Sales dbudi@webpsp.com, (804) 412-2564

13167 Telcourt Rd, Ashland, VA 23005 Hanover County

Business Description: Wholesale supplier of locally grown produce to major retail chains. Preferred Farming Practices: Conventional, Certified Organic Preferred Food Quality Programs: MD GAP Certification, USDA GAP/GHP Certification

Products Needed: All fruits and vegetables

Richardson Farms

www.RichardsonFarms.net

Les Richardson, President les@richardsonfarms.net, (410) 335-5900 Diane Richardson Diane@richardsonfarms.net, (410) 335-5900

5828 Ebenezer Road, White Marsh MD, 21162 Baltimore County

Business Description: Produce grower and year round farm market operator. **Preferred Farming Practices:** Conventional

Products Needed: Watermelons

Riva Gardens

www.rivagardens.net

David Morehead, Owner rivagees@yahoo.com, (410) 956-2942 Diane Morehead, Owner rivagees@yahoo.com, (410) 956-2942

3234 Riva Road, Riva, MD 21140 Anne Arundel County Business Description: Farmers market and produce stand. Preferred Farming Practices: Conventional

Products Needed: All fruits and vegetables, Beef, Pork, Crab Meat, All dairy and egg products

Safeway Eastern

www.safeway.com

Keith Rothgarn, Sr. Buyer - Meat, Seafood, and Deli keith.rothgarn@safeway.com, (301) 430-6818

16060 Leeland Road, Upper Marlboro, MD 20774 Prince George County

Business Description: American supermarket chain founded in 1915.
Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic
Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry)

Products Needed: Beef, Bison, Chicken, Lamb, Pork, Veal, All seafood

SAGE Dining Services

www.sagedining.com

Stephen Freas, Purchasing Director steve@sagedining.com, (410) 339-3950

1402 York Rd, Lutherville, MD 21093 Baltimore County

Business Description: A leading provider of sustainable dining services and catering to discerning independent schools and private colleges.

Preferred Farming Practices: Conventional, Certified Organic

Preferred Food Quality Programs: MD GAP Certification, Rabbit and Poultry On-Farm Slaughter/ Processing Program, Maryland Egg Quality Assurance, USDA GAP/GHP Certification, USDA Harmonized GAP, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products, Grain products, processed jelly, or other grocery items

Sanofi

Mary Brown, Sales Representative janebrowntexas@gmail.com, (254) 715-4296

40409 Milford Dr., Broadlands, VA 20149 Loudoun County

Business Description: Marketing organization. Preferred Farming Practices: Conventional

Products Needed: All fruits and vegetables, Broccoli, Strawberries, Swiss Chard, Tomatillos, All meats, All seafood, All dairy and egg products

Santoni's Marketplace & Catering

www.santonis.com

Michael Serio, Vice President of Operations mserio@santonis.com, (410) 833-6610 Mark Ciepiela, Store Manager mciepiela@santonis.com, (410) 833-6610 Mary Sakers, Inventory Control Manager msakers@santonis.com, (410) 833-6610

4854 Butler Road, Glyndon, MD 21071 Baltimore County

Business Description: Upscale deli, bakery and catering company.

Preferred Farming Practices: Conventional, Grass Fed/ Pastured

Preferred Food Quality Programs: Maryland Egg Quality Assurance, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, Beef, Chicken, Pork, Turkey, Veal, All seafood, All dairy and egg products

Severn Inn

www.severninn.com

Len Baker, Manager len@severninn.com, (410) 349-4000 Nick Baker, Executive Chef nick@severninn.com, (410) 349-4000

1993 Batimore Annapolis BLVD, Annapolis, MD 21409 Anne Arundel County

Business Description: Casual fine dining seafood restaurant.

Preferred Farming Practices: Conventional, Grass Fed/ Pastured, Certified Organic

Preferred Food Quality Programs: MD GAP Certification, Maryland Egg Quality Assurance, USDA GAP/GHP Certification, USDA Harmonized GAP, USDA Inspection (Beef, Pork, Poultry)

Products Needed: Fruits and vegetables, Beef, Chicken, Duck, Gamebird, Pork, All seafood, All dairy and egg products

Simply Delicious Desserts & Catering

www.simplydeliciousdessert.org

Keisha Sherman, Owner

simplydelicious1@live.com, (800) 704-1192 Scotty Sherman, Owner simplydelicious1@live.com, (800) 704-1192

P.O. Box 52941, Potomac, MD 20859 Montgomery County

Business Description: Bakery and catering establishment. Preferred Farming Practices: Conventional Preferred Food Quality Programs: MD GAP Certification, Maryland Egg Quality Assurance, USDA GAP/GHP Certification

Products Needed: All fruits and vegetables, Beef, Chicken, Pork, Turkey, Crab Meat, Flounder, Oysters, Perch, Shrimp, All dairy and egg products

Slate Farm Brewery

www.slatefarmbrewery.com

Denise Cangialosi, Owner Slatefarmbrewery@gmail.com, (443) 528-7443

2128 Whiteford Road, Whiteford, MD 21160 Harford County

Business Description: We are a new farm business. Our vision is to provide field to table vegetables and beer Preferred Farming Practices: Conventional, Certified Organic

Products Needed: Hot Peppers, Tomatoes, Butter, Cheese, Ice Cream, Hops

Somerset County Public Schools

www.somerset.k12.md.us

Doug Nelson, Manager Food and Nutrition dnelson@somerset.k12.md.us, (410) 621-6265 Terry Troxell, Manager Food and Nutrition ttroxell@somerset.k12.md.us, (410) 621-6265 Helen Riggins, Coordinator of Food and Nutrition hriggins@somerset.k12.md.usm (410) 621-6265

7982 A Tawes Campus Drive, Westover, MD 21871 SomersetCounty

Business Description: Food and Nutrition Department for Somerset County Public Schools Preferred Farming Practices: Conventional, Grass Fed/ Pastured Preferred Food Quality Programs: MD GAP

Certification, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, Beef, Bison, Chicken, Turkey, Cheese, Ice Cream, Milk, Yogurt

Specialty Food Dynamics, LLC

t/a Infusion Hot Sauce Company Manufacturer of condiments and rubs www.spefoody.com

Alan Kuzminsky, CCO alank@spefoody.com, (240) 401-0973

19836 Bazzellton Place, Montgomery Village, MD 20886 Montgomery County

Business Description: Food manufacturing consultants **Preferred Farming Practices:** Conventional, Certified Organic

Products Needed: Apricots, Blackberries, Cherries, Garlic, Hot Peppers, Peaches, Strawberries

Sweetgreen

www.sweetgreen.com

Allison Blansfield, Value Chain Coordinator allison.blansfield@sweetgreen.com, (203) 300-1878

8840 Washington Blvd, Fl 4, Culver City, CA 90232 Los Angeles County

Business Description: A fast/casual restaurant chain serving salads and grain bowls. We seek to build a network of local growers supporting our stores in DC, Philadelphia, NYC and Boston. We are intentional about our sourcing practices and are looking to partner and grow with our farmers!

Preferred Farming Practices: Conventional, Certified Organic, Other (Hydroponics)

Preferred Food Quality Programs: USDA GAP/GHP Certification, USDA Harmonized GAP

Products Needed: All fruits and vegetables, Chicken, All seafood, Cheese, Yogurt

BUYERS/DISTRIBUTERS

Tall Tales Brewing Co.

www.talltalesbrew.com

Beth Hearn, General Manager beth@talltalesbrew.com, (410) 543-2739 Heather Malinger, Manager heather@talltalesbrew.com, (410) 543-2739 Marlin Deacon, Chef marlin@talltalesbrew.com, (410) 543-2739

6929 Heron Grove Court, Parsonsburg, MD 21849 Wicomico County

Business Description: Microbrewery restaurant specializing in whole ingredient cooking. **Preferred Farming Practices:** Grass Fed/Pastured, Certified Organic

Products Needed: All fruits and vegetables, Beef, Chicken, Pork, Turkey, Crab Meat, Mussels, Oysters, Shrimp, All dairy and egg products

Union Hospital of Cecil County

www.uhcc.com

Holly Emmons, Food Service Manage hemmons@uhcc.com, (410) 392-7045

106 Bow St., Elkton, MD 21921 Cecil County

Business Description: Not-for-profit hospital. Preferred Farming Practices: Grass Fed/Pastured, Certified Organic Preferred Food Quality Programs: Rabbit and Payling On Form Clausibles (Programs: Rabbit and

Poultry On-Farm Slaughter/Processing Program, USDA Inspection (Beef, Pork, Poultry)

Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

Westin Annapolis

www.westinannapolis.com

Kurt Peter, Executive Chef kpeter@westnannapolis.com, (410) 972-4339 Ricky Rice, Sous Chef rrice@westinannapolis.com, (410) 972-4339 William Knott, Kitchen Supervisor wknott@westinannapolis, (410) 972-4339 Alex Orellana, Kitchen Supervisor aorellana@westinannapolis.com, (410) 972-4339

100 Westgate Circle, Annapolis, MD 21401 Anne Arundel County

Business Description: Full service hotel; Lounge for breakfast, lunch, and dinner; In-room dining. 20,000 sq. ft. meeting space. **Preferred Farming Practices:** Conventional, Grass Fed/ Pastured, Certified Organic, Other (local)

Preferred Food Quality Programs: USDA Inspection (Beef, Pork, Poultry) Products Needed: All fruits and vegetables, All meats, All seafood, All dairy and egg products

Whole Foods Market

www.wholefoodsmarket.com

Daniel Knox, Grocery Bakery Deli Buyer daniel.knox@wholefoods.com, (301) 683-0030 Deanna Miano, Specialty Cheese Buyer deanna.miano@wholefoods.com, (301) 984-4747 Jessica Vanderdys, Grocery Buyer Jessica.Vanderdys@wholefoods.com, (301) 984-4747

1555 Cabin Branch Drive, Landover MD, 20785 Prince George's County 5515 Security Lane, Ste 900, Rockville, MD 20852 Montgomery County

Business Description: National grocer offering the finest natural and organic foods available while maintaining the strictest quality standards in the industry **Preferred Farming Practices:** Grass Fed/Pastured, Certified Organic

Preferred Food Quality Programs: Maryland Egg Quality Assurance, MD GAP Certification, Maryland Egg Quality Assurance, USDA GAP/GHP Certification, USDA Harmonized GAP, Inspection (Beef, Pork, Poultry)



OTHER ATTENDEES

AAEDC

Alice's AgriMaryland Anne Arundel Medical Center **Baltimore City Public Schools Bethesda Magazine Calvert County Public Schools** Caroline County Public Schools **Cecil County Office of Economic** Development **Charles County Government Economic Development Department City of Gaithersburg Community FARE Crow Insurance Agency** Finch Farm Fridays Creek Winery **Fully Grown FunkeSolutions Greenbelt Farmers Market**

Howard County Economic Development Authority

LMD Enterprises

MARBIDCO

Market Solutions LLC

Maryland Food Bank

Maryland State Department of Education

Mason Dixon Country

Olney Farmers Market

Reed Hellman Wordsmith

Southern Maryland Agricultural Development Commission (SMADC)

St. Mary's County Department of Economic Development

University of Maryland FSNE

U.S. Department of Commerce, U.S. Commercial Service-Baltimore

What's Up Annapolis Magazine



AAEDC

Lisa Barge, Ag Marketing and Development Mgr 2660 Riva Road, Suite 200, Annapolis, MD 21401 Anne Arundel County (410) 222-7410 barge@aaedc.org www.aaedc.org **Business Description:** Support for the ag business community in AA County.

Alice's AgriMaryland

Alice Settle-Raskin, Owner/Consultant 1485 Old Annapolis Road, Woodbine, MD 21797 Howard County (240) 449-6435 alices.agrimaryland@gmail.com www.alices-agrimaryland.com **Business Description:** Alice's AgriMaryland is focused on promoting and marketing Maryland's agribusiness

on promoting and marketing Maryland's agribusiness community including our local farms, farmers, farmers' markets, produce, livestock, agritourism and our many agribusiness related operations. Buying local, fresh-fromthe-farm products is healthy. The added benefit is it supports the local agricultural economy and adds to our quality of life here in Maryland.

I am also representing the Mount Airy Main Street Farmers' Market, seeking vendors for our Wed. market, mid-May thru Sept. See www. MountAiryMainStreetFarmersMarket.Weebly.com

Town of Mount Airy

Ashley Collier, Mount Airy Main Street Manager 110 S. Main Street , P.O. Box 50 Mount Airy, MD 21771 acollier@mountairymd.org

Anne Arundel Medical Center

Mary Ellen Tuma, Director of Food and Nutrition 2001 Medical Pkwy, Annapolis, MD 21401 Anne Arundel County (443) 481-5090 mtuma@aahs.org **Business Description:** Food service dept at hospital

Baltimore City Public Schools

Cynthia Shea, Staff Associate 200 E. North Ave, Baltimore, MD 21218 Baltimore City (443) 642-4338 cashea@bcps.k12.md.us **Business Description:** Baltimore City Public Schools Food and Nutrition Department.

Bethesda Magazine

Carole Sugarman, Contributing Editor/Food Writer 7768 Woodmont Ave. #204, Bethesda, MD 20814 Montgomery County (301) 524-6687 carolesugarman@comcast.net www.bethesdamagazine.com **Business Description:** Bimonthly magazine serving lower Montgomery County.

Calvert County Public Schools

Valarie Parmer, Dietitian/Nutrition Specialist 1305 Dares Beach Rd., Prince Frederick, MD 20657 Calvert County (443) 486-4027 parmerv@calvertnet.k12.md.us www.calvertnet.k12.md.us **Business Description:** Public School Child Nutrition Department

Caroline County Public Schools

Beth Brewster, Food Service Supervisor 414 Gay Street, Denton, MD 21629 Caroline County (410) 479-3261 brewster.amanda@ccpsstaff.org **Business Description**: Caroline County Public Schools.

Cecil County Office of Economic Development

Joanne Richart-Young, Agriculture Coordinator 200 Chesapeake Blvd., Suite 2700, Earleville, MD 21921 Cecil County (410) 996-8469 jrichart@ccgov.org http://www.cecilbusiness.org **Business Description:** Economic Development / Agriculture - "Chamber of Commerce for Agriculture"

Charles County Government Economic Development Department

Debra Jones, Chief of Business Development 10665 Stanhaven Place, Suite 206, White Plains, MD 20695 Charles County (301) 885-1340 oliverl@charlescounty.org www.MeetCharlesCounty.com **Business Description**: Charles County economic development.

City of Gaithersburg

Amanda Cornaglia, Market Coordinator 506 S. Frederick Ave, Gaithersburg , MD 20877 Montgomery County (301) 258-6350 acornaglia@gaithersburgmd.gov www.gaithersburgmd.gov **Business Description**: Farmers markets in the city of

Gaithersburg; looking for year-round and seasonal vendors. Buying all meats, bison, emu, goat, all seafood, all dairy and egg products, coffee/tea, baked goods, grains, and other prepared food items.

Community FARE

Janice Wiles, Director 4 E Church St, Frederick, MD 21701 Frederick County (240) 626-5209 frederickfoodhub@gmail.com www.communityfare.org **Business Description**: Non-profit organization working to help safeguard a diverse and healthy local food economy that will preserve farmland integrity and biodiversity and ensure that food grown in central/ western Maryland is accessible to residents of Frederick County and its regional neighbors. Buying all meats, all dairy and egg products.

Crow Insurance Agency

Jules Hendrix, Associate Agent 106 S Broad Street, Middletown, DE 19709 New Castle County (877) 204-3107 hendrj2@nationwide.com www.CrowInsuranceTeam.com **Business Description**: We are a dynamic team of insurance professionals known for our dedicated

insurance professionals known for our dedicated customer service and a personal approach which ensures that every one of our clients is satisfied with their chosen insurance plan. Our agents specialize in Agribusiness, Farm, Crop, Specialty Ag (processing and manufacturing), Commercial, Home, Auto, Health and Life Insurance, and financial products, so we can provide you with an integrated package.

Finchville Farms

Daniel Rider, Owner 5560 Dog Kennel Road , Rhodesdale, MD 21659 Dorchester (410) 310-6218 Finchvillefarm3@gmail.com **Business Description**: Specializing in garlic, (hardneck, German white). Hand-grown on Eastern Shore.

Fridays Creek Winery

Frank Cleary, Manager 3485 Chaneyville Road, Owings, MD 20736 Calvert County (410) 286-9463 Frank.Cleary@FridayCreek.com www.FridayCreek.com **Business Description**: Wine maker and tasting room.

Fully Grown

Brianna Billups 1142 Pelham Wood Road, Parkville, MD 21234 Baltimore County (410) 905-8985 briannabillups95@gmail.com

Business Description: Fully Grown is an organic line of fruit-based snacks, focused on changing the nutritional health of children, families and communities.

FunkeSolutions

Brian Funk, Principal 1261 Maple Ave, Baltimore, MD 21227 Baltimore County (410) 343-7368 brian@funkesolutions.com **Business Description**: Sustainable engineering/ consulting (renewable energy, agriculture, manufacturing, recycling/compositing, program development)

Greenbelt Farmers Market

Carissa Ralbovsky, Board Member P.O. Box 613, Greenbelt, MD 20768 Prince George's County (240) 476-8769 cralbovsky@greenbeltfarmersmarket.org **Business Description**: Located in Greenbelt, Maryland, the Greenbelt Farmers Market Inc. (GEM) provides

the Greenbelt Farmers Market, Inc. (GFM) provides fresh, nutritious, high-quality food grown or produced in the region. The purpose of this venture is: to provide a venue for farmers and other vendors to bring fresh, nutritious, high-quality food grown or produced in the region to Greenbelt and neighboring communities; to foster direct connections between local shoppers and small-scale farmers and food producers; and to enhance the Greenbelt Roosevelt Center by providing a friendly, central setting for shopping and socializing The Greenbelt Farmers Market is a on-going project that began in June 2008 in the Greenbelt Community. Farmers that have been accepted into the market sell their food and processed food items on Sunday mornings, May through November from 10am to 2pm. It is sustained financially through a series of grants and assessed vendor fees. GFM also seeks to create: Increased support for local farmers Increased stewardship of farmland and, ultimately, the Beaverdam Creek Watershed Deeper connections between Greenbelt (also Beltsville, Hyattsville and College Park) residents and farmers, thus giving consumers a greater appreciation and understanding of farming practices and food production Improved nutrition by providing a greater variety of accessible (with regard to location and value) fresh and local produce Improved social interactions and bridged barriers for a diverse, healthy community.

Howard County Economic Development Authority

Kathy Johnson, Agriculture Development Manager 9250 Bendix Rd., N, Columbia, MD 21045 Howard County (410) 313-6500 kljohnson@hceda.org **Business Description**: Agriculture promotion, marketing and business development

LMD Enterprises

Larry Douglas, President 506 Mukberry Street, Salisbury, MD 21804 Wicomico County (443) 235-3081 Imde128@gmail.com www.Imdenterprises.shopamsoil.com

Business Description: Aggrand natural fertilizer dealer. Aggrand natural fertilizers are a non-toxic, non-leaching, environmentally friendly, nutrient dense, cost effective alternative to chemical fertilizers. All products are liquid concentrate, can be mixed together for easy application (foliar & soil), and are universal (crops, trees, lawns, flowers, etc).

MARBIDCO

Karen Gindes, Communications Officer 1410 Forest Drive, Suite 21, Annapolis, MD 21403 Anne Arundel County (410) 267-6807 kgindes@marbidco.org www.marbidco.org

Business Description: MARBIDCO is an economic development organization whose mission is to provide specialized financing and business development assistance to support the continued viability of Maryland's agricultural and resource-based industries. We work closely with our State agency partners: MDA, Department of Commerce, DNR, MEA, RMC, MFCA and UME, as well as our allied rural business organizations and commercial lenders in the private sector, to make our financial assistance and other services available to those that need them.

Market Solutions LLC

Mark D. Newman, President 4306 Leland St., Suite 101, Chevy Chase, MD 20815 Montgomery and Talbot Counties (301) 654-2949 marknewman@marketsrus.com www.marketsolutionsllc.com **Business Description**: Market Solutions LLC is a leading

Business Description: Market Solutions LLC is a leading food industry and agribusiness research and consulting firm serving business and trade associations in Maryland and worldwide.

Maryland Food Bank

Butch Langenfelder, Food Sourcing Manager 2200 Halethorpe Farms Road, Baltimore, MD 21227 Baltimore County (410) 737-8282 Langenfelder@mdfoodbank.org www.mdfoodbank.org **Business Description**: The Maryland Food Bank partners

with local farmers, retailers, manufactures, etc. to secure food for families in need throughout the state. We accept all meats, seafood, dairy and egg products

Maryland State Department of Education

Sarah Kilby, Meal Quality Specialist 200 West Baltimore Street, Baltimore, MD 21230 Baltimore City (410) 767-0513 sarah.kilby@maryland.gov **Business Description**: Maryland state agency for education.

Mason Dixon Country

Mindy Schneider, Rural Tourism & Development Consultant – MLS Consulting 708 Highland Road, P.O. Box 23, Street, MD 21154 Harford County (717) 676-6993 mls.ruraldevelopment@gmail.com www.masondixoncountry.com **Business Description**: Mason Dixon Country is

a destination marketing initiative for Northern Harford County Maryland and Southern York County Pennsylvania. Working to promote and preserve the area's rich rural heritage through tourism, event planning, marketing and economic development. We are exploring innovative ways to tap into new, growing markets.

Olney Farmers Market

Janet Terry, Olney Farmers Market President P.O. Box 1787, Olney, MD 20832 Montgomery County (202) 257-5326 jterrymarket@gmail.com www.olneyfarmersmarket.org **Business Description**: We are a producer-only farmers market in Olney, MD. We run from 9 a.m. to 1 p.m. every Sunday morning.

Reed Hellman Wordsmith

Reed Hellman, Food Writer 8109 Dogwood Road, Windsor Mill, MD 21244 Howard County (410) 265-7471 reedhellmanwordsmith@comcast.net www.reedhellmanwordsmith.com **Business Description:** Food columnist for Recreation News.

Southern Maryland Agricultural Development Commission (SMADC)

Susan McQuilkin, Marketing Executive P.O. Box 745 15045 Burnt Store Road, Hughesville, MD 20637 Charles County (301) 274-1922 smcquilkin@smadc.com www.smadc.com

Business Description: The Southern Maryland Agricultural Development Commission (SMADC) is shaping the future of farms and food through farmland preservation, extensive support for regional farmers, and programs to help consumers find the farms they need. Find out more at SMADC.com.

St. Mary's County Department of Economic Development

Donna Sasscer, Agriculture Manager P.O. Box 653, Leonardtown, MD 20636 St. Mary's County (240) 309-4022 donna.sasscer@stmarysmd.com **Business Description:** St. Mary's County Government

University of Maryland FSNE

Heather Buritsch, Gardening for Nutrition Coordinator 10632 Little Patuxent Parkway, Suite 435 Columbia, MD 21044 Howard County (410) 715-6903 buritsch@umd.edu www.eatsmart.umd.edu **Business Description:** Maryland SNAP-Ed, Nutrition Education program

U.S. Department of Commerce, U.S. Commercial Service-Baltimore

Aisha Jones, Sr. International Trade Specialist 300 West Pratt Street, Baltimore, MD 21201 Baltimore City (410) 962-6896 aisha.jones@trade.gov www.export.gov/maryland **Business Description:** The U.S. Commercial Service is the trade promotion arm of the U.S. Department of Commerce's International Trade Administration, U.S.

Commerce's International Trade Administration. U.S. Commercial Service trade professionals in over 100 U.S. cities and in more than 75 countries help U.S. companies get started in exporting or increase sales to new global markets.

What's Up Annapolis Magazine

Rita Calvert 1518 Circle Dr, Annapolis, MD 21409 Anne Arundel County (443) 254-2640 outreach7@verizon.net **Business Description:** Food writer for What's Up Media-

What's Up Annapolis Magazine, What's Up Eastern Shore Magazine, What's Up West County Magazine.